

REPORT AND CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

Year ended 31 December 2020

# REPORT AND CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## Year ended 31 December 2020

# Board of Directors and Professional Advisors Statement of the Members of the Board of Directors and the officials of the Company responsible for the financial statements

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Notes to the consolidated and separate financial statements

We hereby certify that the report and financial statements of Logicom Public Limited for the year ended 31 December 2020 is a true copy of the report and financial statements laid and deposited at the General Meeting of the Company.

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Secretary Adaminco Secretarial Limited

Director Anthoulis Papachristoforou For Logicom Public Limited

LOGICOM PUBLIC LTD

ADAMINCO SECRETARIAL LIMITED

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## BOARD OF DIRECTORS AND PROFESSIONAL ADVISORS

DIRECTORS Takis Klerides, Chairman Varnavas Irinarchos, Vice Chairman and Managing Director Anthoulis Papachristoforou, Deputy Managing Director George Papaioannou, Director Anastastios Athanasiades, Director Andreas Constantinides, Director Christoforos Hadjikyprianou, Director Nicos Michaelas, Director (resigned on 13 October 2020)

# **GROUP CHIEF FINANCIAL OFFICER**

Anthoulis Papachristoforou

# **SECRETARY Adaminco Secretarial Limited** Zenonos Sozou 3, 1st floor 3105 Limassol

# **REGISTERED OFFICE**

Zenonos Sozou 3, 1st floor 3105 Limassol

## **MANAGEMENT OFFICE**

26 Stasinou Street, Ayia Paraskevi 2003 Strovolos, Nicosia

## INDEPENDENT AUDITORS KPMG Limited

14 Esperidon street 1087 Nicosia

## LEGAL ADVISORS

Scordis, Papapetrou & Co LLC Zenonos Sozou 3, 1st floor 3105 Limassol

## BANKERS

Hellenic Bank Public Company Limited UniCredit Bank AG Bank of Cyprus Public Company Limited Saudi British Bank Eurobank EFG Emirates NBD (KSA) Alpha Bank Cyprus Ltd Abu Dhabi Commercial Bank AstroBank Limited First Abu Dhabi Bank Societe Generale Bank - Cyprus Limited Bank Audi S.A.L. The Cyprus Development Bank Public Company Limited Societe Generale de Banque au Liban FIMBank PLC Ancoria Bank Limited National Bank of Greece (Cyprus) Ltd

## BANKERS

National Bank of Greece S.A. Alpha Bank S.A. Piraeus Bank A.E. Eurobank Ergasias S.A. HSBC Middle East Limited (Dubai) HSBC Middle East Limited (Kuwait) Standard Chartered Bank (Dubai) National Bank of Fujairah PSC Mashreqbank PSC HSBC Bank Oman SAOG National Bank of Kuwait SAK Emirates NBD Bank PJSC Standard Chartered Bank (Bahrain) The Commercial Bank of Qatar(Q.S.C.) Standard Chartered Bank (Qatar) Bank of Bahrain and Kuwait BSC National Bank of Kuwait SAK Bank of Beirut Vista Bank (Romania) SA Banca Transilvania SA Alpha Bank Romania SA Albaraka Turk Katilim Bankasi A.S. ONB Finansbank A.S. Arab Bank PLC Jordan Credito Valtellinese spa Banco BPM S.p.A.

# <u>STATEMENT OF THE MEMBERS OF THE BOARD OF DIRECTORS AND THE OFFICIALS OF THE</u> <u>COMPANY RESPONSIBLE FOR THE FINANCIAL STATEMENTS</u>

According to the articles of the Conditions for Transparency (Movable Securities for Trading in Controlled Market) Law of 2007 as amended ("Law"), we the members of the Board of Directors and Anthoulis Papachristoforou, BA (Hons) FCCA, Group Chief Financial Officer responsible for the preparation of the financial statements, of the Group and the Company Logicom Public Limited, for the year ended 31 December 2020, we confirm that to the best of our knowledge:

(a) The annual financial statements that are presented in pages 35 to 147.

(i) were prepared in accordance with the International Financial Reporting Standards, as adopted by the European Union, and in accordance with the provisions of Article 9, section (4) of the Law, and

(ii) give a true and fair view of the assets and liabilities, of the financial position and of the profit or losses of Logicom Public Limited and the businesses that are included in the Consolidated Financial Statements as a whole, and

(b) The consolidated and separate management report gives a fair review of the developments and the performance of the business as well as the position of Logicom Public Limited and the businesses that are included in the Consolidated Financial Statements as a whole, together with a description of the main risks and uncertainties which are faced.

## Members of the Board of Directors:

Takis Klerides, Chairman

Varnavas Irinarchos, Vice Chairman and Managing Director

Anthoulis Papachristoforou, Deputy Managing Directror

George Papaioannou

Anastastios Athanasiades

Andreas Constantinides

Christoforos Hadjikyprianou

## **Responsible for the preparation of financial statements**

Anthoulis Papachristoforou (Group Chief Financial Officer)

Nicosia, 15 April 2021

## CONSOLIDATED AND SEPARATE MANAGEMENT REPORT

The Board of Directors of Logicom Public Limited (the "Company") presents to the members its consolidated and separate report together with the audited consolidated financial statements of the Company and its subsidiaries (the "Group") and the separate financial statements of the Company for the year ended 31 December 2020.

# DEVELOPMENT AND PERFORMANCE OF THE GROUP'S AND COMPANY'S ACTIVITIES AND POSITION, RISKS AND UNCERTAINTIES

# DEVELOPMENT AND PERFORMANCE OF THE GROUP'S AND COMPANY'S ACTIVITIES AND POSITION

The activities of the Group and the Company have been affected by the spread of the Coronavirus pandemic (COVID-19) and by the restrictive measures taken by the governments of the countries in which the Group operates. The Management has analysed the impact of the pandemic on the results to the extent that it could be determined and as presented below. A relevant analysis is also presented in note 3.

The Group's turnover decreased by 9,0% in relation to 2019. The decrease resulted from the Distribution Sector. The turnover of the Distribution sector shows a decrease of 9,9% mainly due to the decrease of sales in the Middle East markets. The turnover of the Software and Integrated Solutions Sector increased by 5,7%, mainly due to new projects in the Cyprus market. The turnover of the Group was adversely affected mainly due to the spread of the Coronavirus (COVID-19) and the consequences of the efforts to limit its spread, in the economies of the countries in which the Group operates in general.

The Company's Turnover increased by 4,4% in relation to 2019, due to the increase of sales to foreign subsidiaries.

The percentage of the Group's gross profit margin shows an increase from 7,5% in 2019 to 8,2% in 2020, mainly due to sales with a higher than average gross profit margin (2020: Gross profit:  $\notin$ 71.047.666 to Sales:  $\notin$ 862.017.413, 2019: Gross profit:  $\notin$ 71.360.059 to Sales:  $\notin$ 946.797.978 as reported in the Consolidated Statement of Profit or Loss and Other Comprehensive Income).

The percentage of the Company's gross profit margin shows a decrease from 8,3% in 2019 to 7,6% in 2020, mainly due to the increase in sales to subsidiary companies with a gross profit margin lower than average (2020: Gross profit  $\in$ 5.485.135 to Sales:  $\notin$ 72.040.139, 2019: Gross Profit  $\notin$ 5.726.342 to Sales:  $\notin$ 69.036.153 as reported in the Statement of Profit and Loss and Other Comprehensive Income).

Group's Other Income increased from  $\notin 1.051.035$  in 2019 to  $\notin 2.107.324$  in 2020 and in percentage terms by 100,5% mainly due to the obtained one-off state provision of a deduction on the repayment of tax liabilities by a foreign subsidiary in the context of financial measures provided to address the economic consequences of the Coronavirus pandemic (COVID-19), as well as the increase in contributions from suppliers for the promotion of their products. Other income also includes income from business collaborations with third parties.

Company's Other Income increased from  $\notin 12.352.542$  in 2019 to  $\notin 15.560.785$  in 2020 and in percentage terms by 26,0% mainly due to administration expenses charged to subsidiary companies in the context of applying the Group's transfer pricing policy, as well as, due to the increase in contributions from suppliers to promote their products. Other Income also includes dividends receivable from subsidiaries and income from business relationships with third parties.

The Expected Credit Losses of the Group are increased compared to 2019 and amounted to  $\notin 2.247.873$  from  $\notin 535.970$  in the corresponding period last year. Expected Credit Losses include a provision for impairment of receivables amounting to  $\notin 88.786$  compared to  $\notin 535.970$  in the corresponding period last year, as well as, a provision for Cash and Cash Equivalents of  $\notin 2.159.087$  which derived entirely from the subsidiary company Logicom (Middle East) SAL in Lebanon, as a result of the prolonged political and economic instability that had a severe negative impact on the country. Expected Credit Losses were recognised in the results according to the provisions of IFRS 9.

The Expected Credit Losses of the Company amounted to  $\notin$ 924.345 (2019:  $\notin$ 468.839) and mainly relate to provision for bad debts from subsidiary companies that were recognised in the results according to the provisions of IFRS 9. In 2020 the Company wrote off the amount receivable from the subsidiary company Enet Solutions LLC, an adjustment that did not exist in 2019.

### CONSOLIDATED AND SEPARATE MANAGEMENT REPORT

# **DEVELOPMENT AND PERFORMANCE OF THE GROUP'S AND COMPANY'S ACTIVITIES AND POSITION, RISKS AND UNCERTAINTIES** *(continued)*

There were no Other Expenses in 2020. The Other Expenses of the Group in 2019 relate to the impairment of property, plant and equipment.

The Company's Other Expenses mainly relate to the impairment of its investments in the subsidiary company Logicom (Middle East) S.A.L in Lebanon, for both 2020 and 2019.

The increase in Group's Administration Expenses by  $\notin$  389.518, and in percentage terms 0,9% compared to 2019, is mainly due to the increase of personnel expenses. Administration expenses include an amount of  $\notin$  686.754 concerning expenditures on prevention and hygiene measures directly related to the Coronavirus pandemic (COVID-19). The term 'Administration Expenses' encompasses all the operating expenses of the Group, including Administrative, Distribution and Operational expenses.

The increase in the Company's Administration Expenses by  $\notin$ 790.648, and in percentage terms 10,2%, compared to 2019, is mainly due to the increase of management personnel expenses, as well as, due to the revaluation of insurance premiums recognised in 2019, resulting in the reduction of Administration Expenses. Administration Expenses include an amount of  $\notin$ 98.160 concerning expenditure on prevention and hygiene measures directly related to the Coronavirus pandemic (COVID-19).

The Group's profit from operating activities amounted to €29.287.261 which decreased by 4,3% compared to 2019 mainly due to the decrease in Turnover, despite the increase in the Gross Profit Margin, as well as, due to the increase in the Expected Credit Losses.

The Company's profit from operating activities amounted to  $\notin 11.230.148$  which increased by 28,5% compared to 2019 mainly due to the increase of Other Income, which mainly relates to Dividends Receivable and Administrative Management Services charged to subsidiaries, as well as, due to the reduction of Other Expenses.

The Group's financing cost, including Interest Receivable and Payable, and related Bank Charges resulting from the banking facilities used for the execution of the Group's operations decreased to  $\notin 5.368.716$  compared to  $\notin 7.934.965$  in 2019 and in percentage terms 32,3%, due to the limited utilisation of the available banking facilities during the year, due to the reduction of Turnover, but also due to the gradual reduction of the borrowing rates in US Dollars.

The Company's financing cost, including Interest Receivable and Payable, and related Bank Charges resulting from the bank facilities used for the execution of the Company's operations amounted to  $\notin 2.882.282$  compared to  $\notin 3.970.036$  in 2019 and in percentage terms 27,4% decrease, due to the limited utilisation of the available banking facilities during the year, but also due to the gradual reduction of the borrowing rates in US Dollars.

The Foreign Exchange Difference, resulting from the exchange rate fluctuation between the US Dollar and the Euro, had a positive impact on the Group's results amounting to a profit of  $\notin$  536.531, compared to a loss of  $\notin$  313.338 in 2019. It is clarified that the provisions of IFRS 9 in relation to Hedge Accounting have been adopted, with the aim to reduce the effects of the exchange rate fluctuation between the US Dollar and the Euro in the Consolidated Statement of Profit or Loss and Other Comprehensive Income. Hedge Accounting limited the effect of exchange rate differences on Group results. Profit amounting to  $\notin$  3.009.015 which arose on the conversion of short-term and long-term loans was offset in the reserves with a loss of  $\notin$  3.009.015 that arose on the conversion of the net investments in foreign subsidiary companies.

According to the directives of the International Accounting Standard 21, the increase in the value of the Company's long-term investments in foreign subsidiaries, due to exchange differences, amounting to  $\notin$ 812.208 is transferred to the Reserves until the date of liquidation where any result will be transferred to the Statement of Profit or Loss and Other Comprehensive Income.

References to the Group's profit from associates after taxation refer to the share of profit from the associate company Demetra Holdings Plc, of  $\notin$ 2.709.416, compared to  $\notin$ 39.789.625 in 2019. The share of profit from the associated company is significantly decreased due to the write-off of the Negative Goodwill of the Investments of Demetra Holdings Plc in Hellenic Bank Public Company Limited during 2019.

### CONSOLIDATED AND SEPARATE MANAGEMENT REPORT

# **DEVELOPMENT AND PERFORMANCE OF THE GROUP'S AND COMPANY'S ACTIVITIES AND POSITION, RISKS AND UNCERTAINTIES** *(continued)*

References to the Net share of profit from joint ventures and partnership and to the Profit attributable to Non-controlling Interest refer to the net operating profit of the investments in the Desalination Plants in Larnaca and Episkopi.

Reference to the profit or loss attributable to Minority Interests refer to the 40% of the net profit of Verendrya Ventures Limited, that relate to the participation of Demetra Holdings Plc to its share capital.

The Group's taxation amounts to  $\notin 3.782.573$  compared to  $\notin 3.508.446$  in 2019, mainly due to the reversal of the provision for Deferred Taxation from tax losses of the Group's companies.

The Company's taxation amounted to  $\notin 651.755$  compared to  $\notin 472.944$  in 2019, mainly due to the reversal of Deferred Taxation that was calculated on the Company's tax losses.

The Group's profit before tax amounted to &26.968.944 for the year 2020 compared to &62.183.359 in 2019 and in percentage terms a decrease of 56,6%. The decrease is mainly due to the decrease of profit from the associated company Demetra Holdings Plc. The profit attributable to the Company's shareholders decreased by &35.422.737 and in percentage terms by &60,4% from &58.683.217 in 2019 to &23.260.480 in 2020.

The Company's profit before tax amounted to  $\notin 8.960.867$  for the year 2020 compared to  $\notin 5.153.242$  in 2019, that corresponds to an increase in percentage terms of 73,9%. The increase is mainly due to the increase in revenues from Administration Services charged to the subsidiaries.

The Group's earnings per share and diluted earnings per share in 2020 decreased by 60,4% compared to 2019 to 31,40 cents.

The Group's cash and cash equivalents compared to the bank overdrafts present a debit balance of  $\in 19.617.545$  at the end of 2020 compared to a credit balance of  $\in 21.111.933$  at the end of 2019. (2020: Cash and cash equivalents:  $\in 55.643.856$  debit balance plus bank overdrafts:  $\in 36.026.311$  credit balance, 2019: Cash and cash equivalents:  $\in 29.761.787$  debit balance plus bank overdrafts:  $\in 50.873.720$  credit balance). The short-term loans have decreased in 2020 to  $\notin 50.268.209$  from  $\notin 66.551.100$  in 2019. The long-term loans have decreased in 2020 to  $\notin 17.348.558$  from  $\notin 25.048.466$  in 2019.

The Company's cash and cash equivalents compared to the bank overdrafts present a credit balance of  $\in 18.515.313$  at the end of 2020 compared to  $\in 28.116.926$  at the end of 2019. (2020: Cash and cash equivalents:  $\in 4.194.690$  debit balance plus bank overdrafts:  $\in 22.710.003$  credit balance, 2019: Cash and cash equivalents:  $\in 2.141.917$  debit balance plus bank overdrafts:  $\in 30.258.843$  credit balance). The short-term loans have decreased in 2020 to  $\in 27.372.729$  from  $\in 36.333.646$  in 2019. The long-term loans have decreased to  $\in 11.321.586$  in 2020 from  $\in 17.390.331$  in 2019.

Verendrya Ventures Limited, of which the Company holds 60% of its share capital, in a joint venture with a 50% share:

- Completed the construction of the Desalination plant in Episkopi based on the agreement with the Water Development Department dated 7 August 2009. As announced, as per the agreement dated 20 July 2011 Demetra Holdings Plc, participates indirectly to the execution and operation of the desalination project in Episkopi as a result of the indirect 40% share in Verendrya Ventures Limited. The construction of the project was completed in June 2012 and the desalination unit remained in stand by mode from1 July 2012 until 27 April 2014. The desalination unit started production on the 28th of April 2014. As of today, claims are pending in regard to the execution of this contract.

- On 26 January 2012, signed an agreement with the Water Development Department for the renovation and operation of the existing desalination unit in Larnaca. Demetra Holdings Plc participates indirectly in the implementation and operation of the desalination project in Larnaca with 40% share in Verendrya Ventures Limited. The renovation of the unit was completed in June 2015 and started operations on the 4th of July 2015. As of today, claims are pending in regard to the execution of this contract.

### CONSOLIDATED AND SEPARATE MANAGEMENT REPORT

# DEVELOPMENT AND PERFORMANCE OF THE GROUP'S AND COMPANY'S ACTIVITIES AND POSITION, RISKS AND UNCERTAINTIES (continued)

During 2020, the Turnover and the Results from the current operations are reduced. The share of profit from associated company decreased significantly due to the write off of the Negative Goodwill of the investment of Demetra Holdings Plc in Hellenic Bank Public Company Limited during 2019. These factors resulted in the Profit attributable to the Shareholders being decreased significantly for 2020.

The performance of the Group and the Company is also assessed with the following financial ratios:

	Group		Company			
<u>Ratio</u>	Change	2020	2019	<u>Change</u>	2020	2019
Working Capital	(20,5)%	2,10	2,64	(23,8)%	0,48	0,63
Inventory Days	(16,9)%	24	28	(47,4)%	5	10
Trade Receivables Days	(1,7)%	77	78	(11,3)%	81	92
Net Debt to Equity	(58,6)%	0,29	0,70	(34,8)%	1,24	1,91
Net Debt to Profit before	(7,7)%	1,43	1,55	(42,2)%	4,91	8,50
Taxation, Depreciation,						
Amortization and Interest						
Interest Coverage	(24,3)%	7,08	9,16	95,5%	4,77	2,44

*Working Capital Ratio ((Trade Receivables + Inventories) / Trade Creditors) -* The decrease in the ratio for the Group is mainly due to the decrease of trade receivables and inventories in relation to the increase in trade payables, compared to 2019. The decrease for the Company is also due to the decrease in trade receivables and inventories in relation to the increase in trade payables compared to 2019.

*Inventory Days ((Inventories / Cost of Sales) X 365)* -The decrease of the Group's ratio is mainly due to the decrease in inventories compared to 2019. The Company's ratio decrease is also due to the decrease in inventories compared to 2019.

*Trade Receivable Days ((Trade Receivables / Turnover) X 365)* - The marginal reduction observed for the Group as well as the reduction observed for the Company, is due to the better management of trade debtors despite the difficulties in liquidity due to Coronavirus pandemic (COVID-19).

*Net Debt to Equity Ratio ((Bank Borrowings - Cash and Cash Equivalents) / Equity) -* For the Group, the ratio shows a significant decrease compared to the previous year due to the significant decrease in net debt and the increase in equity. For the Company, the ratio also shows a decrease due to the decrease in net borrowing and the increase in equity.

Net Debt to Profit before Tax, Depreciation, Amortisation and Interest ((Bank Borrowings - Cash and Cash Equivalent) / Profit before Tax, Depreciation, Amortisation and Interest) - For the Group the ratio shows a decrease compared to the previous year due to the significant decrease in net debt despite the significant decrease in profitability. For the Company the ratio shows a significant decrease due to the significant increase in profitability and the significant decrease in net debt.

Interest coverage ratio (Profit before Tax, Depreciation, Amortization and Interest / Interest expense) - For the Group, the ratio shows a significant decrease compared to the previous year due to the significant decrease in profitability despite the decrease in interest payable. For the Company, the ratio shows a significant increase due to the significant increase in profitability and the significant decrease in interest payable as a result of the increase in net borrowing and borrowing rates.

## MAIN RISKS, UNCERTAINTIES AND RISK MANAGEMENT

The main risks faced by the Group and the Company are stated below and further analysed in note 37 of the consolidated and separate financial statements.

### CONSOLIDATED AND SEPARATE MANAGEMENT REPORT

# **DEVELOPMENT AND PERFORMANCE OF THE GROUP'S AND COMPANY'S ACTIVITIES AND POSITION, RISKS AND UNCERTAINTIES** *(continued)*

## Credit risk

Credit risk is the risk of default by counter parties to transactions mainly from trade receivables of the Group and the Company. The Group and the Company ensure the application of appropriate mechanisms and ensure the maintenance of related monitoring procedures and controls over credits. Credit risk is monitored on an ongoing basis.

The Group entered into an agreement with Atradius Credit Insurance N.V. for the insurance of the credit that the Group offers to its customers. The Group has also entered into an agreement in March 2020 for additional insurance in addition to the credit limit provided by Atradius, with Cooper Gay S.A. The issuance of such insurance agreement is considered to be the most appropriate method for hedging against credit risk.

### Market risk

Market risk is the risk that changes in market prices, such as exchange rates, interest rates and stock prices, will affect the income or value of the Group's financial instruments. The purpose of the market risk management is to manage and control the market risk exposure within acceptable parameters, while optimizing performance.

### Interest rate risk

Interest rate risk is the risk of fluctuations in the value of financial instruments due to movements in market interest rates. Income and cash flows from operations of the Group and the Company are dependent on changes of market interest rates, since the Group and the Company have material assets which bear interest. The Group and the Company are exposed to interest rate risk on borrowings. Borrowing in variable interest rates exposes the Group and the Company in interest rate risk that affects cash flows. Borrowing in fixed interest rates exposes the Group and the Company in interest rate risk that affects the fair value. The management of the Group and the Company is monitoring the fluctuations of interest rates on an ongoing basis and ensures that the necessary actions are taken.

## Foreign exchange risk

This risk arises from adverse movements in foreign exchange rates.

The Company and the Group are subject to foreign exchange risk on sales, purchases and loans in currencies other than the Company's and subsidiary companies' functional currency, and on the long-term loans to foreign subsidiaries. Management is aware of the foreign exchange risk and is applying alternative methods to hedge the risk.

The hedging of foreign exchange risk is managed by the Group Chief Financial Officer together with the Risk Management Committee. This issue is discussed and examined at the Board of Directors meetings because the Company is materially affected from the movements in foreign currencies against the Euro.

## Other market price risks

The Company and the Group are exposed to financial risks arising from changes in share prices. The Company and the Group monitor the spread of their portfolio and maintain mainly long-term investments for strategic purposes, in order to mitigate their exposure to these financial risks. The Group's main investments are classified as investments at fair value through other comprehensive income.

### CONSOLIDATED AND SEPARATE MANAGEMENT REPORT

# DEVELOPMENT AND PERFORMANCE OF THE GROUP'S AND COMPANY'S ACTIVITIES AND POSITION, RISKS AND UNCERTAINTIES (continued)

## Liquidity risk

Liquidity risk is the risk that arises when the period in which the assets can be converted to cash does not concur with the period in which the liabilities fall due. When expiry dates do not concur, the performance can increase but at the same time the risk for losses can also increase. The Group and the Company have procedures in place to minimize such losses, such as retaining sufficient amounts in cash and other highly liquid assets and retaining sufficient amounts in secured credit facilities in order to cover liabilities when they fall due.

Management estimates that the ability of the Group to receive in advance its trade receivables through the factoring agreement with recourse in Greece, Cyprus and United Arab Emirates, reduces even further the liquidity risk.

## Fair Value

Fair Value risk is the risk that arises when the book values of the Group's and Company's assets and liabilities are significantly different from their fair values at the reporting date.

Management believes that by valuating the financial assets and liabilities of the Group and the Company at their fair value, where this can be measured reliably, the risk is significantly limited.

## **Capital Management**

Group's and Company's management has as a principle the maintenance of a strong capital base for the support of the credibility and trust of the investors and creditors as well as the market as a whole. Management monitors continuously the return on equity.

## **Operating Environment**

The Group operates in Cyprus, in the geographical area of Southeast Europe and Middle East with a significant presence in the wider Gulf region.

The macroeconomic prospects of the Cypriot economy are positive. As mentioned above, the Group operates in the geographical region of Southeast Europe where the economies of the countries and especially the economy of Greece are exiting from a prolonged period of economic recession, as well as in the Middle East with significant presence in the wider Gulf area where political instability exists which in return creates economic instability. Lebanon is experiencing intense political instability with a consequent economic crisis with restrictions on cash flow movements to banks and a devaluation of the domestic currency.

On 11 March 2020, the World Health Organisation declared the outbreak of the Coronavirus COVID-19 as a pandemic, recognising its rapid spread in the entire world. Since then, the governments of most countries and of all the countries in which the Group operates, have taken strict measures to contribute to the restraining of its spread. These measures have slowed down the economies, as well as, the global economy and are likely to have a wider impact on the respective economies, as the measures remain in place for a long time with variations from country to country and period by period.

The Coronavirus pandemic, the restrictive measures implemented by the Governments of the countries in which the Group operates and the slowdown of the already aggravated economic climate, as well as the negative and prolonged impact on the supply chain, have resulted in the reduction of the Group's turnover.

The Management of the Group and the Company, evaluating the challenges and the possible effects, proceeded to take counter-effect measures to limit the operating expenses and to protect the employees. With the cooperation of vendors and banks, the safeguarding of liquidity was achieved, and at the same time, the support to the customers and business associates of the Group.

## CONSOLIDATED AND SEPARATE MANAGEMENT REPORT

# DEVELOPMENT AND PERFORMANCE OF THE GROUP'S AND COMPANY'S ACTIVITIES AND POSITION, RISKS AND UNCERTAINTIES (continued)

The governments of most countries have drawn up a coronavirus vaccination plan (COVID-19) at the end of 2020, with the aim of vaccinating a significant percentage of their population as soon as possible. The availability of vaccines and the ability of the countries to secure them are expected to be a determined factor in trying to restart the markets and the real economy.

The Cyprus Government is making an effort, by participating in the European Union vaccination program, to vaccinate a significant percentage of the population. However, the estimates for significant losses in revenues from important sectors of the economy such as tourism, for the second consecutive year, as well as the announced support measures by the State for both companies and employees that are affected by the restrictive measures, are expected to further burden the economic climate.

The Company's Management, having already managed the developments in relation to the pandemic during 2020, has taken and is taking all the necessary measures to address any problems that may arise regarding the Group's operations and the management of the relevant risks. The Management, as it is not able to predict all the developments that could negatively affect the economies of the countries in which the Group operates, takes all the necessary measures to deal with any problems that may arise due to external factors, in order to maintain the viability of the Group and the expansion of its operations in the present business and economic environment.

## OPERATIONS OF THE COMPANY AND ITS SUBSIDIARY COMPANIES

The Group continued during the year 2020 the distribution of high technology products, the supply of services and complete information technology, telecommunication and software solutions and the participation in large infrastructure projects in the water sector, as well as its participation in public companies.

## FORSEEABLE DEVELOPMENT OF THE COMPANY

The slowdown of the global economy growth rate, which is worsened even further due to the outbreak of the Coronavirus pandemic (COVID-19) with subsequent effects on the production, in conjunction with the geopolitical developments, as well as the instability noted in areas of the Group operations in the beginning of 2020, have affected the Group's and the Company's activities and have led to the restraint of turnover.

In 2020, despite the decrease in turnover and the effects of the pandemic, the Group's profitability from ordinary activities (excluding share of profit / loss from associated companies and joint ventures) increased compared to the same period last year. Bank borrowings have decreased and liquidity has improved, and in line with lower bank interest rates, borrowing costs have decreased significantly.

The Management of the Group is closely monitoring the developments in order to maintain and strengthen growth prospects without affecting the viability and the strong financial position of the Group. The planning for 2021 has been formed on the basis of the continuous effort for growth both in the existing, but also in new markets, and taking advantage of the opportunities offered by the market.

## **RESEARCH AND DEVELOPMENT ACTIVITIES**

There were no significant activities in the sector of research and development from the Group companies.

## **BRANCHES - FOREIGN OPERATIONS**

The Group operates through subsidiary companies in United Arab Emirates, Saudi Arabia, Lebanon, Jordan, Greece, Italy, Romania, Germany, Qatar, Kuwait, Oman and Bahrain. The Group operates a branch in Malta.

## CONSOLIDATED AND SEPARATE MANAGEMENT REPORT

# **USE OF FINANCIAL INSTRUMENTS**

The derivative financial instruments of the Group and the Company relate to contracts for differences for the hedging of the fluctuations in foreign currencies. The Group and the Company's management follow a policy to minimize the risk arising from the fluctuation of foreign exchange differences, as stated in the significant accounting policies.

The loss arising from the change in the fair value of derivative financial instruments for the year that was recognised in Group's and Company's results amounted to  $\notin 2.024.259$  (2019: gain  $\notin 373.257$ ) and  $\notin 1.681.020$  (2019: gain  $\notin 411.837$ ) respectively.

# SHARE CAPITAL

There was no change to the issued share capital of the Company for the year 2020.

All shares are listed and traded in the Cyprus Stock Exchange, they have the same and equal rights and have no limitations in their transfer. Detailed information in relation to the Company's share capital is presented in note 26 of the consolidated and separate financial statements.

All shares of the Company's subsidiary companies are held directly or indirectly by the Company.

# COMPOSITION, SEGREGATION OF DUTIES AND REIMBURSEMENT OF THE BOARD OF DIRECTORS - SHARE CAPITAL PARTICIPATION - REELECTION

The Board of Directors members as at 31 December 2020 and as at the date of the present report are presented in page 2. Details regarding the segregation of duties and the reimbursement of the Board of Directors members are included in Part I (A and B) and II (B) of the Board of Directors Report on Corporate Governance for 2020 respectively, which is presented after this Report. Additional information is provided in the part 'Report on Corporate Governance' of the present Report. Please also refer to note 41 of the consolidated and separate financial statements.

The percentages of participation in the Company's share capital that were held directly or indirectly by the members of the Board of Directors of the Company as at 31 December 2020 and 15 April 2021 are presented in notes 39 and 40 of the consolidated and separate financial statements.

According to article 94 of the Company's articles of association Takis Clerides and George Papaioannou and Anastasios Athanasiades, resign and offer themselves for re-election.

The Company's subsidiary companies' Board of Directors are comprised by executive directors.

# SIGNIFICANT EVENTS AFTER THE REPORTING PERIOD

The significant events after the reporting date that have a bearing on the understanding of the consolidated and separate financial statements are presented in note 45.

# PROPOSALS REGARDING PROFIT DISTRIBUTION, ABSORPTION OF LOSSES AND FORMATION OF PROVISIONS

The Board of Directors decided to propose for approval at the Annual General Meeting of the shareholders, a final dividend of  $\in$  5.926.368 for 2020, which corresponds to  $\notin$ 0,080 cent per share and in percentage terms to 25,5% of the profits for the year attributable to the Company's shareholders.

## CONSOLIDATED AND SEPARATE MANAGEMENT REPORT

# **REPORT ON CORPORATE GOVERNANCE**

The Board of Directors of the Company has decided on 6 March 2003 to implement all the provisions of the Corporate Governance Code ('the Code') which was issued by the Cyprus Stock Exchange (CSE) Board. The Code in force at the time of the approval of this Report is Section 3 of the RAA 21/2019 (5th edition - January 2019) which is uploaded on the CSE website.

There are no material deviations from the provisions of the Code.

The internal control and risk management systems ensure the orderly operation of the Group and the adherence to the internal controls and procedures.

Through the internal control system, which is under the supervision of the Audit Committee and the contribution of the Risk Management Committee, the Company has implemented effective procedures for the composition and preparation of the financial statements, as well as for the preparation of the periodic information reporting as required for the listed companies. The main characteristics of these procedures, in addition to what has already been stated above, are:

- The Financial Statements of the Subsidiary Companies of the Group are prepared with the responsibility of the Financial Controller of each company under the supervision of the Group Chief Financial Officer.
- The Financial Statements of the Group and the Company are prepared with the responsibility of the Company's Financial Controller under the supervision of the Group Chief Financial Officer.
- The announcements of the Group's results per quarter as well as the explanatory statements are prepared by the Group Chief Financial Officer and are reviewed by the Audit Committee. The relevant announcements are approved by the Board of Directors prior to their publication.

The shareholders who held, directly or indirectly, a significant interest (including indirect participation through pyramid structures or cross participations) in the Company are stated in note 40 of the consolidated and separate financial statements.

The Company's share capital is divided into ordinary shares with equal rights. There were no issued shares with preference control or voting rights.

Each Board Member is elected from the Company's shareholders general meeting or appointed from the Board of Directors. A Member who is appointed by the Board of Directors is mandatory to resign at the first annual general meeting following his appointment, where his election will be decided. In every annual general meeting one third of the oldest board members in terms of the time served on the board, retires and their re-election is decided on the annual general meeting, provided that they are available for re-election. Any member of the Board of Directors can be forced to an early retirement following a decision of the general meeting.

The Company's Articles of Association can be amended with a special resolution of the shareholders general meeting.

The Board of Directors' authority is general and it is only limited by the power given to the Company's shareholders' General Meeting either by the Law or the Company's Articles of Association. The decision for the issue of new shares, except in the case where this relates to granting of shares to the members on the proportion of the shares already held, is taken by the general meeting and in any case the current legislation is applied to any information that is relevant. The right to purchase own shares of the Company, unless otherwise permitted by law, is given to the Board of Directors from the general meeting for a specific period with a special resolution.

The composition, the terms of execution and the operation of the directive, managerial and supervision bodies as defined by the Code are stated in the Board of Directors report on the Corporate Governance.

## CONSOLIDATED AND SEPARATE MANAGEMENT REPORT

## **REPORT ON CORPORATE GOVERNANCE** (continued)

As mentioned in Part II (A) of the Corporate Governance Report of the Members of the Board of Directors for 2020 that is presented after the present Report, a diversity policy is applied with reference to the training and specialisation of the directors in order to better meet the requirements of the Company's operating sectors. The final selection decision is made on the basis of objective criteria aimed at the composition of the Board of Directors by members with high academic training, successful professional background and a wide range of experiences, taking also into consideration that experience is an important element of perception and fair judgement. The extend and importance of these parameters, however, is assessed in parallel with the need of age renewal. In the evaluation of these criteria no discrimination should be made in regards to the gender.

The composition of the Company's Board of Directors at the period under review allows the effective performance of its duties, reflects the operation and the share structure of the Company and allows the fair and equal treatment of all the Company's shareholders, is considered to be in adherence with the above mentioned policy and is as follows:

Takis Klerides, 69 years old. He holds a business Studies Diploma of the United Kingdom and he is a member of the Association of Chartered Certified Accountants UK and the Institute of Certified Public Accountants of Cyprus (ICPAC). He exercised the profession of Certified Accountant up to 1999. From 2003 onwards, he exercises the profession of Business Consultant specialised in the field of banking, financing and insurance activities. He served as a Minister of Finance and he was a member of The Institute of Certified Public Accountants of Cyprus board. He serves on the Board of Directors of the Company since 15 September 2003.

Varnavas Irinarchos, 62 years old. Graduate of Stockholm University Business Administration school and post graduate of the same University in Computers Science. He is an entrepreneur in the sector of information technology. He serves on the Board of Directors of the Company, of which he is the founder, since 9 December 1986.

George Papaioannou, 58 years old. Graduate of Ehtniko Kapodistriako University Law School of Athens. From 1990 up to 2002 he served at the Law Office of the Republic of Cyprus, as an Attorney of the Republic with a specific interest in issues of administrative and criminal law. He took part in legal congresses and was a member of the anti-corruption committee in the Council of Europe. In 2002 he resigned from his position in the Republic's Law Office and he runs his own law firm in Nicosia, with specific interest in issues of criminal nature. He serves on the Board of Directors of the Company since 21 August 2008.

Anthoulis Papachristoforou, 52 years old. He holds a Bachelor's degree in Accounting and Finance from the London South Bank University, and a degree in Business Studies from the Institute of Commercial Management in Bournemouth, UK, and professionally specialised in the field of finance. He is a member of the Association of Chartered Certified Accountants (ACCA) and the Institute of Certified Public Accountants of Cyprus (ICPAC). He serves on the Board of Directors since 17 November 2013.

Anastasios Athanasiades, 52 years old. He holds a Bachelor of Arts Honors Degree in Economics, Accounting, and Finance from the University of Manchester. He is a Fellow of the Institute of Chartered Accountants in England and Wales (FCA) and a member of the Institute of Certified Public Accountants of Cyprus. He exercises the profession of Certified Accountant and Tax Consultant, specializing on the issues of international tax and audit of financial statements. He served as Deputy Chairman and Deputy Government Commissioner of the Cyprus Securities and Exchange Commission. He serves on the Board of Directors of the Company since 7 December 2015.

Andreas Constantinides, 61 years old. He holds a Bachelor Degree in Economics Sciences from the University of Warwick. He is a member of the Institute of Chartered Accountants in England and Wales (ICAEW). He was a partner at PriceWaterhouseCoopers Limited in Cyprus, specialised in the fields of Consumer Markets, Information Technology and Agricultural Industry. He also served as member of the Board of Directors of the Cyprus Broadcasting Corporation (CyBC). He is a member in various Committee Councils, such as, inter alis, that of the Pancyprian Gymnasium Association (GSP), Junior and Senior School of Nicosia and the Cyprus-Austria Association. He serves on the Board of Directors of the Company since 24 February 2020.

# CONSOLIDATED AND SEPARATE MANAGEMENT REPORT

# **REPORT ON CORPORATE GOVERNANCE** (continued)

Christoforos Hadjikyprianou, 60 years old. He holds a BSc in industrial technology and an MBA in Business Administration from the Southern Illinois University, U.S.A. He also holds a Doctorate degree (PhD) in Enrolment Management and Consumer Behaviour from Middlesex University, UK. He is the CEO and President of the Council of the European University Cyprus and he is also a member of the executive committee Galileo Global Education. He also serves in various social and athletic committees and he is currently Secretary General of the Cyprus University Sports Federation. He serves on the Board of Directors of the Company since 24 February 2020.

The Corporate Governance Report of the members of the Board of Directors for the year 2020 is presented after the present Report.

# STATUTORY AUDITORS

The Group's statutory auditors, KPMG Limited, have expressed their willingness to continue in office. A resolution for re-election of the independent auditors and an authorisation to the Board of Directors for fixing their remuneration will be submitted at the Annual General Meeting.

# NON-FINANCIAL STATEMENT

The Non- Financial Report of the Company and the Group will be published by the 30th of June 2021.<sup>1</sup>

# AVAILABILITY OF THE FINANCIAL STATEMENTS

The full text of the Annual Financial Report is available, free of charge, from the Registered Office of the Company (3 Zenonos Sozou, 1st Floor, 3105 Limassol, P.O. Box: 51094, 3501 Limassol. Tel: +357 25 818444, Fax: +357 25 372282, E-mail: log@adamides.com) and from the Management Offices of the Company (26 Stasinou, Ayia Paraskevi, 2003 Strovolos, Nicosia, O.O. Box: 23472, 1683 Nicosia, Tel: +357 22 551000, Fax: +357 22 514294) and is posted on the website of the Company (www.logicom.net) and the Cyprus Stock Exchange (www.cse.com.cy).

By order of the Board of Directors,

Adaminco Secretarial Limited Secretary

Nicosia, 15 April 2021

<sup>1.</sup> Section 113, aa 151A.(9)(b) and 151B.(9)(b)

# CORPORATE GOVERNANCE REPORT OF THE MEMBERS OF THE BOARD OF DIRECTORS FOR THE YEAR 2020

I Part One - The Adoption of the Corporate Governance Code II Part Two - The Implementation of the Corporate Governance Code

# I. PART ONE – The Adoption of the Corporate Governance Code

# A. THE COMPANY'S RESOLUTION- The Members of the Governance Committees

On 6 March 2003, the Company's Board of Directors resolved to implement all of the provisions of the Corporate Governance Code ("the Code")<sup>2</sup>. Through the Code Committees, the Company also implements the provisions of the Code for all its subsidiary companies, with the exception of the provisions concerning the composition of the boards of directors, where it is deemed that their composition is more effective by Executive directors.

During 2020, and up until the drafting of this Report, the positions of the officers and members of the Code Committees have been held by the following individuals:

1. **Reference Officer** (§ A.2.5. of the Code The Board of Directors must appoint one of the Independent, Non-Executive Directors to be the Senior Independent Director. He/she shall be available to listen to the concerns of the shareholders which have not been resolved through normal communication channels).

George Papaioannou (Non-Executive, Independent Director).

2. Nomination Committee (§ A.4.1. of the Code – A Nomination Committee must be established to present its views to the Board of Directors on recommendations for the appointment of new Directors. The majority of the Members of this Committee must be Non-Executive Directors and its Chairman may be either the Chairman of the Board of Directors (in case he/she is Non-Executive) or a Non-Executive Director. The Chairman and the members of the Nomination Committee must be stated in the Annual Report).

Up to 25/03/2020: George Papaioannou (Non-Executive, Independent Director, Chairman), Varnavas Irinarchos (Executive Director), Takis Klerides (Non-Executive, Independent Director) and Anastasios Athanasiades (Non-Executive, Independent Director).

From 26/03/2020: Takis Klerides (Non-Executive, Independent Director, Chairman), Varnavas Irinarchos (Executive Director), George Papaioannou (Non-Executive, Independent Director), Anastasios Athanasiades (Non-Executive, Independent Director) and Christoforos Hadjikyprianou (Non-Executive, Independent Director).

3. **Remuneration Committee** (§ B.1.1. of the Code – To avoid potential conflicts of interest, the Board of Directors must set up a Remuneration Committee comprising exclusively Non-Executive Directors which shall make recommendations to the Board of Directors, based on agreed terms of reference, on the framework and amount of the remuneration of the Executive Directors, determining on behalf of the Board of Directors specific remuneration packages for each Executive Director, including pension rights and any compensation payments. Companies are urged to include in the Remuneration Committee at least one member with knowledge and experience in remuneration policy.)

Up to 25/03/2020: Takis Klerides (Chairman, Non-Executive, Independent Director), Nicos Michaelas (Non-Executive, Non-Independent Director) and Anastasios Athanasiades (Non-Executive, Independent Director).

From 26/03/2020: Takis Klerides (Chairman, Non-Executive, Independent Director), Nicos Michaelas (Non-Executive, Non-Independent Director) (up to 13/10/2020) and Christoforos Hadjikyprianou (Non-Executive, Independent Director).

<sup>2.</sup>The present report is drafted on the basis of the Code in force at the time of the reporting period, namely Annex 3 to RAA 21/2019 (5th Edition-January 2019) which is posted on the website of CSE

http://www.cse.com.cy/CMSPages/GetFile.aspx?guid=c97d387c-f342-4620-af39-3c58684863aa

4. Audit Committee (§ C.3.1. of the Code – The Board of Directors must set up an Audit Committee comprising at least two Non-Executive Directors with written terms of reference which must expressly set out their powers and duties. The members of the Committee, the majority of whom must be Independent Non-Executive Directors, must be stated in the Annual Report. The Chairman of the Committee or any other Member thereof must have experience in Accounting or Audit. The Committee must meet at regular intervals, at least four times a year).

Up to 25/03/2020: Anastasios Athanasiades (Chairman, Non-Executive, Independent Director), Takis Klerides (Non-Executive, Independent Director), Nicos Michaelas (Non-Executive, Non-Independent Director), and George Papaioannou (Non-Executive, Independent Director).

From 26/03/2020: Anastasios Athanasiades (Chairman, Non-Executive, Independent Director), George Papaioannou (Non-Executive, Independent Director), Nicos Michaelas (Non-Executive, Non-Independent Director) (up to 13/10/2020) and Andreas Constantinides (Non-Executive, Independent Director).

5. Risk Management Committee (§ C.3.8. and § C.3.9 of the Code – The risk management systems are supervised by a separate Risk Management Committee which comprises Non-Executive Directors. The Risk Management Committee must meet at least once every quarter and its Chairman must report to the Board of Directors – All companies whose securities are listed in the Main Market are required to set up a Risk Management Committee [...].)

Up to 25/03/2020: Nicos Michaelas (Chairman, Non-Executive, Non-Independent Director), Takis Klerides (Non-Executive, Independent Director) and Anastasios Athanasiades (Non-Executive, Independent Director). From 26/03/2020: Nicos Michaelas (Chairman, Non-Executive, Non-Independent Director) (up to 13/10/2020), Takis Klerides (Non-Executive, Independent Director), Anastasios Athanasiades (Non-Executive, Independent Director), George Papaioannou (Non-Executive, Independent Director) and Christoforos Hadjikyprianou (Non-Executive, Independent Director). On 29/10/2020 Andreas Constantinides (Non-Executive, Independent Director) was appointed Chairman of the Risk Management Committee.

6. **Corporate Governance Code Compliance Officer** (§ C.3.7. of the Code – The Board of Directors must appoint a competent executive as Corporate Governance Code Compliance Officer).

Adamos Adamides (up to 25/03/2020) and Demos Anastasiou (from 26/03/2020).

7. **Investor Liaison Officer** (§ D.2.4. of the Code – The Board of Directors must appoint a management executive or officer of the company as Investor Liaison Officer. The information pertaining to the company must be distributed to all shareholders fairly, timely and free of charge).

Demos Anastasiou.

# **B. TERMS OF REFERENCE**

The Terms of Reference of each Officer and Committee, approved by the Board of Directors upon their recommendation, are as follows:

## **B.1.** Terms of Reference of the Reference Officer

The Reference Officer addresses the concerns and problems of the shareholders arising from their relations with the Company which have not been resolved through other communication procedures.

## **B.2.** Terms of Reference of the Nomination Committee

- 2.1. The purpose of the Committee is to assist the Board of Directors in:
  - finding qualified individuals to become members of the Board of Directors,
  - determining the composition of the Board of Directors and its Committees,
  - monitoring the procedures for the evaluation of the efficiency of the Board of Directors, and

- developing and implementing the Company's Corporate Governance guidelines.
- 2.2. For this purpose, the Committee shall have the following powers and responsibilities:
  - a. Guide the search for qualified individuals to become members of the Board of Directors and select candidate directors to be proposed to the shareholders for approval at the annual general meeting. The Committee shall select candidate directors of utmost personal and professional integrity, who have demonstrated particular skill and judgment and are highly competent to work as a team, in collaboration with the other directors, in order to serve the long-term interests of the shareholders.
  - b. Review the composition of the committees of the Board of Directors and recommend to the Board the appointment of Directors to each committee. The Committee shall review and recommend the composition of the Committees on an annual basis and shall propose additional members to fill vacancies, if required.
  - c. Elaborate and propose Corporate Governance guidelines to the Board of Directors for approval. The Committee shall review these guidelines on an annual basis or more frequently if deemed necessary, and propose changes if required.
  - d. Elaborate and propose the annual reporting process on the work of the Board of Directors and its committees to the Board of Directors for approval. The Committee shall supervise the annual reports.
  - e. Review on an annual basis the remuneration and benefits of the Directors.
  - f. Delegate any of its responsibilities to sub-committees, as the Committee shall deem appropriate.
  - f. Assign investigations on candidate directors and retain external advisors, as the Committee shall deem appropriate. The Committee shall have exclusive power to approve the relevant remuneration and terms of reference.
- 2.3. The Committee shall have respective powers and responsibilities for the entire Group of the Company.
- 2.4. The Committee shall submit a report on its actions and recommendations to the Board of Directors after each meeting and shall prepare and present to the Board an annual performance report. The Committee shall review the adequacy of these terms of reference at least once a year and shall propose any changes to the Board of Directors for approval.

## **B.3.** Terms of Reference of the Remuneration Committee

- 3.1. The purpose of the Committee is to have the overall responsibility arising from the obligations of the Board of Directors to control and determine the remuneration of the Company's executive officers.
- 3.2. In order to be able to fulfil its purpose, the Committee shall have the following powers and responsibilities:
  - a. Periodically review the remuneration policy of executive or managing directors on a periodic basis, including the policy on share-based remuneration and its implementation.

Similarly, it shall assess the degree of success and fulfilment of the objectives by each officer and, based on that assessment, shall recommend to the Board of Directors their proposed remuneration, including salary, bonus, incentives, etc., and the form in which these shall be paid (Share Options, etc.)

The amount of the remuneration must be adequate, but not excessive, to attract and retain in the service of the Company, the Chief Executive Officer and the other Executive Directors that enhance the Company's management. Part of the remuneration of the Chief Executive Officer and the other Executive Directors must be determined in such manner as to link this remuneration to the performance of both the Company and the individual concerned.

The Committee shall request the views of the Chairman and the Chief Executive Officer on the proposals relating to the remuneration of the other Executive Directors.

The Remuneration Committee shall not determine the remuneration of the Directors for participating in activities of the committees. This shall be determined by the Company's Board of Directors.

b. Process and revise the incentive schemes for the Company's personnel and propose to the Board of Directors schemes or changes that will encourage the personnel to make even greater effort towards fulfilling the Company's objectives.

The incentive schemes must:

- (i) aim at the long-term increase of the performance of the incentives, in order to encourage officers and other members of personnel to remain with the Company;
- (ii) not burden the Company's profitability; and
- (iii) be compatible with the shareholders' interests.

## 3.3.

- a. The Committee shall be able to access professional advice both within and outside the Company and take into consideration the remuneration paid in comparable companies in view of determining the remuneration of the Chief Executive Officer and other Executive Directors, with due regard to the principle of maintaining and increasing the performance of the Company and/or the area of responsibility of each officer in question and that remuneration increases must reflect a corresponding improvement in the Company's performance.
- b. When determining salary increases, the Remuneration Committee must take into consideration the terms of remuneration and employment conditions at all levels of the Company, so that all members of personnel perceive the distribution by the Company of its positive results as being equitable, to the extent that this reflects their role and contribution towards improving the Company's performance.
- c. The Committee must examine the compensation-related commitments (including pension contributions) arising from the employment contracts of the Chief Executive Officer and other Executive Directors, if any, in case of early termination, and pursue the inclusion of an express provision on this matter in the initial contract. The employment contracts of these Officers must not include provisions which may reasonably be considered as prohibitive in cases of acquisition or merger of the Company, nor provisions that burden the Company with any fines that may be imposed on the Directors.
- d. In case the initial contract does not include an express provision on compensation-related commitments, in case of early removal, the Committee must, in accordance with the legal framework and depending on the specificities of each case, adapt its approach with the broader aim of avoiding the reward of decreased performance, applying fair treatment where the removal is not due to decreased performance and ensuring strict treatment aiming at reducing compensation in the cases of retiring Executive Directors so as to reflect the obligation of those retiring to mitigate the loss.
- 3.4. The Committee has respective powers and responsibilities for the entire Group of the Company.
- 3.5. The Committee shall prepare the Annual Remuneration Report which shall be submitted by the Board of Directors to the Company's shareholders as well as the part of the Corporate Governance Report which relates to the remuneration of the Directors, in accordance with the instructions and provisions of the Corporate Governance Code of the Cyprus Stock Exchange.

# **B.4.** Terms of Reference of the Audit Committee

- 4.1. The role of the Committee is to assist the Board of Directors in supervising the quality and accuracy of the Company's financial statements, complying with legal and administrative rules, examining the professional level of the auditors, their audit work and independence, as well as the performance of the internal control. The Chairman of the Audit Committee must have experience in Accounting or Finance.
- 4.2. The number of the Committee's Members is determined by the Board of Directors.
- 4.3. The Committee's duties and responsibilities are as follows:
  - a. Assess the standard of internal audit, review the Company's internal financial controls and internal control systems and ensure the implementation of the provisions of the Corporate Governance Code relating to the staffing, operation and independence of the Department.
  - b. Review all of the Company's financial statements and overview of the financial information procedure and the submission of recommendations or suggestions for the safeguard of its integrity.
  - c. Make suggestions and recommendations for improving the management control.
  - d. Review circulars, financial reports or other information relating to the rights of the shareholders before these are forwarded to them.
  - e. Assume responsibility for the procedure of selection and appointment suggestion of the statutory auditors or audit firms.

- f. Inform the Board of Directors about the results of the statutory audit and the explanation of the statutory audit contribution to the integrity of the financial information and the role of the Committee in this procedure.
- g. Assume responsibility for the Company's relations with the statutory auditors in general, including discussions on the auditors' personnel who shall be responsible for the Company's audit.
- h. Review the extent and effectiveness of the audit as well as of the independence and effectiveness of the statutory auditors or audit firms and especially the adequacy of the provision of non audit services from the statutory auditors based on the current legislation.
- i. Monitor the observations/suggestions of the statutory auditors on the Company's management, the preparation and presentation of its financial statements and the monitoring of their implementation.
- j. Submit to the Board of Directors an annual report which includes:
  - (i) The remuneration for auditing and advisory services paid to the Company's Statutory Auditors by the Company and its subsidiaries
  - (ii) The assignment to Auditors of advisory duties if deemed essential, either on the basis of the significance of the matter for the Company and its subsidiaries or on the basis of the remuneration to the statutory auditors.
- k. Supervise the selection procedures by the Chief Financial Officer of the Accounting Policies and Accounting Estimates used in the Company's Financial Statements.
- 1. Draft, with the assistance of the Corporate Governance Code Compliance Officer, the Board of Directors' Report on Corporate Governance, to be included in the Company's Annual Report.
- m. Review the Company's transactions referred to in paragraph A.1.2 (g) of the Corporate Governance Code in order to ensure they are carried out at arm's length.

4.4 The Committee has respective powers and duties for the entire Group of the Company.

# B.5. Terms of Reference of the Risk Management Committee

- 5.1. The Committee has the following objectives:
  - a. Form the strategy for undertaking every form of risk that corresponds to the Company's corporate objectives and the adequacy of available resources in both technical means and personnel.
  - b. Verify the independence, adequacy and effectiveness of the functioning of the Risk Management Directorate of which the Committee shall have responsibility to appoint and supervise.
  - c. Ensure the development and ongoing effectiveness of the internal risk management system and its integration into the business decision making process with regard to any form of risk.
  - d. Determine the principles that must regulate the risk management in terms of identification, prediction, measurement, monitoring, control and addressing them, in accordance with the business strategy implemented at the time and adequacy of available resources.
  - e. Be informed on a regular basis and monitor the Company's overall risk profile, guide the Risk Management Directorate in the implementation of the risk taking strategy and their policy management.
  - f. Ensure that the Company's Board of Directors is adequately informed in relation to all issues regarding the underwriting strategy, the tolerance level and risk profile when executing its strategic and supervisory duties.
- 5.2. The Committee has the following powers and responsibilities:
  - a. To investigate any activity that falls within the scope of its operation and obtain all necessary information.
  - b. To appoint external, legal or other professional consultants who will be deemed necessary for the implementation of its work and to secure resources for the payment of the respective remunerations and expenses.
  - c. To form on an annual basis and suggest to the Board of Directors the risk undertaking strategy of the Company, to observe the implementation of the Board of Directors' relevant decisions and to suggest appropriate amendments.
  - d. To approve and review on an annual basis and any other time that this is required, the risk management principles and policies.

- e. To obtain and review the quarterly submitted Risk Management reports relevant to the Company's total risk tolerance level and the improvement and efficiency of the risk management process, to inform the Board of Directors about the significant risks that the Company has undertaken and to observe and confirm their effective treatment.
- f. To annually assess the adequacy and effectiveness of the Company's risk management policy based on the annual Risk Management report and especially its adherence to the defined risk tolerance level.
- g. To formulate suggestions and recommend corrective actions to the Board of Directors, in the case where it identifies a weakness in the implementation of the strategy that has been formed for the Company's risk management or deviations on its implementation.
- h. To formulate suggestions to the Board of Directors regarding any matter that falls within its purpose and duties.
- i. To prepare and review a Risk Management Manual which will record:
  - i. The Company's risk management policy (risk appetite/tolerance, risk capacity, risk target, actual risks),
  - ii. The risks that the Company faces (credit risk, market risk, liquidity risk, operational risk),
  - iii. The procedure of Risk Management (risk measurement, risk control, risk mitigation, risk monitoring and performance).
- 5.3. The Committee has respective powers and duties for the entire Group of the Company.

# B.6. Terms of Reference of the Compliance Officer

The Compliance Officer is responsible for the implementation of the Code. In performing his duties, he may consult with the other members of the Board of Directors and obtain advice from the Company's internal and external advisors, as the case may be. The Directors may address the Compliance Officer to ensure that their actions are in full compliance with the Code. The Directors who are informed or suspect that a breach of the Code has occurred or may occur must immediately notify the Compliance Officer.

## B.7. Terms of Reference of the Investor Liaison Officer

The Investor Liaison Officer shall act in order to:

- 1. Ensure the ongoing and smooth communication with all the shareholders;
- 2. Provide the shareholders with sound and accurate information on material changes in the Company concerning its financial situation, performance, assets and their governance, in an ongoing and timely manner;
- 3. Encourage the shareholders to have a greater participation in the General Meetings and their business and provide them with the opportunity to express their views on various matters affecting the Company;
- 4. Where deemed necessary by the Board of Directors, organize meetings, workshops, seminars and lectures aimed at providing additional information to investors;
- 5. Ensure the Company's presence and participation in press conferences, meetings and other activities that may be organized by the Cyprus Stock Exchange in Cyprus and abroad.

The Investor Liaison Officer must have knowledge of the Company's financial situation and growth strategy and be updated on any significant developments in the Company.

## B.8. The Corporate Governance Code applicable at any time

The Terms of Reference of the Committees and the Officers will also include all powers and responsibilities provided for in the Corporate Governance Code applicable at any time.

# **II. PART TWO – The Implementation of the Corporate Governance Code**

## A. DIRECTORS

## A.1. Board of Directors

During 2020 the Board of Directors held 14 meetings. It has also taken 27 Written Decisions according to the article 112 of the Company's Article of Association. The Board's regular meetings were scheduled for the last Thursday of each month. The Management of the Company is informed of the meeting schedules of the Board of Directors, as well as, the agenda if this is deemed advisable. The Group Planning and Development Manager, the Director of Distribution, the Group Director of Sales Marketing and Services and the Director of Group Operations are usually present or advisable at the meetings of the Board of Directors.

The Directors hold offices on other boards of directors as well. Unless otherwise expressly stated, holding such offices on other boards of directors does not affect the Board of Directors' independence.

The exclusive responsibility of the Board of Directors covers all the matters set out in provision A.1.2. of the Code.

In view of the better exercise of their duties, Directors may obtain independent, professional advice at the Company's expense, provided they notify the Board of Directors or, in exceptional cases, the Chairman or another member of the Board of Directors. The Directors have access to the advice and services of the Company's Secretary.

It is deemed that the judgment of the Directors is impartial and independent and is taken in the interests of the Company and, by extension, of its shareholders.

There is no specific training programme for the Directors in relation to the legislation on the Stock Exchange and the companies. They are, however, informed about the basic provisions that regulate the status and function of directors of public companies and the relevant amendments made from time to time.

The responsibilities of the Board of Directors are exercised collectively and performed with the authorization granted by the Managing Director.

The managerial staff is considered to be the backbone of the Company's business and the employment procedure follows rational criteria aimed at recruiting the best available candidates under the circumstances.

For management purposes, the Board of Directors shall implement through the Nomination Committee of the Corporate Governance Code, a diversity policy that recognises the benefits of diversity in the composition of the Board of Directors and in particular in the diversity, training and specialisation of the directors to better meet the requirements of the Company's operating sectors. The final selection decision is made on the basis of objective criteria aimed at the composition of the Board of Directors by members with high academic training, successful professional background and a wide range of experiences while taking into consideration that experience is an important element of perception and fair judgement. The extend and importance of these parameters, however, is assessed with the need for age renewal. There is no gender discrimination in measuring these criteria.

The composition of the Board of Directors during the period under review allows the effective exercise of its responsibilities, reasonably reflects the activity and shareholding structure of the Company and allows fair and equal treatment of all its shareholders, while it is considered compatible with the provision A.1.12. of the Code as well as the mentioned diversity policy and are as follows:

Takis Klerides, 69 years old. He holds a business Studies Diploma of the United Kingdom and he is a member of the Association of Chartered Certified Accountants UK and member of The Institute of Certified Public Accountants of Cyprus. He exercised the profession of Certified Accountant up to 1999. From 2003 onwards, he exercises the profession of Business Consultant specialised in the field of banking, financing and insurance activities. He served as a Minister of Finance and he was a member of The Institute of Certified Public Accountants of Cyprus Board. He serves on the Board of Directors of the Company since 15 September 2003.

Varnavas Irinarchos, 62 years old. Graduate of Stockholm University Business Administration school and post graduate of the same University in Computers Science. He is an entrepreneur in the sector of information technology. He serves on the Board of Directors of the Company, of which he is the founder, since 9 December 1986.

George Papaioannou, 58 years old. Graduate of Ehtniko Kapodistriako University Law School of Athens. From 1990 up to 2002 he served at the Law Office of the Republic of Cyprus, as an Attorney of the Republic with a specific interest in issues of administrative and criminal law. He took part in legal congresses and was a member of the anti-corruption committee in the Council of Europe. In 2002 he resigned from his position in the Republic's Law Office and he runs his own law firm in Nicosia, with specific interest in issues of criminal nature. He serves on the Board of Directors of the Company since 21 August 2008.

Anthoulis Papachristoforou, 52 years old. He holds a Bachelor's degree in Accounting and Finance from the London South Bank University, and a degree in Business Studies from the Institute of Commercial Management in Bournemouth, UK, and professionally specialised in the field of finance. He is a member of the Association of Chartered Certified Accountants (ACCA) and the Institute of Certified Public Accountants of Cyprus (ICPAC). He serves on the Board of Directors since 17 November 2013.

Anastasios Athanasiades, 52 years old. He holds a Bachelor of Arts Honours Degree in Economics, Accounting, and Finance from the University of Manchester. He is a Fellow Member of the Institute of Chartered Accountants in England and Wales (FCA) and a member of the Institute of Certified Public Accountants of Cyprus. He exercises the profession of Certified Accountant and Tax Consultant, specializing on the issues of international tax and audit of Financial Statements. He served as Deputy Chairman and Deputy Government Commissioner of the Cyprus Securities and Exchange Commission. He serves on the Board of Directors of the Company since 7 December 2015.

Andreas Constantinides, 61 years old. He holds a Bachelor Degree in Economics Sciences from the University of Warwick. He is a member of the Institute of Chartered Accountants in England and Wales (ICAEW). He was a partner at PriceWaterhouseCoopers Limited in Cyprus, specialised in the fields of Consumer Markets, Information Technology and Agricultural Industry. He also served as member of the Board of Directors of the Cyprus Broadcasting Corporation (CyBC). He is a member in various Committee Councils, such as, inter alis, that of the Pancyprian Gymnasium Association (GSP), Junior and Senior School of Nicosia and the Cyprus-Austria Association. He serves on the Board of Directors of the Company since 24 February 2020.

Christoforos Hadjikyprianou, 60 years old. He holds a BSc in industrial technology and an MBA in Business Administration from the Southern Illinois University, U.S.A. He also holds a Doctorate degree (PhD) in Enrolment Management and Consumer Behaviour from Middlesex University, UK. He is the CEO and President of the Council of the European University Cyprus and he is also a member of the executive committee Galileo Global Education. He also serves in various social and athletic committees and he is currently Secretary General of the Cyprus University Sports Federation. He serves on the Board of Directors of the Company since 24 February 2020.

## A.2. Balance in the Board of Directors

The Board of Directors comprises of seven members, Takis Klerides (Chairman of the Board of Directors), Varnavas Irinarchos, George Papaioannou, Anthoulis Papachristoforou Anastasios Athanasiades, Christoforos Hadjikyprianou (from 24/02/2020) and Andreas Constantinides (from 24/02/2020). Nicos Michaelas resigned from the position of the director of the Company on 13/10/2020.

Based on the criteria of the Code, amongst the Non-Executive Directors, Anastasios Athanasiades, Christoforos Hadjikyprianou and Andreas Constantinides are Independent Directors. On 15/09/2012 Takis Klerides and on 24/08/2017 George Papaioannou completed nine years of service on the Board of Directors and according to provision A.2.3.(h) of the Code, following that date they ought to have been considered as Non-Independent. However, the Board of Directors is of the opinion that their personality, scientific knowledge, professional experience and background, on the one hand, and proven objectivity and impartiality in the exercise of their duties as Directors of the Company on the other, as well as the absence of any interconnection with the Management or the Main Shareholders and of any direct or indirect conflict of interest with the interests of the Company and its shareholders, confirm and guarantee that their independence is not affected. For the reasons stated above, the Board of Directors considered them to be Independent Directors.

Chief Executive Officer is the Vice-Chairman and Managing Director Varnavas Irinarchos and Deputy Chief Executive and Managing Director Anthoulis Papachristoforou. Anthoulis Papachristoforou is also the Group's Chief Financial Officer.

Based on the above, from 14/10/2020, out of the six members of the Board of Directors, excluding the Chairman, four are Independent Directors and two are Executive Directors.

During the period under review and until 13/10/2020, out of the seven members of the Board of Directors, excluding the Chairman, four were Independent Directors, two were Executive Directors and one was Non-Executive, Non-Independent Director.

Independent Directors have confirmed their independence in accordance with the criteria laid down in provision A.2.3. of the Code.

There have been no issues between the Shareholders and the Company and no reports have been made to the Compliance Officer to resolve any such issues.

## A.3. Provision of Information

The Board of Directors has been regularly informed about the Company's financial situation and prospects. Directors are notified of the items to be discussed prior to the meetings.

The businesses of the Board of Directors are held on the basis of the agenda which is drafted following liaison between the Chairman, the Vice-President and Managing Director and the other members of the Board and forwarded to the Secretary at least three days prior to the date set for the meeting, except in urgent cases. In addition to the issues on the agenda, at its meetings the Board of Directors also addresses issues raised by the Directors after the drafting of the agenda.

The minutes of each meeting are prepared and forwarded to the members of the Board of Directors prior to the date of the next meeting and, upon approval, are signed by all Directors present at the meeting in question.

## A.4. Appointments to the Board of Directors

The composition of the Nomination Committee is set out in Part I.A.2. of this Report. The majority of the Members of the Nomination Committee are Non-Executive Directors (including the Chairman) and the Chairman until 25/03/2020 was George Papaioannou, while from 26/03/2020 Takis Klerides took over the duties of the Chairman of the committee. The Terms of Reference of the Nomination Committee are set out in Part I under B.2., with reference also to paragraph 1.B.8..

## A.5. Re-election

According to article 94 of the Company's Articles of Association, at every Annual General Meeting 1/3 of the members of the Board of Directors (or the nearest percentage thereof) retires by rotation. Moreover, according to Provision A.5 of the Code, Directors are required to resign [...] at least every three years [...] but may offer themselves for re-election. According to Order A.5.2. of the Code all Directors must be subject to re-election by shareholders at the earliest opportunity after their appointment and subsequently to re-election, at intervals not exceeding three years.

According to the provision mentioned above, the members of the Board of Directors retiring by rotation at the Annual General Meeting of 2021 are Takis Klerides, George Papaioannou and Anastasios Athanasiades who offer themselves for re-election.

Takis Klerides was born in 1951. He holds a business Studies Diploma of the United Kingdom, he is a member of the Association of Chartered Certified Accountants UK and members of The Institute of Certified Public Accountants of Cyprus. He worked in United Kingdom and Greece before returning to Cyprus. From 1977 to 1981 he worked for Metaxas Loizides Syrimis & Co. (KPMG) and from 1981 to 1999 he was a partner in the same company specialising, inter, alia, in the fields of banking, finance and insurance. In March 1999 he was appointed Minister of Finance, a position he held until February 2003. Among other, he was a member of the board of The Institute of Certified Public Accountants of Cyprus and a representative of Cyprus in the world assemble of the Association of Chartered Certified Accountants of the United Kingdom, as well as President of the Cyprus Basketball Federation and a member of the executive board of the Cyprus Olympic Committee. Since April 2013 he has been the Executive Chairman of the business consulting company CMK Eurofinance Consultants Ltd. He is a member of a number of Board of Directors of companies in Cyprus and abroad.

George Papaioannou was born in Nicosia in 1962. He is a graduate of Ethniko Kapodistriako University Law School of Athens. He distinguished himself in his academic studies and excelled in the entrance exams of the profession of law. From 1990 to 2002 he served in the Law Office of the Republic of Cyprus with a special interest in administrative and criminal law. He participated in legal conferences and was a member of the Council of Europe on combating corruption. In 2002 he resigned from the Law Office of the Republic of Cyprus and since then he runs his own law firm in Nicosia.

Anastasios Athanasiades was born on 16/03/1969. He holds a Bachelor of Arts Honour Degree in Economics, Accounting and Finance from the University of Manchester, in United Kingdom in 1991. He worked in Cyprus as a Director of Audit at Coopers and Lybrand from 1994 to 1996 and from 1996 to 2000 in the public sector (Treasury of the Republic of Cyprus) as Head of Internal of the Ministry of the Republic of Cyprus. In 2000 he was appointed by the Council of Ministers as Deputy Chairman and as Deputy Government Commissioner in the Cyprus Securities and Exchange Commission, a position he held until 2001. Since then he is working on the Audit of the Financial Statements. He is a member of the Institute of Certified Public Accountants of Cyprus and Fellow of the of the Institute of Chartered Accountants in England and Wales. He specialises in the audit of financial statements and international tax matters.

Except as stated above, no member of the Board has been elected or re-elected for a period exceeding three years.

## **B. REMUNERATION OF DIRECTORS**

### **B.1.** Procedure

The composition of the Remuneration Committee is set out in Part I.A.3 of this Report. The Members of the Committee are Non-Executive Directors and have no business or other relationship that could materially affect the performance of their duties. All members of the Remuneration Committee are Independent Directors. Due to his long-standing experience with a business consulting firm, the Chairman of the Remuneration Committee has knowledge and experience in remuneration policy issues. The Terms of Reference of the Remuneration Committee are set out in Part I.B.3 with reference also to paragraph I.B.8.

## B.2. The level and composition of the remuneration – Remuneration Policy - Remuneration Report

During the year under review, it was not deemed necessary to use the services of a consultant on market standards for remuneration systems.

The Company's policy on the remuneration of its Executive directors recognises the necessity of the determination of remuneration of which the level and composition will be able to allow the attraction, retention and motivation of Executive directors which fulfil the required criteria, academic qualifications, knowledge and experience. Consists in correlating remuneration to individual performance and the Company's overall progress and the competitive comparison against other businesses of similar operations and comparable size.

Not any factor exists in the composition of the Executive directors' remuneration which consists wholly of non-variable factors without any predetermined or quantifiable performance criteria.

There is no annual bonus scheme and other benefits to the Executive directors, except as referred to in paragraph B.3. below and except the bestowal of a car or the reimbursement of maintenance and running expenses of a private car.

There are no retirement or early retirement plans or option plans or share-option plans to the benefit of Executive directors.

The report of the Remuneration Committee has been approved by the Board of Directors and is submitted to the shareholders of the Company for approval as part of this Annual Report.

The amount and the composition of the remuneration of the Executive Board of Directors are listed in Part II.B.3.

## **B.3.** Notification

The remuneration and other benefits of the Executive directors in 2020 were as follows:

Varnavas Irinarchos, Managing Director-  $\notin 176.650$  (Salary  $\notin 151.650$  plus Entertainment Expenses  $\notin 25.000$ ). Running and maintenance costs of privately bought owned car are also covered, amounting to  $\notin 4.328$  in the period under review. His employment contract was renewed and is valid from 01/01/2021 until 31/12/2021 with a salary of  $\notin 150.000$  plus entertainment expenses of  $\notin 25.000$  plus running and maintenance costs of privately owned car.

Anthoulis Papachristoforou, Deputy Managing Director-  $\pounds 271.000$  (Salary  $\pounds 197.000$  plus Entertainment Expenses  $\pounds 24.000$  plus Bonus  $\pounds 50.000$  - the bonus was granted based on the evaluation of the results of the Group for the year 2019). He is provided with a car the value of which was fully depreciated in 2012 and the relevant running and maintenance costs amounting to  $\pounds 6.422$  in the period under review are covered.

The Executive directors have the right to participate in the Share Option or other Bonus Schemes, if and where applicable to the Company's regular personnel. No Share Option Schemes or Options were in force during 2020 and are not in force at the present time. The Executive Directors are not remunerated for their participation in the Board of Directors and in the committees of the Board of Directors.

The amount and the composition of the remuneration of the Non-Executive Directors is determined in the General Meeting. It is recognised, in one hand, that the remuneration of Non-Executive Directors should not include rights to purchase share or other information related to the Company's performance and, on the other hand, that it should reasonably reflect the time commitment, requirements and responsibilities of their role, without however, its composition being able to influence the independence of the Non-Executive Independent Directors.

The remuneration of the Non-Executive Directors for their participation in the Board of Directors which were determined with the decision taken by the Annual General Meeting in 2019 are the following: Chairman annual lump sum amount of  $\notin$ 25.000 plus  $\notin$ 500 per participation at the meetings of the Board of Directors and Non-Executive Directors annual lump sum amount of  $\notin$ 7.000 plus  $\notin$ 400 per participation at the meetings of the Board of Directors. The chairman of the Audit Committee and the Risk Management Committee are remunerated with an additional annual lump sum amount of  $\notin$ 2.000. and  $\notin$ 1.000 respectively.

The remuneration of the Non-Executive Directors for their participation in the Committee of the Corporate Governance Code, unless otherwise decided by the Board of Directors, is equal to the remuneration for the participation in the meetings of the Board of Directors.

The total remuneration received by the Chairman and the Non-Executive Directors during 2020, referring to the period between the Annual General Meetings of 2019 and 2020, are as follows: Takis Klerides (Chairman) €43.500, Nicos Michaelas €23.934 (the remuneration covers the period until the resignation of Nicos Michaelas on 13/10/20). George Papaioannou €21.400, Anastasios Athanasiades €24.200, Christoforos Hadjikyprianou €8.707 and Andreas Constantinides €8.307.

No remuneration is paid for the participation of members of the Company's Board of Directors in the boards of directors of its subsidiary companies.

The Independent Non-Executive Directors do not receive and did not receive any reimbursement from the Company except from their remuneration as members of the Board of Directors within the twelve months preceding their appointment, as this was approved with a decision of the Annual General Meeting of 2019.

# C. RESPONSIBILITY AND INTERNAL AUDIT – RISK MANAGEMENT

## **C.1. Financial Statements**

The notifications, reports and statements of the Company, reflect the true picture of the Board of Directors data and estimates at the material time. Notifications are issued where required under statutory obligations and where deemed advisable in order to provide shareholders and investors in general with timely information.

The Company intends to continue to operate as a going concern for the next 12 months.

## C.2. Internal Control and Risk Management Systems

The Audit Committee ensures that the Company maintains a sufficient Internal Audit System to guarantee the maximum possible protection of the Shareholders' investments and the Company's assets. The Audit Committee inspects the Internal Audit Systems through the Company's Internal Audit Department and provides assurances to the Board of Directors that their effectiveness is satisfactory.

The internal control services are carried out by the Internal Audit Department, headed by Rovertos Giousellis, members of the Association of Chartered Certified Accountants (ACCA) and the Institution of Certified Public Accountants of Cyprus (ICPAC).

The Company's statutory auditors do not provide internal audit services.

The audit by the Internal Audit Department of the Internal Audit and Risk Management Systems is carried out on a sample basis in accordance with the International Standards of Internal Audit and covers audits of the financial and operating systems, as well as, compliance and management systems that threat the achievement of the Company's objectives.

The Internal Audit Department helps the Group to achieve its objectives by applying a systematic and disciplined methodology in the assessment and improvement of the Risk Management Systems and Internal Control Systems and in the implementation of the Corporate Governance Code by each company.

No loans or guarantees have been granted to any Directors (or to any person associated with the same within the first degree or to their spouses or to companies in which they hold more than 20% of the voting rights) of the Company or the Company's subsidiaries either by the Company itself or its subsidiaries or by a company associated with the Company and, with the exception of normal business practice, there are no amounts receivable from a Director or any person associated therewith as stated above.

# C.3. Audit Committee, Statutory Auditors and Compliance with the Code – Risk Management Committee

The Audit Committee comprises three members and its composition is set out in Part I.A.4 of this Report. Its Chairman and two members are Non-Executive, Independent Directors and have no business or any other relationship that could materially affect the exercise of their duties. The Terms of Reference of the Audit Committee are set out in Part I.B.4 with additional reference in paragraph I.B.8.. The Chairman of the audit Committee has experience in Accounting and Audit and is a Qualified Accountant/Auditor. The members of the Committee, as a whole, have sufficient experience in the area in which the Company operates.

In 2020, the Audit Committee held  $10^3$  meetings and, as per its Terms of Reference, examined, amongst other issues, the issues related to the services of the Auditors, which have been found to be adequate, including their remuneration, which it considers reasonable. The relevant report has been submitted to the Board of Directors.

The statutory auditors and the entities belonging to the same group as the statutory auditors of the company do not provide to the Company any other services which as statutory auditors are not allowed to provide.

The accounting policies and accounting estimates followed are deemed to be satisfactory. The Company has adopted the International Financial Reporting Standards in relation to its business.

There have been no material transactions of the Company or its subsidiaries or associated companies, of any kind, in which the Chief Executive Officer, any senior management executive, secretary, auditor or major shareholder of the Company holding directly or indirectly more than 5% of the Company's issued share capital or voting rights, has any material interest, either directly or indirectly.

It is hereby confirmed that the Company has complied with the provisions of the Code.

This Report was drafted with the assistance of the Compliance Officer.

## Risk Management Committee

The Risk Management Committee comprises five members who are Non-Executive Directors. Its composition is set out in Part I.A.5 of this Report. The Committee's Terms of Reference are set out in Part I.B.5 with additional reference in paragraph I.B.8.

The Risk Management Committee has perused, approved and adopted a Risk Management Manual, prepared by the Company's Internal Auditor, which records in detail, the categories of risks encountered by the Company and the Management's policy and procedures for addressing these risks.

In 2020, the Risk Management Committee held 4 meetings. At the quarterly meetings of the Committee, the Management presented the results of the methods and processes of managing the risks based on the Manual and the Committee confirmed the ongoing effectiveness of the internal risk management system and its continuous development across the range of the Company's operations. The Chairman of the Committee informed the Board of Directors accordingly.

## D. RELATIONSHIP WITH SHAREHOLDERS

### D.1. Constructive use of the Annual General Meeting

The Annual General Meeting was convened and held in accordance with legal and regulatory provisions as well as with the provisions of the Corporate Governance Code.

The procedures followed at the general meetings permit, challenge and support the participation of the shareholders in the discussion of the issues on the agenda and the adoption of relevant resolutions. The shareholders are provided with satisfactory evidence and adequate time is provided for investigation and additional explanations in relation to the issues concerning extraordinary business at the annual general meetings or issues relating to the agenda of an extraordinary general meeting. Prior to and after concluding the business of the general meetings, opportunities are provided for communication and discussion amongst the shareholders and the members of the Board of Directors and the other officers and management executives of the Company.

## **D.2. Equal Treatment of Shareholders**

The entire authorized and issued share capital is divided into ordinary shares and there are no shareholders holding any titles with varied rights in relation to the exercise of voting rights or participation in the Company's profits. During voting, every shareholder is entitled to one vote for every share held.

Participation in the general meeting by proxy requires authorizations for which relevant forms are proposed and attached to the invitation.

The invitations are sent out within the deadlines determined by the Companies Law.

Provided they represent an adequate number of shares (5%), shareholders may propose issues to be discussed at the general meetings of the shareholders in accordance with the procedures established by the Companies Law.

The members of the Board of Directors and management executives are aware of their obligations, subject to their ongoing obligations for immediate announcement, to communicate information to the Board of Directors and to the shareholders through the Company's annual report and the accounts, relating to any material own interest which may arise from Company's transactions that fall within their duties, as well as any other conflicts of interest with those of the Company or its associated companies arising in the performance of their duties.

The information concerning the Company is provided to all shareholders fairly, promptly and free of charge.

The Company has a website providing information on important developments in the Company's operations, including the announcements made to the Stock Exchange, and allows visitors to personally contact the Investor Liaison Officer.

The Company's announcements and reports provide prompt and accurate information on the material changes concerning the Group and its business, including issues relating to the Company's financial statements, the objectives and activities, as amended, the main shareholders and voting rights, material foreseeable risks, material issues concerning employees (upgrading and restructuring of personnel) and the shareholders, governance structure and policies and the Company's extraordinary transactions.

Nicosia, 15 April 2021

By order of the Board of Directors,

Adaminco Secretarial Limited Secretary of Logicom Public Limited

### Independent Auditors' report

## To the Members of Logicom Public Limited

#### Report on the Audit of the Consolidated and Separate Financial Statements

### Opinion

We have audited the accompanying consolidated financial statements of Logicom Public Limited (the "Company") and its subsidiaries (the "Group") and the separate financial statements of Logicom Public Limited (the "Company"), which are presented on pages 35 to 147 and comprise the consolidated statement of financial position and statement of financial position of the Company as at 31 December 2020, and the consolidated and separate statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated and separate financial statements give a true and fair view of the consolidated financial position of the Group and the Company as at 31 December 2020, and of its financial performance and cash flows for the year then ended, in accordance with International Financial Reporting Standards as adopted by the European Union ("IFRS-EU") and the requirements of the Cyprus Companies Law, Cap. 113, as amended from time to time (the "Companies Law, Cap. 113").

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the "Auditors' responsibilities for the audit of the consolidated and separate financial statements" section of our report. We remained independent of the Group and the Company throughout the period of our appointment in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (Including International Independence Standards) ("IESBA Code") together with the ethical requirements in Cyprus that are relevant to our audit of the consolidated and separate financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Key audit matters including the most significant risks of substantive inaccuracies, including assessed risk of material misstatements due to fraud

Key audit matters are those matters that, in our professional judgement were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

# Valuation of trade receivables for the Group and trade receivables and other receivables for the Company.

Refer to note 24 to the consolidated and the separate financial statements

Key audit matter	How the matter was addressed in our audit
As at 31 December 2020, the trade receivables of the Group amounted to $\in$ 186.808.766 and the trade and other receivables of the Company amounted to $\notin$ 18.115.839. The significance of these balances for the Group and the Company and taking into account the general financial and political environment in the countries where the Group operates, creates a risk as to the recovery of these balances, and the uncertainty, the use of assumptions and judgements that accompany the assessment of provisions for bad debts, caused the valuation of these balances to be one of the key audit matters.	Our audit procedures included amongst others, the following: — Assessment of the operational effectiveness of the controls in relation to the credit insurance on the Group's customers; — Review of subsequent to the year-end cash receipts; -Assessment of the reasonableness of the assumptions and information, taken into account in the calculation of the provision for doubtful debts, such as the age of the balances, the characteristics of the customers, the extent of insurance coverage and whether the amounts have been recovered post year end. -independent assessment of the expected credit losses (ECL) calculation prepared by the Management, using our own internal model.

# Valuation of inventories for the Group and the Company

Refer to note 23 to the consolidated and separate financial statements.

The key audit matter	How the matter was addressed in our audit
As at 31 December 2020 the stock of the Group	Our audit procedures included amongst others, the
amounted to € 51.046.991 and of the Company	following:
amounted to €988.735.	
	-Understanding and evaluating the process applied
Considering that the activities of the companies of the	by the Company and Group to estimate the provision
Group include the distribution of high-tech products	for impairment.
and the fact that this specific industry is characterized	<ul> <li>Assessment of the amount of provision for</li> </ul>
by rapid developments and changes, there is a risk that	impairment taking into account the characteristics of
the inventories held at year end may be slow moving	the country in which the inventories are held, the age
or impaired. The uncertainty relating to the valuation	and type of inventories, their marketability as well as
of inventory caused this risk to be one of the key audit	the Group's ability for stock rotation and price
matters.	protection.
	<ul> <li>Comparison of the cost of the inventories with their</li> </ul>
	net realizable value.

# Amount payable and share of results from related company for the Group and amount payable from subsidiary company for the Company

Refer to notes 20,24 and 44 to the consolidated and separate financial statements

The key audit matter	How the matter was addressed in our audit		
As at 31 December 2020 the amount payable and share	Our audit procedures included amongst others, the		
of results from related company for the Group amount	following:		
to €22.861.617 and €(195.548) respectively and			
amount payable from subsidiary for the Company amount to €17.186.704.	-Review of the statutory audit work carried out in the context of the mandatory audit of the subsidiary company with an emphasis on the assessment of the		
The Group and the Company have significant receivable balances from M.N. Larnaca Desalination Co. Limited and M.N. Limassol Water Co. Ltd (the	reasonableness of the assumptions used to determine the value of the significant assets of the desalination company, in comparison with statistical and other		
"desalination companies"), through its subsidiary Verendrya Ventures Limited.	data, and consequently the share of the result recognized in Group. —Review of the expected discounted cash flows of the		
The share of the results and the impairment of the amount due by the desalination company which were recognized during the year have been determined on the basis of assumptions and estimates that involve inherent uncertainty in the calculation of the expected discounted cash flows in relation to the desalination projects.	subsidiary company Verendrya Ventures Limited which consists of the expected discounted cashflows of the desalination company in Larnaca as well as those of the company that has undertaken the similar project of the desalination unit in Limassol to determine a possible impairment on the amount payable by Verendrya Ventures Limited to the Company;		
The subject matter is one of the key issues that the Board of Directors has exercised significant judgment and therefore is one of the key audit matters.			

### Other information

The Board of Directors is responsible for the other information. The other information comprises the Management Report and Consolidated Management Report and the Corporate Governance Report, but does not include the consolidated and separate financial statements and our auditors' report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express any form of assurance conclusion thereon, except as required by the Companies Law, Cap.113.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed in relation to other information obtained prior to the date of the auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact.

With regards to the Management Report and Consolidated Management Report, our report is presented in the "Report on other legal and regulatory requirements" section.

# Responsibilities of the Board of Directors and those charged with governance for the consolidated and separate financial statements

The Board of Directors is responsible for the preparation of consolidated and separate financial statements that give a true and fair view in accordance with IFRS-EU and the requirements of the Companies Law, Cap. 113, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the Board of Directors is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless there is an intention to either liquidate the Group or the Company or to cease operations, or there is no realistic alternative but to do so.

The Board of Directors and those charged with governance are responsible for overseeing the Group's and the Company's financial reporting process.

#### Auditors' responsibilities for the audit of the consolidated and separate financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's and the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company and the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves true and fair view.

• Obtain sufficient appropriate audit evidence regarding the financial information of the business activities of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report.

### Report on other Regulatory and Legal Requirements

## Other regulatory requirements

Pursuant to the requirements of Article 10(2) of European Union (EU) Regulation 537/2014 we provide the following information in our Independent Auditors' Report, which is required in addition to the requirements of ISAs.

### Date of appointment and period of engagement

We were appointed auditors of the Company since its incorporation in 1986 by the General Meeting of the Company's member to audit the consolidated financial statements of the Group for the year ended 31 December 2020. Our total uninterrupted period of engagement, having been renewed annually by shareholders' resolution is 34 years covering all periods from 31.12.1986 to 31.12.2020.

### Consistency of the Additional Report to the Audit Committee

We confirm that our audit opinion on the consolidated financial statements expressed in this report is consistent with the additional report presented to the Audit Committee of the Company, which is dated 15 April 2021.

## Provision of Non-audit Services

We have not provided any prohibited NAS referred to in Article 5 of EU Regulation 537/2014 as applied by Section 72 of the Auditors Law of 2017, L.53(I)2017, as amended from time to time ("Law L53(I)/2017").

### Other legal requirements:

Pursuant to the additional requirements of law L.53(I)/2017, and based on the work undertaken in the course of our audit, we report the following:

• In our opinion, the Management Report and Consolidated Management Report, the preparation of which is the responsibility of the Board of Directors, has been prepared in accordance with the requirements of the Companies Law, Cap 113, and the information given is consistent with the consolidated and separate financial statements.

• In the light of the knowledge and understanding of the of the business and the Group's environment obtained in the course of the audit, we have not identified material misstatements in the Management Report and Consolidated Management Report.

• In our opinion, based on the work undertaken in the course of our audit, the information included in the corporate governance statement in accordance with the requirements of subparagraphs (iv) and (v) of paragraph 2(a) of Article 151 of the Companies Law, Cap. 113, and which is included as a specific section of Management Report and Consolidated Management Report, have been prepared in accordance with the requirements of the Cyprus Companies Law, Cap, 113, and is consistent with the consolidated and separate financial statements.

• In light of the knowledge and understanding of the Group and the Company and its environment obtained in the course of the audit, we are required to report if we have identified material misstatements in the corporate governance statement in relation to the information disclosed for items (iv) and (v) of the subparagraph 2(a) of Article 151 of the Companies Law, Cap. 113. We have not identified any material misstatements in this respect.

• In our opinion, based on the work undertaken in the course of our audit, the corporate governance statement includes all information referred to in subparagraphs (i), (ii), (iii), (vi) and (vii) of paragraph 2(a) of Article 151 of the Companies Law, Cap.113.

## Other Matter

This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with Article 10(1) of the EU Regulation 537/2014 and Section 69 of Law L.53(I)/2017 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whose knowledge this report may come to.

The engagement partner on the audit resulting in this independent auditors' report is Michael M. Antoniades.

Michael M. Antoniades, FCA Certified Public Accountant and Registered Auditor for and on behalf of KPMG Limited Certified Public Accountants and Registered Auditors 14 Esperidon street 1087 Nicosia Cyprus 15 April 2021

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME Year ended 31 December 2020

<u>1 ear ended 51 December 2020</u>			
	Note	2020 €	2019 €
Revenue Cost of sales	6 7	862.017.413 (790.969.747)	946.797.978 (875.437.919)
Gross profit		71.047.666	71.360.059
Other income Expected credit losses	8 37.1	2.107.324 (2.247.873)	1.051.035 (535.970)
Other expenses Administrative expenses	9 10	- (41.619.856)	(34.376) (41.230.338)
Profit from operations		29.287.261	30.610.410
Net foreign exchange profit/(loss) Interest receivable		536.531 659.208	(313.338) 537.784
Interest payable and bank charges Net finance costs	11	(6.027.924) (4.832.185)	(8.472.749) (8.248.303)
Net share of profit from associated companies after tax	20	2.709.416	39.789.625
Net share of (loss)/profit from joint ventures after tax <b>Profit before tax</b>	20	<u>(195.548)</u> 26.968.944	<u>31.627</u> 62.183.359
Tax	12	(3.782.573)	(3.508.446)
Profit for the year after tax		23.186.371	58.674.913
Other comprehensive income that will not be reclassified to profit or loss in			
future periods Surplus from revaluation of land and buildings	15	-	1.794.232
(Decrease)/Increase from revaluation of investments at fair value through other comprehensive income	18	(205.182)	213.099
Deferred taxation arising from revaluation of land and buildings	35	(591)	(172.787)
Adjustment on remeasurement of obligation	29	(271.163)	(483.103)
Deferred taxation arising from the remeasurement of obligation	35	5.943	(1.704)
Other comprehensive income that will be reclassified to profit or loss in future		(470.993)	1.349.737
periods Exchange difference from translation and consolidation of financial statements from			
foreign operations	11	(8.785.101)	3.619.382
Exchange difference in relation to hedge of a net investment in a foreign operation	11	3.009.015	(671.698)
Share of profit/(loss) from associated company	20	147.738	(64.907)
		(5.628.348)	2.882.777
Other comprehensive (expenses)/income for the year after tax		(6.099.341)	4.232.514
Total comprehensive income for the year after tax		17.087.030	62.907.427
Profit for the year after tax attributable to:			
Company's shareholders Non-controlling interest	27	23.260.480 (74.109)	58.683.217 (8.304)
Profit for the year after tax		23.186.371	58.674.913
Total comprehensive income for the year after tax attributable to:			
Company's shareholders Non-controlling interest	27	17.161.139 (74.109)	62.915.731 (8.304)
Total comprehensive income		17.087.030	62.907.427
Basic earnings per share (cent)	14	31,40	79,22
Diluted earnings per share (cent)	14	31,40	79,22

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2020

		2020	2019
	Note	€	€
	11010	C	C
Assets			
Property, plant and equipment	15	22.288.295	23.086.797
Right-of-use assets	16	5.193.533	6.644.304
Intangible assets and goodwill	17	8.859.491	9.391.507
Investments in associated companies and joint ventures	20	79.422.663	77.003.779
Investments at fair value through other comprehensive income	18	6.985.960	3.862.832
Trade and other receivables	24	24.055.226	22.416.171
Deferred taxation	35	1.197.053	
	55	1.197.035	1.944.689
Total non-current assets	_	148.002.221	144.350.079
Inventories	23	51.046.991	67.969.900
Trade and other receivables	24	191.031.564	209.192.004
Investments at fair value through profit and loss	21	12.881	19.284
Current tax assets	31	822.003	855.102
	25		
Cash and cash equivalents	25	55.643.856	29.761.787
Total current assets	-	298.557.295	307.798.077
Total assets	_	446.559.516	452.148.156
	=		
Fourity			
Equity			
Share capital	26	25.187.064	25.187.064
Reserves	27	151.543.735	138.191.563
	_, _,	10110101700	10011711000
Equity attributable to shareholders of the company		176.730.799	163.378.627
Non-controlling interest	27	(2, 407, 262)	(2.423.254)
Non-controlling interest	27	(2.497.363)	(2.425.254)
-	21		
Total equity	21	174.233.436	160.955.373
-	21		
Total equity			
Total equity Liabilities	-	174.233.436	160.955.373
Total equity Liabilities Long-term loans	32	174.233.436	<u>160.955.373</u> 16.758.647
Total equity Liabilities	-	174.233.436	160.955.373
Total equity Liabilities Long-term loans Obligations under finance leases	32 33	174.233.436 13.842.401 4.144.363	160.955.373 16.758.647 5.399.600
Total equity Liabilities Long-term loans Obligations under finance leases Trade and other payables	32 33 30	174.233.436 13.842.401 4.144.363 11.690.929	160.955.373 16.758.647 5.399.600 11.441.699
Total equity Liabilities Long-term loans Obligations under finance leases Trade and other payables Deferred taxation	32 33 30 35	174.233.436 13.842.401 4.144.363 11.690.929 908.374	160.955.373 16.758.647 5.399.600 11.441.699 486.683
Total equity Liabilities Long-term loans Obligations under finance leases Trade and other payables	32 33 30	174.233.436 13.842.401 4.144.363 11.690.929	160.955.373 16.758.647 5.399.600 11.441.699
<b>Total equity</b> <b>Liabilities</b> Long-term loans Obligations under finance leases Trade and other payables Deferred taxation Provisions for other liabilities and termination of employment	32 33 30 35	174.233.436 13.842.401 4.144.363 11.690.929 908.374 3.268.831	160.955.373 16.758.647 5.399.600 11.441.699 486.683
Total equity Liabilities Long-term loans Obligations under finance leases Trade and other payables Deferred taxation	32 33 30 35	174.233.436 13.842.401 4.144.363 11.690.929 908.374	160.955.373 16.758.647 5.399.600 11.441.699 486.683
<b>Total equity</b> <b>Liabilities</b> Long-term loans Obligations under finance leases Trade and other payables Deferred taxation Provisions for other liabilities and termination of employment	32 33 30 35	174.233.436 13.842.401 4.144.363 11.690.929 908.374 3.268.831	160.955.373 16.758.647 5.399.600 11.441.699 486.683 3.090.779
Total equity Liabilities Long-term loans Obligations under finance leases Trade and other payables Deferred taxation Provisions for other liabilities and termination of employment Total non-current liabilities	32 33 30 35 28,29	174.233.436 13.842.401 4.144.363 11.690.929 908.374 3.268.831 33.854.898	160.955.373 16.758.647 5.399.600 11.441.699 486.683 3.090.779 37.177.408
Total equity Liabilities Long-term loans Obligations under finance leases Trade and other payables Deferred taxation Provisions for other liabilities and termination of employment Total non-current liabilities Trade and other payables	32 33 30 35 28,29 30	174.233.436 13.842.401 4.144.363 11.690.929 908.374 3.268.831 33.854.898 141.706.797	160.955.373 16.758.647 5.399.600 11.441.699 486.683 3.090.779 37.177.408 124.535.104
Total equity Liabilities Long-term loans Obligations under finance leases Trade and other payables Deferred taxation Provisions for other liabilities and termination of employment Total non-current liabilities Trade and other payables Bank overdrafts	32 33 30 35 28,29 30 32	174.233.436 13.842.401 4.144.363 11.690.929 908.374 3.268.831 33.854.898 141.706.797 36.026.311	160.955.373 16.758.647 5.399.600 11.441.699 486.683 3.090.779 37.177.408 124.535.104 50.873.720
Total equity         Liabilities         Long-term loans         Obligations under finance leases         Trade and other payables         Deferred taxation         Provisions for other liabilities and termination of employment         Total non-current liabilities         Trade and other payables         Bank overdrafts         Short term loans	32 33 30 35 28,29 30	174.233.436 13.842.401 4.144.363 11.690.929 908.374 3.268.831 33.854.898 141.706.797	160.955.373 16.758.647 5.399.600 11.441.699 486.683 3.090.779 37.177.408 124.535.104
Total equity         Liabilities         Long-term loans         Obligations under finance leases         Trade and other payables         Deferred taxation         Provisions for other liabilities and termination of employment         Total non-current liabilities         Trade and other payables         Bank overdrafts         Short term loans	32 33 30 35 28,29 30 32 32	174.233.436 13.842.401 4.144.363 11.690.929 908.374 3.268.831 33.854.898 141.706.797 36.026.311 50.268.209	160.955.373 16.758.647 5.399.600 11.441.699 486.683 3.090.779 37.177.408 124.535.104 50.873.720 66.551.100
Total equity         Liabilities         Long-term loans         Obligations under finance leases         Trade and other payables         Deferred taxation         Provisions for other liabilities and termination of employment         Total non-current liabilities         Trade and other payables         Bank overdrafts         Short term loans         Current portion of long-term loans	32 33 30 35 28,29 30 32 32 32 32	174.233.436 13.842.401 4.144.363 11.690.929 908.374 3.268.831 33.854.898 141.706.797 36.026.311 50.268.209 3.506.157	160.955.373 16.758.647 5.399.600 11.441.699 486.683 3.090.779 37.177.408 124.535.104 50.873.720 66.551.100 8.289.819
Total equity         Liabilities         Long-term loans         Obligations under finance leases         Trade and other payables         Deferred taxation         Provisions for other liabilities and termination of employment         Total non-current liabilities         Trade and other payables         Bank overdrafts         Short term loans         Current portion of long-term loans         Obligations under finance leases	32 33 30 35 28,29 30 32 32 32 32 33	174.233.436         13.842.401         4.144.363         11.690.929         908.374         3.268.831         33.854.898         141.706.797         36.026.311         50.268.209         3.506.157         1.114.669	160.955.373 16.758.647 5.399.600 11.441.699 486.683 3.090.779 37.177.408 124.535.104 50.873.720 66.551.100 8.289.819 1.187.701
Total equity         Liabilities         Long-term loans         Obligations under finance leases         Trade and other payables         Deferred taxation         Provisions for other liabilities and termination of employment         Total non-current liabilities         Trade and other payables         Bank overdrafts         Short term loans         Current portion of long-term loans         Obligations under finance leases         Promissory notes	32 33 30 35 28,29 30 32 32 32 32 33 34	174.233.436         13.842.401         4.144.363         11.690.929         908.374         3.268.831         33.854.898         141.706.797         36.026.311         50.268.209         3.506.157         1.114.669         1.939.027	160.955.373 16.758.647 5.399.600 11.441.699 486.683 3.090.779 37.177.408 124.535.104 50.873.720 66.551.100 8.289.819 1.187.701 130.549
Total equity         Liabilities         Long-term loans         Obligations under finance leases         Trade and other payables         Deferred taxation         Provisions for other liabilities and termination of employment         Total non-current liabilities         Trade and other payables         Bank overdrafts         Short term loans         Current portion of long-term loans         Obligations under finance leases	32 33 30 35 28,29 30 32 32 32 32 33	174.233.436         13.842.401         4.144.363         11.690.929         908.374         3.268.831         33.854.898         141.706.797         36.026.311         50.268.209         3.506.157         1.114.669	160.955.373 16.758.647 5.399.600 11.441.699 486.683 3.090.779 37.177.408 124.535.104 50.873.720 66.551.100 8.289.819 1.187.701
Total equity Liabilities Long-term loans Obligations under finance leases Trade and other payables Deferred taxation Provisions for other liabilities and termination of employment Total non-current liabilities Trade and other payables Bank overdrafts Short term loans Current portion of long-term loans Obligations under finance leases Promissory notes Derivative financial instruments	32 33 30 35 28,29 30 32 32 32 32 33 34 22	174.233.436         13.842.401         4.144.363         11.690.929         908.374         3.268.831         33.854.898         141.706.797         36.026.311         50.268.209         3.506.157         1.114.669         1.939.027         2.733.095	160.955.373 16.758.647 5.399.600 11.441.699 486.683 3.090.779 37.177.408 124.535.104 50.873.720 66.551.100 8.289.819 1.187.701 130.549 946.831
Total equity         Liabilities         Long-term loans         Obligations under finance leases         Trade and other payables         Deferred taxation         Provisions for other liabilities and termination of employment         Total non-current liabilities         Trade and other payables         Bank overdrafts         Short term loans         Current portion of long-term loans         Obligations under finance leases         Promissory notes         Derivative financial instruments         Current tax liabilities	32 33 30 35 28,29 30 32 32 32 32 33 34 22 31	174.233.436           13.842.401           4.144.363           11.690.929           908.374           3.268.831           33.854.898           141.706.797           36.026.311           50.268.209           3.506.157           1.114.669           1.939.027           2.733.095           1.176.917	$\begin{array}{r} 160.955.373\\ 16.758.647\\ 5.399.600\\ 11.441.699\\ 486.683\\ 3.090.779\\ \hline 37.177.408\\ 124.535.104\\ 50.873.720\\ 66.551.100\\ 8.289.819\\ 1.187.701\\ 130.549\\ 946.831\\ 1.460.282\\ \end{array}$
Total equity Liabilities Long-term loans Obligations under finance leases Trade and other payables Deferred taxation Provisions for other liabilities and termination of employment Total non-current liabilities Trade and other payables Bank overdrafts Short term loans Current portion of long-term loans Obligations under finance leases Promissory notes Derivative financial instruments	32 33 30 35 28,29 30 32 32 32 32 33 34 22	174.233.436         13.842.401         4.144.363         11.690.929         908.374         3.268.831         33.854.898         141.706.797         36.026.311         50.268.209         3.506.157         1.114.669         1.939.027         2.733.095	160.955.373 16.758.647 5.399.600 11.441.699 486.683 3.090.779 37.177.408 124.535.104 50.873.720 66.551.100 8.289.819 1.187.701 130.549 946.831
Total equity         Liabilities         Long-term loans         Obligations under finance leases         Trade and other payables         Deferred taxation         Provisions for other liabilities and termination of employment         Total non-current liabilities         Trade and other payables         Bank overdrafts         Short term loans         Current portion of long-term loans         Obligations under finance leases         Promissory notes         Derivative financial instruments         Current tax liabilities	32 33 30 35 28,29 30 32 32 32 32 33 34 22 31	174.233.436           13.842.401           4.144.363           11.690.929           908.374           3.268.831           33.854.898           141.706.797           36.026.311           50.268.209           3.506.157           1.114.669           1.939.027           2.733.095           1.176.917	$\begin{array}{r} 160.955.373\\ 16.758.647\\ 5.399.600\\ 11.441.699\\ 486.683\\ 3.090.779\\ \hline 37.177.408\\ 124.535.104\\ 50.873.720\\ 66.551.100\\ 8.289.819\\ 1.187.701\\ 130.549\\ 946.831\\ 1.460.282\\ \end{array}$
Total equity         Liabilities         Long-term loans         Obligations under finance leases         Trade and other payables         Deferred taxation         Provisions for other liabilities and termination of employment         Total non-current liabilities         Trade and other payables         Bank overdrafts         Short term loans         Current portion of long-term loans         Obligations under finance leases         Promissory notes         Derivative financial instruments         Current tax liabilities         Provisions for other liabilities and termination of employment	32 33 30 35 28,29 30 32 32 32 32 33 34 22 31	174.233.436         13.842.401         4.144.363         11.690.929         908.374         3.268.831         33.854.898         141.706.797         36.026.311         50.268.209         3.506.157         1.114.669         1.939.027         2.733.095         1.176.917         -         238.471.182	$\begin{array}{r} 160.955.373\\ 16.758.647\\ 5.399.600\\ 11.441.699\\ 486.683\\ 3.090.779\\ \hline 37.177.408\\ 124.535.104\\ 50.873.720\\ 66.551.100\\ 8.289.819\\ 1.187.701\\ 130.549\\ 946.831\\ 1.460.282\\ 40.269\\ \hline 254.015.375\\ \end{array}$
Total equity         Liabilities         Long-term loans         Obligations under finance leases         Trade and other payables         Deferred taxation         Provisions for other liabilities and termination of employment <b>Total non-current liabilities</b> Trade and other payables         Bank overdrafts         Short term loans         Obligations under finance leases         Promissory notes         Derivative financial instruments         Current tax liabilities         Provisions for other liabilities and termination of employment	32 33 30 35 28,29 30 32 32 32 32 33 34 22 31	174.233.436         13.842.401         4.144.363         11.690.929         908.374         3.268.831         33.854.898         141.706.797         36.026.311         50.268.209         3.506.157         1.114.669         1.939.027         2.733.095         1.176.917	$\begin{array}{r} 160.955.373\\ 16.758.647\\ 5.399.600\\ 11.441.699\\ 486.683\\ 3.090.779\\ \hline 37.177.408\\ 124.535.104\\ 50.873.720\\ 66.551.100\\ 8.289.819\\ 1.187.701\\ 130.549\\ 946.831\\ 1.460.282\\ 40.269\\ \end{array}$
Total equity         Liabilities         Long-term loans         Obligations under finance leases         Trade and other payables         Deferred taxation         Provisions for other liabilities and termination of employment         Total non-current liabilities         Trade and other payables         Bank overdrafts         Short term loans         Current portion of long-term loans         Obligations under finance leases         Promissory notes         Derivative financial instruments         Current tax liabilities         Provisions for other liabilities and termination of employment	32 33 30 35 28,29 30 32 32 32 32 33 34 22 31	174.233.436         13.842.401         4.144.363         11.690.929         908.374         3.268.831         33.854.898         141.706.797         36.026.311         50.268.209         3.506.157         1.114.669         1.939.027         2.733.095         1.176.917         -         238.471.182	$\begin{array}{r} 160.955.373\\ 16.758.647\\ 5.399.600\\ 11.441.699\\ 486.683\\ 3.090.779\\ \hline 37.177.408\\ 124.535.104\\ 50.873.720\\ 66.551.100\\ 8.289.819\\ 1.187.701\\ 130.549\\ 946.831\\ 1.460.282\\ 40.269\\ \hline 254.015.375\\ \end{array}$

The consolidated financial statements were approved by the Board of Directors of Logicom Public Limited on 15 April 2021.

Varnavas Irinarchos Vice Chairman and Managing Director

Anthoulis Papachristoforou Group Chief Financial Officer/ Director

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# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

					cember 2020		<u>11</u>				
<u>Year ended 31 December 2020</u> Difference											
				arising on the							
		Share		conversion the						Non-	
		Premium	Revaluation	share capital		Statutory	Translation	Retained		controlling	
	Share capital	Reserve	Reserve	to Euro	Hedge reserve	reserve	reserve	earnings	Total	interest	Total
	€	€	€	€	€	€	€	€	€	€	€
Balance at 1 January 2019	25.187.064	10.443.375	4.764.386	116.818	(9.019.199)	1.872.251	(4.271.676)	76.193.168	105.286.187	(1.989.007)	103.297.180
Total comprehensive income											
Profit for the year	-	-	-	-	-	-	-	58.683.217	58.683.217	(8.304)	58.674.913
Other comprehensive income		-	1.621.445	-	(671.698)		3.619.382	(336.615)	4.232.514		4.232.514
Transactions with owners, recognized directly in											
equity											
Proposed dividend for 2018 that was paid in 2019											
(note 13)	-	-	-	-	-	-	-	(5.185.572)	(5.185.572)	-	(5.185.572)
Share of other transactions with owners from an $(1 + 20)$								(63.662)	((2))		((2,((2))
associated company (note 20) Other movements			-				-	(63.662)	(63.662)		(63.662)
Transfer	-	_	_	_		563.306		(137.363)	425.943	(425.943)	_
Balance at 1 January 2020	25.187.064	10.443.375	6.385.831	116.818	(9.690.897)	2.435.557	(652.294)	129.153.173	163.378.627	(2.423.254)	160.955.373
Duluitee at 1 Sundary 2020	25.107.001	10.115.575	0.505.051	110.010	().0)0.0)7)	2.155.557	(052.251)	129.109.179	105.570.027	(2.125.251)	100.955.575
Total comprehensive income											
Profit for the year	-	-	-	-	-	-	-	23.260.480	23.260.480	(74.109)	23.186.371
Other comprehensive income		-	(591)	-	3.009.015		(8.785.101)	(322.664)	(6.099.341)	-	(6.099.341)
Transactions with owners, recognized directly in											
equity											
Proposed dividend for 2019 that was paid in 2020 (note								(2 502 000)	(2 502 000)		(2 502 000)
13)	-	-	-	-	-	-	-	(3.703.980)	(3.703.980)	-	(3.703.980)
Share of other transactions with owners from an								(104.987)	(104.087)		(104 097)
associated company (note 20) Other movements			-					(104.987)	(104.987)		(104.987)
Transfer	_	-	_	_	_	338.720	_	(338.720)	-	-	_
Balance at 31 December 2020	25.187.064	10.443.375	6.385.240	116.818	(6.681.882)	2.774.277	(9.437.395)	147.943.302	176.730.799	(2.497.363)	174.233.436
							· — —				

Companies which do not distribute 70% of their profits after tax, as defined by the Special Contribution for the Defence of the Republic Law, within two years after the end of the relevant tax year, will be deemed to have distributed this amount as dividend on the 31st of December of the second year. The amount of the deemed dividend distribution is reduced by any actual dividend already distributed by 31st of December of the second year for the year the profits relate. The Company pays special defence contribution on behalf of the shareholders over the amount of the deemed dividend distribution at a rate of 17% (applicable since 2014) when the entitled shareholders are natural persons tax residents of Cyprus and have their domicile in Cyprus. In addition, from 2019 (deemed dividend distribution of year 2017 profits), the Company pays on behalf of the shareholders General Healthcare System (GHS) contribution rate of 2,65% (31.12.2019 1,70%), when the entitled shareholders are natural persons tax residents of Cyprus, regardless of their domicile.

Retained earnings is the only reserve that is available for distribution.

# CONSOLIDATED STATEMENT OF CASH FLOWS Year ended 31 December 2020

Tear childed 51 December 2020			
		2020	2019
	Note	€	€
Cash flows from/(used in) operations			
Profit for the year after tax		23.186.371	58.674.913
Adjustments for:			
Exchange differences		(3.918.185)	3.177.829
Depreciation	15	1.378.469	1.293.618
Depreciation on leased property, plant and equipment	15	237.111	297.261
Depreciation on right-of-use assets	16	1.612.007	1.452.734
Interest payable		4.946.050	7.776.345
Interest receivable	11	(659.208)	(537.784)
Change in fair value of derivative financial instruments		1.786.264	(403.818)
Share of loss/(profit) from joint ventures after tax	20	195.548	(31.627)
Share of profit from associated companies after tax	20	(2.709.416)	(39.789.625)
Expected credit losses	37.1	2.247.873	535.970
Provision recognised for the decrease in the value of inventories	23	65.970	639.341
Loss on revaluation of investments at fair value through profit and loss	8	6.403	1.557
Impairment of property, plant and equipment	9	-	34.376
Profit from the disposal of property, plant and equipment	8	(29.706)	(4.661)
Amortisation of research and development	17	239.992	244.696
Amortisation of goodwill	17	280.737	-
Charge to profit or loss for provisions	29	509.353	517.969
Tax	12	3.782.573	3.508.446
		33.158.206	37.387.540
Decrease in inventories		16.856.939	57.387.340 723.594
Decrease/(increase) in trade and other receivables		14.273.512	(24.959.414)
Increase in trade and other payables		17.420.923	9.144.000
Proceeds/(repayments) from promissory notes		1.808.478	(3.339.902)
Benefits paid for termination of employment		(446.533)	(538.401)
benefits paid for employment		83.071.525	18.417.417
Interest paid		(4.626.025)	(7.424.763)
Tax paid		(2.899.189)	(3.099.007)
i un puid		(2.0)).10)	(3.077.007)
Net cash flow from operations		75.546.311	7.893.647
Cash flows (used in)/from investing activities			
Payments to acquire investments at fair value through other comprehensive income		(3.328.310)	(3.639.632)
Proceeds from disposal of property, plant and equipment		1.105.168	697.627
Payments for provisions	28	(40.000)	(40.000)
Payments to acquire property, plant and equipment	15	(2.314.359)	(3.061.920)
Interest received	11	659.208	537.784
Net cash flow used in investing activities		(3.918.293)	(5.506.141)
Cash flows from/(used in) financing activities			
Proceeds from issue of new loans	32	53.774.366	100.162.006
Repayment of loans	32	(77.757.165)	(98.862.517)
Repayments of obligations under finance leases	33	(1.609.684)	(1.521.472)
Dividends paid	13	(3.703.980)	(5.185.572)
Net cash flow used in financing activities		(29.296.463)	(5.407.555)
Net change in cash and cash equivalents		42.331.555	(3.020.049)
Cash and cash equivalents at beginning of the year		(21.111.933)	(18.318.669)
Effect of exchange rate fluctuations on cash held		(1.602.077)	226.785
Cash and cash equivalents at end of the year	25	19.617.545	(21.111.933)
a <i>J</i>			····/

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME Year ended 31 December 2020

	Note	2020 €	2019 €
Revenue Cost of sales	6 7	72.040.139 (66.555.004)	69.036.153 (63.309.811)
Gross profit		5.485.135	5.726.342
Other income Expected credit losses Other expenses Administrative expenses	8 37.1 9 10	15.560.785 (924.345) (378.656) (8.512.771)	12.352.542 (468.839) (1.150.000) (7.722.123)
Profit from operations		11.230.148	8.737.922
Net foreign exchange profit Interest receivable Interest payable and bank charges <b>Net finance expenses</b>	11	613.001 - - (2.882.282) (2.269.281)	385.356 62 (3.970.098) (3.584.680)
Profit before tax		8.960.867	5.153.242
Tax	12	(651.755)	(472.944)
Profit for the year after tax		8.309.112	4.680.298
Other comprehensive income that will not be reclassified to profit or loss in future periods			
Surplus from revaluation of land and buildings Deferred taxation arising from revaluation of land and buildings <b>Other comprehensive (expenses)/income for the year after tax</b>	15 35	(591) (591)	281.098 (172.787) 108.311
Total comprehensive income for the year after tax		8.308.521	4.788.609

# STATEMENT OF FINANCIAL POSITION As at 31 December 2020

Note	2020 €	2019 €
Assets	c	c
Property, plant and equipment 15	4.561.550	5.027.232
Right-of-use assets 16	468.989	586.229
Investments in subsidiary companies 19	53.331.217	53.707.037
Long-term loans to subsidiary companies 43	26.390.617	27.989.970
Deferred taxation 35	277.310	879.277
Total non-current assets	85.029.683	88.189.745
Inventories 23	988.735	1.789.537
Trade and other receivables 24	18.125.489	20.397.039
Receivables from subsidiary companies 43	30.029.151	38.979.858
Investments at fair value through profit and loss 21	6.758	9.594
Cash and cash equivalents 25	4.194.690	2.141.917
Total current assets	53.344.823	63.317.945
Total assets	138.374.506	151.507.690
Equity		
Share capital 26	25.187.064	25.187.064
Reserves 27	22.358.180	17.753.639
Total equity	47.545.244	42.940.703
Liabilities		
Long-term loans 32	8.603.174	10.899.978
Obligations under finance leases 33	375.382	490.218
Deferred taxation 35	466.316	484.273
Total non-current liabilities	9.444.872	11.874.469
Trade and other payables 30	24.174.671	22.459.410
Bank overdrafts 32	22.710.003	30.258.843
Short term loans 32	27.372.729	36.333.646
Current portion of long-term loans 32	2.718.412	6.490.353
Obligations under finance leases 33	115.272	108.440
Promissory notes 34	1.939.027	130.549
Derivative financial instruments 22	2.351.275	908.251
Current tax liabilities 31	3.001	3.026
Total current liabilities	81.384.390	96.692.518
Total liabilities	90.829.262	108.566.987
Total equity and liabilities	138.374.506	151.507.690

The financial statements were approved by the Board of Directors of Logicom Public Limited on 15 April 2021.

Varnavas Irinarchos Vice Chairman and Managing Director Anthoulis Papachristoforou Group Chief Financial Officer / Director 40

# STATEMENT OF CHANGES IN EQUITY

Year ended 31 December 2020

	Note	Share capital €	∑ Share Premium Reserve €	Revaluation Reserve €	Difference arising on the conversion the share capital to Euro €	Retained earnings €	Total €
Balance at 1 January 2019		25.187.064	10.443.375	2.200.068	116.818	5.390.341	43.337.666
Total comprehensive income							
Profit for the year		-	-	-	-	4.680.298	4.680.298
Other comprehensive income for the year		-	-	108.311		-	108.311
Transactions with owners, recognized directly in equity							
Proposed dividend for 2018 that was paid in 2019	13	-	-	-		(5.185.572)	(5.185.572)
Balance at 1 January 2020		25.187.064	10.443.375	2.308.379	116.818	4.885.067	42.940.703
Total comprehensive income							
Profit for the year		-	-	-	-	8.309.112	8.309.112
Other comprehensive income for the year			-	(591)		-	(591)
Transactions with owners, recognized directly in equity							
Proposed dividend for 2019 that was paid in 2020	13			-		(3.703.980)	(3.703.980)
Balance at 31 December 2020	-	25.187.064	10.443.375	2.307.788	116.818	9.490.199	47.545.244

Companies which do not distribute 70% of their profits after tax, as defined by the Special Contribution for the Defence of the Republic Law, within two years after the end of the relevant tax year, will be deemed to have distributed this amount as dividend on the 31st of December of the second year. The amount of the deemed dividend distribution is reduced by any actual dividend already distributed by 31st of December of the second year for the year the profits relate. The Company pays special defence contribution on behalf of the shareholders over the amount of the deemed dividend distribution at a rate of 17% (applicable since 2014) when the entitled shareholders are natural persons tax residents of Cyprus and have their domicile in Cyprus. In addition, from 2019 (deemed dividend distribution of year 2017 profits), the Company pays on behalf of the shareholders General Healthcare System (GHS) contribution rate of 2,65% (31.12.2019 1,70%), when the entitled shareholders are natural persons tax residents of Cyprus, regardless of their domicile.

Retained earnings is the only reserve that is available for distribution.

# STATEMENT OF CASH FLOWS Year ended 31 December 2020

	Note	2020 €	2019 €
Cash flows from/(used in) operations	Note	t	t
Profit for the year after tax		8.309.112	4.680.298
Adjustments for:		0.507.112	4.000.270
Depreciation	15	478.950	425.983
Change in derivative financial instruments	15	1.443.024	(419.620)
Depreciation on right-of-use assets	16	117.240	117.246
(Profit)/loss from the disposal of property, plant and equipment	8	(11.911)	13.488
Expected credit losses	0	924.345	468.839
Loss on revaluation of investments at fair value through profit and loss		2.836	-
Impairment loss of investments in subsidiaries	19	375.820	1.150.000
Dividends receivable	8	(10.949.366)	(11.911.222)
Interest receivable	11	-	(62)
Interest payable	11	2.525.145	3.952.133
Tax	12	651.755	472.944
		3.866.950	(1.049.973)
Decrease in inventories		800.802	408.010
Decrease/(increase) in trade and other receivables		2.271.763	(1.594.377)
Decrease in balances with subsidiary companies		9.625.502	17.002.254
Increase/(decrease) in trade and other payables		1.715.261	(9.104.315)
Increase/(decrease) in promissory notes	-	1.808.478	(3.339.902)
		20.088.756	2.321.697
Interest paid		(2.508.062)	(3.931.700)
Tax paid	-	(68.360)	(38.125)
Net cash flow from/(used in) operations	-	17.512.334	(1.648.128)
Cash flows from/(used in) investing activities			
Payments to acquire property, plant and equipment	15	(896.469)	(1.154.490)
Payments to acquire investments in subsidiary companies	19	-	(1.148.450)
Proceeds from disposal of property, plant and equipment		895.112	343.073
Interest received	11	-	62
Dividends received	8	10.949.366	11.911.222
Net cash flow from investing activities	-	10.948.009	9.951.417
Cash flows from/(used in) financing activities			
Proceeds from issue of new loans	32	30.091.141	50.018.998
Repayment of loans	32	(45.120.803)	(53.494.272)
Repayments of obligations under finance leases	33	(125.088)	(125.250)
Dividends paid	13	(3.703.980)	(5.185.572)
•			
Net cash flow used in financing activities	-	(18.858.730)	(8.786.096)
Net change in cash and cash equivalents		9.601.613	(482.807)
Cash and cash equivalents at beginning of the year	-	(28.116.926)	(27.634.119)
Cash and cash equivalents at end of the year	25	(18.515.313)	(28.116.926)

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 1. STATUS AND PRINCIPAL ACTIVITY

Logicom Public Limited (the "Company") was incorporated in Cyprus on 9 December 1986 as a private company with limited liability. The Company is tax resident in Cyprus (domiciled). The principal activities of the Company are the distribution of high technology products and the provision of finance to its subsidiaries. On 23 July 1999 the Company became public in accordance with the provisions of the Cyprus Companies Law and on 4 January 2000 commenced trading of its shares in the Cyprus Stock Exchange.

These separate and consolidated financial statements include the Company and its subsidiaries ("the Group").

The address of the registered office of the Company is the following: Zenonos Sozou 3 1st floor 3105 Limassol

The address of the management office of the Company is the following: Stasinou 26 Ayia Paraskevi 2003 Strovolos Nicosia

On 1 January 1999, Logicom Public Limited acquired the whole share capital of Logicom (Overseas) Limited of  $\notin$ 17.100. The principal activity of Logicom (Overseas) Limited is the distribution of high technology products and the assembly of computers. The company remained dormant during 2020.

On 1 January 2000, Logicom Public Limited acquired the whole share capital of SOLATHERM ELECTRO - TELECOMS "SET" Limited, of  $\notin$ 5.135 which was renamed to ENET Solutions Limited on 11 January 2001. The principal activity of ENET Solutions Limited is the supply of solutions and services for networks and telecommunications. The company ENET Solutions Limited was renamed to Logicom Solutions Limited on 30 January 2009. The operations of the companies DAP Noesis Business Solutions Ltd and Netvision Ltd were transferred to Logicom Solutions Ltd in January 2009. The share capital of Logicom Solutions Ltd was transferred to Logicom Solutions Ltd for  $\notin$ 2.398.056 on 31 December 2011.

On 27 April 2000, Netcom Limited was incorporated in Cyprus with a share capital of  $\notin$ 17.086, which is wholly owned by Logicom Public Limited. The principal activity of Netcom Limited is the execution of infrastructure projects, such as the construction of a desalination plant in Episkopi Limassol and the renovation and operation of a desalination plant in Larnaca. On 20 July 2010 the whole share capital of Netcom Limited was acquired by Verendrya Ventures Limited. The company remained dormant during 2020.

On 25 July 2000, Logicom (Middle East) SAL was incorporated in Lebanon, with a share capital of LBP 75.000.000 which is wholly owned by Logicom Public Limited. The principal activity of Logicom (Middle East) SAL is the distribution of high technology products.

On 21 February 2001, ENET Solutions Logicom S.A. was incorporated in Greece with a share capital of  $\notin$ 601.083, which is wholly owned by Logicom Public Limited. The principal activity of ENET Solutions Logicom S.A. is the distribution of high technology products.

On 7 August 2001, Logicom Jordan LLC was incorporated in Jordan, with a share capital of JOD 50.000, which is wholly owned by Logicom Public Limited. The principal activity of Logicom Jordan LLC is the distribution of high technology products.

On 3 October 2001, Logicom FZE was incorporated in the United Arab Emirates, with a share capital of AED 1.000.000, which is wholly owned by Logicom Public Limited. The principal activity of Logicom FZE is the distribution of high technology products.

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 1. STATUS AND PRINCIPAL ACTIVITY (continued)

On 7 November 2001, Logicom Dubai LLC was incorporated in the United Arab Emirates, with a share capital of AED 300.000, which is wholly owned, directly and indirectly, by Logicom Public Limited. The principal activity of Logicom Dubai LLC is the distribution of high technology products.

On 14 June 2005, Logicom Italia s.r.l. was incorporated in Italy, with a share capital of  $\in$ 10.000, which is wholly owned by Logicom Public Limited. The principal activity of Logicom Italia s.r.l. is the distribution of high technology products. On 5 May 2014 there was an increase in the share capital of Logicom Italia s.r.l to  $\in$ 200.000 which is wholly owned by Logicom Public Ltd.

On 1 December 2005, Logicom IT Distribution Ltd was incorporated in Turkey, with a share capital of 5.000 Turkish liras, which is owned evenly by subsidiary companies ENET Solutions Logicom S.A. and Logicom FZE. On 30 March 2007 there was an increase in the share capital of Logicom IT Distribution Ltd to 140.000 Turkish liras, which is owned by 40 % from Enet Solutions Logicom S.A. and by 60% from Logicom FZE. On 27 December 2007 there was a further increase in the share capital of Logicom IT Distribution Ltd to 1.540.000 Turkish liras which is owned by 4% from Enet Solutions Logicom S.A. and by 96% from Logicom FZE. The principal activity of Logicom IT Distribution Ltd is the distribution of high technology products. During 2019, Logicom IT Distribution Ltd ceased operations and remains dormant.

On 1 August 2006, Rehab Technologies Ltd was incorporated in Saudi Arabia, with a share capital of SAR 500.000 which is held by a trustee on behalf of Logicom Public Ltd. Logicom Public Ltd has full control of the operations of Rehab Technologies Ltd through a contractual agreement. The principal activity of Rehab Technologies Ltd is the distribution of high technology products. The activities of Rehab Technologies Ltd were transferred to Logicom Saudi Arabia LLC on 8 June 2010 and the company has since remained dormant.

On 19 March 2007, Logicom Information Technology Distribution S.R.L. was incorporated in Romania with a share capital of 200 Romanian Lei, which is wholly owned by Logicom Public Limited. During the year 2018 there was an increase in the share capital of the company to 10.250.000 Romanian Lei. The principal activity of Logicom Information Technology Distribution S.R.L. is the distribution of high technology products.

On 12 April 2007, Logicom Bulgaria EOOD was incorporated in Bulgaria, with a share capital of 20.000 Bulgarian Lev, which is wholly owned by Logicom Public Limited. The principal activity of Logicom Bulgaria EOOD is the distribution of high technology products. During 2019, the company remained dormant.

On 30 January 2008, Verendrya Ventures Limited was incorporated in Cyprus, with a share capital of EUR1.000 which belongs to Logicom Public Limited and to Demetra Holdings Plc by 60% and 40% respectively. The principal activity of Verendrya Ventrures Limited is the execution of projects relating to the construction of desalination units.

On 6 May 2009, Logicom Services Limited was incorporated in Cyprus, with a share capital of  $\in 10.000$ , which is wholly owned by Logicom Public Limited. The principal activity of Logicom Services Limited is the holding of investments.

On 28 July 2009, the Group acquired, through its subsidiary Logicom Services Limited, the 36,77% of the company Newcytech Business Solutions Limited. The main activity of Newcytech Business Solutions Limited is the provision of complete IT solutions. On 30 October 2009 Logicom Services Limited acquired the 100% of the share capital of Newcytech Business Solutions Limited amounting to  $\epsilon$ 756.776.

With the acquisition of Newcytech Business Solutions Limited the Group acquired also the 100% of the company Newcytech Distribution Ltd with share capital of  $\notin 8.550$ . The main activity of Newcytech Distribution Ltd is the import and wholesale of computers in the local market. The share capital of Newcytech Distribution Ltd was transferred to Logicom Services Limited on 30 June 2010.

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 1. STATUS AND PRINCIPAL ACTIVITY (continued)

On 16 August 2009, Enet Solutions LLC was incorporated through the subsidiary company Logicom Services Limited, in the United Arab Emirates, with a share capital of AED300.000. The main activity of Enet Solutions LLC is the provision of complete IT solutions. During 2019, the company remained dormant.

On 29 September 2009, Logicom Saudi Arabia LLC was incorporated in Saudi Arabia, with a share capital of SAR 26.800.000 which is owned by 75% from Logicom FZE and by 25% from a trustee on behalf of Logicom Public Limited. Logicom Public Limited has contractually the full control of the operations of Logicom Saudi Arabia LLC. The principal activity of Logicom Saudi Arabia LLC is the distribution of high technology products.

On 3 November 2009, ICT Logicom Solutions SA was incorporated in Greece, through the subsidiary company Logicom Services Limited, with a share capital of €100.000. The principal activity of ICT Logicom Solutions SA is the provision of complete IT solutions.

On 29 September 2010, Logicom Distribution Germany Gmbh was incorporated in Germany, with a share capital of €27.000 which is wholly owned by Logicom Public Limited. The principal activity of Logicom Distribution Germany Gmbh is the distribution of high technology products.

On 7 April 2010, M.N. E.P.C. Water Co. was incorporated in Cyprus with a partners' share of  $\notin 10.000$  which is owned by 50% from the Group's company Veredrya Ventures Ltd, through its subsidiary Netcom Ltd. M.N. E.P.C. Water Co. undertook the construction of Episkopi desalination plant on behalf of M.N. Limassol Water Co. Ltd. During the year the partnership remained dormant.

On 4 November 2010, M.N. Limassol Water Co. Limited was incorporated in Cyprus with a share capital of €10.000 which is composed of 5.000 shares Class A and 5.000 shares Class B. The Group's company Verendrya Ventures Limited, through its subsidiary Netcom Ltd holds 2.500 shares Class A and 2.495 shares Class B. M.N. Limassol Water Co. Limited was assigned the construction and operation of Episkopi Desalination plant.

On 29 November 2011, the Group obtained 100% of Inteli-scape Limited, through its subsidiary Logicom Services Limited, with share capital of €85.500. The principal activity of Inteli-scape Limited is the development and sale of computer software. On 1 January 2015, the company Inteli-Scape Limited merged with Logicom Solutions Limited which is wholly owned by Logicom Services Limited.

On 7 August 2012, M.N. Larnaca Desalination Co. Limited was incorporated in Cyprus with a share capital of €10.000 which is composed of 5.000 shares Class A and 5.000 shares Class B. The Group's company Verendrya Ventures Ltd, through its subsidiary Netcom Ltd holds 2.500 shares Class A and 2.495 shares Class B. M.N. Larnaca Desalination Co. Limited was assigned the renovation and operation of Larnaca Desalination plant.

On 2 September 2012, Logicom LLC was incorporated in Oman with a share capital of USD 51.800 which is owned by 99% by the subsidiary company Logicom FZE and by 1% by the subsidiary Logicom Dubai LLC. The principal activity of Logicom LLC is the distribution of high technology products.

On 1 October 2013, Cadmus Tech Points S.A.L. was incorporated in Lebanon with a share capital of LBP 30.000.000 which is wholly owned by Logicom Public Limited. The principal activity of Cadmus Tech Points S.A.L. is the distribution of high technology products. During the year, the company remained dormant.

On 23 March 2014, Logicom Trading and Distribution LLC was incorporated in Qatar with a share capital of QAR 200.000 which is owned by 49% by Logicom Public Limited and by 51% by a trustee on behalf of Logicom Public Limited. The principal activity of Logicom Trading and Distribution LLC is the distribution of high technology products.

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 1. STATUS AND PRINCIPAL ACTIVITY (continued)

On 1 June 2014, Logicom Kuwait for Computer Company W.L.L. was incorporated in Kuwait with a share capital of KD 20.000 which is owned by 49% by the subsidiary company Logicom FZE and by 51% by a trustee on behalf of Logicom Public Limited. The principal activity of Logicom Kuwait for Computer Company W.L.L. is the distribution of high technology products.

On 23 May 2017, the Group acquired the company Najada Holdings Limited in Cyprus, with a share capital of  $\notin$ 100, which is wholly owned by Logicom Public Limited. The principal activity of Najada Holdings Limited is the purchase and holding of immovable property.

On 6 September 2018, Logicom Bahrain W.L.L. was incorporated in Bahrain, with a share capital of BD 5.000 which is owned by 49% by the subsidiary Logicom FZE and by 51% by a trustee on behalf of Logicom Public Limited. The principal activity of Logicom Bahrain W.L.L. is the distribution of high technology products.

On 7 November 2019, Logicom Egypt LLC was incorporated in Egypt, with a share capital of EGP 1.000 which is owned by 95% by the subsidiary company Logicom FZE and by 5% by the subsidiary Logicom (Overseas) Limited. The principal activity of Logicom Egypt LLC is the trading and distribution of high technology products.

On 2 September 2020, Logicom Distribution Egypt LLC was incorporated in Egypt, with share capital of EGP 2.000.000 which is owned by 51% by the subsidiary company Logicom Egypt LLC and by 49% by the subsidiary Logicom FZE. The principal activity of Logicom Distribution Egypt LLC is the trading and distribution of high technology products.

# 2. BASIS OF PREPARATION

#### Statement of compliance

The consolidated and separate financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union (EU) and the requirements of the Cyprus Companies Law, Cap.113 and the requirements of the Stocks and Cyprus Stock Exchange laws and regulations and the Transparency (securities admitted to trading on a regulated market) Law.

The consolidated and separate financial statements of the Company were approved by the Board of Directors on 15 April 2021.

#### **Basis of presentation**

The consolidated and separate financial statements have been prepared under the historical cost convention, except for the land and buildings, investments at fair value through profit or loss and available for sale investments which are stated at their fair value. The methods used to measure the fair values are analysed further in note 4.

#### Going concern

The outbreak of the Coronavirus pandemic (COVID-19) and the measures taken by the governments of the countries in which the Group operates, to contribute to the restraining of its spread, have contributed to the slowdown in the global economy and disrupted the normal business of the Companies of the Group. The ability to work from home and the electronic means of sales realisation enabled the Group to continue its operation as normal.

Considering the sound capital position and the availability of cash and cash equivalent at 31 December 2020 of the Group and the Company, the Management has assessed that both the Group and the Company have the capacity to continue as a going concern and therefore have prepared the Consolidated and Separate Financial Statements on this basis.

On 31 December 2020, the Group's current assets exceeded its current liability by  $\in 60$  million. The 2021 budget which is improved compared to 2020, as well as, the estimates for the coming years, the perspectives of the Group and the planned development, and the available for use limit of bank overdrafts amounting to  $\in 133$  million, were taken into consideration by the Board of Directors in their assessment of whether the Group has the capacity to continue as a

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

# Year ended 31 December 2020

# 2. BASIS OF PREPARATION (continued)

going concern. In this assessment, the Board of Directors also considered the distribution of the bank facilities held by the Group in the various assets and the possibility of their repayment.

On 31 December 2020, the Company's current liabilities exceeded its current assets by  $\in 28$  million. The budget for 2021 is improved compared to 2020, as well as, the estimates for the coming years. The perspectives of the Company and the planned development, as well as, the available for use limit of bank overdrafts amounting to  $\in 24$  million as at 31 December 2020, were taken into consideration by the Board of Directors in their assessment of whether the Company can continue as a going concern. The Board of Directors also considered the distribution of bank facilities held by the Company in the various assets, and the possibility of their repayment.

The effect of the pandemic COVID-19 on the operation of the Company is examined in Note 3.

# Functional and presentation currency

The consolidated and separate financial statements are presented in Euro ( $\varepsilon$ ) which is the functional currency of the Company.

# Estimates and judgments

The preparation of the consolidated and separate financial statements in conformity with the IFRSs as adopted by the EU requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to the accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

# Judgements

Information about judgements in applying accounting policies that have significant effects on the amounts recognised in the consolidated and separate financial statements are included in the following notes:

- Note 16 Right-of-use assets
- Note 20 Equity accounted investees

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 2. BASIS OF PREPARATION (continued)

#### Estimates and judgments (continued)

#### Assumptions and estimates

Information about assumptions and estimates that have a significant risk of resulting in a material adjustment to the values of the assets and liabilities within the next financial year are included in the following notes:

- Note 17 Measurement of the recoverable amount of goodwill
- Note 19 Recoverability of investments in subsidiary companies
- Note 20, 44 Impairment of investments in associated companies and joint ventures
- Note 23 Measurement of provision for slow moving stock
- Note 24, 37 Measurement of provision for expected credit losses for trade receivables and contract assets: main assumptions for the determination of the weighted average loss rate
- Note 29 Provisions for termination of employment
- Note 35 Recognition of deferred taxation: Utilisation of tax losses
- Note36 Important assumptions on the probability and magnitude of a resource outflow
- Note 43 Recoverability of receivables from subsidiary companies

Fair value calculation: A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities. The levels have been determined as follows:

- Level 1: investments measured at fair value using quoted prices in active markets.
- Level 2: investments measured at fair value based on valuation models in which all significant inputs that affect significantly the fair value are based on observable market data.
- Level 3: investments measured at fair value based on valuation models in which all significant inputs that affect significantly the fair value are not based on observable market data.

The Group has established procedures for monitoring changes in the fair values of monetary assets and liabilities as well as other assets and liabilities. The methods of estimating the fair value as well as analysing the fair values of the Group and the Company are presented in note 37.5.

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 3. IMPACT OF THE CORONAVIRUS PANDEMIC (COVID-19) ON THE FINANCIAL STATEMENTS

The outbreak of the Coronavirus pandemic (COVID-19) in 2020, diversified the working conditions, affected the supply chain and had a number of economic implications on the economies of the countries in which the Group operates.

The Group assessed the main effects of the pandemic in its financial statements and its operations as follows:

The Turnover decreased by 9% compared to 2019. The percentage of reduction due to the pandemic cannot be determined. The demand for products and services in the technology sector in which the companies of the Group operate, increased due to the increased needs of working from home and distance learning. However, the impact of the supply chain, with shortages in production but also delays in deliveries, as a result of flight cancellations created shortages in product availability. In addition, the financial instability in the countries in which the Group operates limited the execution of large projects.

The Group's Other Income includes an amount of €312.337 which relates to a deduction for discounting the tax liability of a subsidiary in Greece, in the context of the measures announced by the Greek Government to address the negative effects of the pandemic on businesses in the first half of 2020. During the period of implementation of the restrictive measures, against the spread of the pandemic, by the governments of the countries in which the Group operates, subsidiaries received support packages whose value is not significant.

The Administration Expenses include an amount of €686.754 from expenditures on prevention and hygiene measures directly related to the Coronavirus pandemic (COVID-19). The Management, in the context of actions taken to reduce the impact of the pandemic, proceeded to actions to reduce operating costs.

The financing costs are significantly decreased, as in addition to the actions of the Management to decrease borrowings and achieve better working capital management, in the context of the efforts to address the pandemic, the Group received support from vendors by extending the payment terms and provided support to customers.

In the context of safeguarding the safety and health of the employees, but also in the context of compliance with the regulations of the countries against the Coronavirus pandemic (COVID-19), the Group implemented the extensive use of work from home utilizing its technological infrastructure thus maintaining its business readiness in full.

No substantial adjustments were made to contracts recognised as right-of-use assets as a result of the pandemic.

No discrepancies in the fair value of assets due to Coronavirus pandemic (COVID-19) have been identified.

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES

The following accounting policies have been applied consistently to all periods presented in the consolidated and separate financial statements of the Company, and have been applied consistently by all Group entities.

#### Adoption of new and revised IFRSs and Interpretations as adopted by the European Union (EU)

From 1 January 2020, the Group has adopted all the changes to International Financial Reporting Standards (IFRS) as adopted by the EU that are relevant to its operations. This adoption did not have a material effect on the financial statements of the Company.

The following Standards, Amendments to Standards and Interpretations have been issued by International Accounting Standards Board ("IASB") but are not yet effective for annual periods beginning on 1 January 2020. Those which may be relevant to the Company are set out below. The Company does not intend to adopt the following before the date of validity.

(i) Standards and Interpretations adopted by the EU

# IFRS 16 "Leases" (Amendments): COVID-19-Related Rent Concessions (effective for annual periods beginning on or after 1 June 2020).

In response to the COVID-19 coronavirus pandemic, the IASB has issued amendments to IFRS 16 to allow lessees not to account for rent concessions (such as rent holidays and temporary rent reductions) as lease modifications if they are a direct consequence of COVID-19 and meet certain conditions. The amendments introduce an optional practical expedient that simplifies how a lessee accounts for rent concessions that are a direct consequence of COVID-19. A lessee that applies the practical expedient is not required to assess whether eligible rent concessions are lease modifications, and accounts for them in accordance with other applicable guidance. The amendment does not affect lessors.

The Group does not expect any significant impact on the consolidated and separate financial statements from the implementation of the amendments.

# IFRS 9 "Financial Instruments" (Amendments), IAS 39 "Financial Instruments: Recognition and Measurement" (Amendments) and IFRS 7 "Financial Instruments: Disclosures" (Amendments): Interest Rate Benchmark Reform – Phase 2 (effective for annual periods beginning on or after 1 January 2021).

The objective of the amendments is to assist entities with providing useful information to users of financial statements and to support preparers in applying IFRS when changes are made to contractual cash flows or hedging relationships, as a result of the transition from an interbank offered rate (IBOR) benchmark rate to alternative benchmark rates, in the context of the ongoing risk-free rate reform (referred to as 'IBOR reform'). The Phase 2 amendments principally address the following issues:

- The amendments introduce a practical expedient if a change results directly from IBOR reform and occurs on an 'economically equivalent' basis. In these cases, changes will be accounted for by updating the effective interest rate.
- The amendments also allow a series of exemptions from the regular, strict rules around hedge accounting. For example, a company will not need to discontinue existing hedging relationships because of changes to hedge documentation required solely by IBOR reform. Therefore, when a hedged risk changes due to benchmark reform, a company may update the hedge documentation to reflect the new benchmark rate and the hedge may be able to continue without interruption. However, similar to the Phase 1 amendments, there is no exception from the measurement requirements that apply for the hedged items and hedging instruments under IFRS 9 or IAS 39. Once the new benchmark rate is in place, the hedged items and hedging instruments are remeasured based on the new rate and any hedge ineffectiveness will be recognised in profit or loss.
- Additional disclosure requirements were added to IFRS 7 with the objective of enabling users of financial statements to assess the nature and extent of risks arising from the IBOR reform to which an entity is exposed, and how it manages those risks. In addition, the disclosures should assist users in assessing an entity's progress in completing the transition to alternative benchmark rates, and how an entity is managing that transition.

The Group does not expect any significant impact on the consolidated and separate financial statements from the implementation of the amendments.

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

(ii) Standards and Interpretations not yet adopted by the EU

# IFRS 3 "Business Combinations" (Amendments), IAS 16 "Property, Plant and Equipment" (Amendments), IAS 37 "Provisions, Contingent Liabilities and Contingent Assets" (Amendments), Annual Improvements 2018-2020 (effective for annual periods beginning on or after 1 January 2022).

The amendments to IFRS 3 update a reference in IFRS 3 to the Conceptual Framework for Financial Reporting without changing the accounting requirements for business combinations.

The amendments to IAS 16 prohibit a company from deducting from the cost of property, plant and equipment amounts received from selling items produced while the company is preparing the asset for its intended use. Instead, a company will recognise such sales proceeds and related cost in profit or loss.

The amendments to IAS 37 specify which costs a company includes when assessing whether a contract will be loss-making.

Annual Improvements 2018-2020 contain minor amendments to IFRS 1, IFRS 9, IAS 41 and the Illustrative Examples accompanying IFRS 16.

The Group does not expect any significant impact on the consolidated and separate financial statements from the implementation of the amendments.

# IAS 1 "Presentation of Financial Statements" (Amendments): Classification of Liabilities as Current or Non-current (effective for annual periods beginning on or after 1 January 2023).

IASB has amended IAS 1 to promote consistency in application and clarify the requirements on determining if a liability is current or non-current. Under existing IAS 1 requirements, companies classify a liability as current when they do not have an unconditional right to defer settlement of the liability for at least twelve months after the end of the reporting period. As part of its amendments, the IASB has removed the requirement for a right to be unconditional and instead, now requires that a right to defer settlement must have substance and exist at the end of the reporting period.

The Group at this stage evaluates the effect of the amendments in the consolidated and separate financial statements.

# IFRS 10 "Consolidated Financial Statements" (Amendments) and IAS 28 "Investments in Associates and Joint Ventures" (Amendments): Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (effective date postponed indefinitely).

The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business (as defined in IFRS 3). A partial gain or loss is recognised when a transaction involves assets that do not constitute a business. In December 2015, the IASB postponed the effective date of this amendment indefinitely pending the outcome of its research project on the equity method of accounting.

The Group does not expect any significant impact on the consolidated and separate financial statements from the implementation of the amendments.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Basis of consolidation

#### **Business combinations**

Business combinations are accounted using the 'acquisition method' when control is transferred to the Group. The cost of an acquisition is measured as the total consideration which is transferred at the fair values on the date of acquisition and the amount of non-controlling interests in the acquired company. For each business combination the Group decides whether it will measure the non-controlling interests in the acquired company in fair value or in proportion of the share of identifiable assets of the acquired company. When the acquisition cost exceeds the share of the Group in the identifiable net assets acquired, the difference is recognised as goodwill in the consolidated statement of financial position. In the case where the share of the Group in the identifiable net assets acquired to the acquisition cost (i.e. negative goodwill), the difference is recognised directly in the consolidated income statement at the year of acquisition. Expenses related to the acquisition are recognised as they occur and they are included in other operating expenses.

When the Group acquires a company, it evaluates the financial assets and liabilities undertaken in regards to their classification and predetermination based on the terms of the contract, the economic circumstances and the relevant terms at the date of acquisition.

#### Subsidiary companies

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The financial statements of the subsidiary companies acquired or disposed during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date that control commences until the date that control ceases to exist

Adjustments were made in the financial statements of the subsidiaries, where was considered necessary, in order to align their accounting policies with the accounting policies applied by the Group.

In the separate financial statements of the Company, the investments in subsidiary companies are presented at cost. In the event where the value of one investment is estimated to be permanently impaired, the deficit is transferred to the results.

#### Non-controlling interest

Non-controlling interest relates to the portion of profit or loss and the net assets of a subsidiary attributable to interests which are not owned directly or indirectly by the Group. Profits or losses attributable to the Non- controlling interest are disclosed in the consolidated statement of profit or loss and other comprehensive income as an allocation of profit or loss for the period. Non-controlling interest is presented in the consolidated statement of financial position in equity, separately from equity attributable to equity holders of the parent company.

#### Contingent consideration

Any contingent consideration is recognized initially at fair value at the acquisition date. If the contingent consideration is classified as equity it should not be remeasured and its subsequent settlement must be accounted for within equity. If the contingent consideration is classified as an asset or a liability, any changes in its fair value should be recognized in profit or loss.

#### Investments in associated companies and joint ventures

Investments in associated companies relate to all entities, in which the Group exercises significant influence, but not control or joint control, and are in general accompanied with a share between 20% and 50% in the voting rights. Entities under common control relate to entities in which the Group exercises joint control based on contractual arrangement that provides for the unanimous consent of the parties exercising control over the strategic financial and operating decisions.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Basis of consolidation (continued)

Investments in joint ventures and entities under common control are accounted for using the equity method. Investments which are accounted for using the equity method, which includes transaction costs, are recognised initially at cost. After the recognition, the consolidated financial statements include the share of profit/(loss) from the investments in associated companies and joint ventures until the date on which the Group ceases to exercise significant influence or joint control.

When Group's share of losses exceeds the share of investments recognised under the equity method, the carrying amount of investments, including any long-term share which is part of the investment is eliminated and no additional losses are recognized, except to the degree that the Group has an obligation or has made payments on behalf of its investment.

#### Elimination of transactions on consolidation

Intra group balances and transactions, and any unrealised income and expenses arising from intra group transactions are eliminated. Unrealised gains arising from transactions within investments in associated companies and joint ventures are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

#### Investments in subsidiary companies

Investments in subsidiary companies are stated in the parent company's books at cost less adjustments for any permanent impairment in the value of the investments. Any adjustments that arise are recorded in profit or loss.

#### Investments in associates

Associates are those entities in which the Group has significant influence but no control or joint control. Significant influence is the power to participate in the financial and operating policy decisions of the investee.

In these consolidated financial statements, interests in associates are accounted for using the equity method. Under the equity method, an investment in an associate is initially recognised at cost, which includes transaction costs, and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate, until the date on which significant influence ceases. When the Group's share of losses of an associate exceeds the Group's interest in that associate (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate.

Any excess of the cost of acquisition over the Group's share of the net fair value of the identifiable assets, liabilities and contingent liabilities of an associate recognised at the date of acquisition is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets, liabilities and contingent liabilities over the cost of acquisition, after reassessment, is recognised immediately in consolidated profit or loss.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Revenue

Under IFRS15, revenue is recognized when a customer obtains control of the goods or services. Determining the timing of the transfer of control - at a point in time or over time - requires judgment.

The Group bases its estimates on historic results, taking into consideration the type of the customer, the type of the transaction and the specific features of each contract. In order to estimate the possibility of receiving a consideration, the Group examines only the ability and the intention of the customer to give the consideration when it falls due.

The sales, the cost or the level of completion estimates are reconsidered in cases of changes in conditions. Any increases or decreases in the estimates arising, are reflected in the statement of profit or loss during the period in which the circumstances that led to the reconsideration are made known to the management.

#### Identification of performance obligations

The Group assesses whether contracts that involve the provision of a range of goods and/or services contain one or more performance obligations (that is, distinct promises to provide a service) and allocates the transaction price to each performance obligation identified on the basis of its stand-alone selling price. A good or service that is promised to a customer is distinct if the customer can benefit from the good or service, either on its own or together with other resources that are readily available to the customer (that is the good or service is capable of being distinct) and the Company's promise to transfer the good or service to the customer is separately identifiable from other promises in the contract (that is, the good or service is distinct within the contract of the customer).

#### Sale of goods

Sales of goods are recognised at the point in time when the Company satisfies its performance obligation by transferring control over the promised goods to the customer, which is usually when the goods are delivered to the customer, risk of obsolescence and loss have been transferred to the customer and the customer has accepted the goods.

#### Sale of services

Revenue from rendering of services is recognised over time while the Company satisfies its performance obligation by transferring control over the promised service to the customer in the accounting period in which the services are rendered. For fixed-price contracts, revenue is recognised based on the actual service provided to the end of the reporting period as a proportion of the total services to be provided because the customer receives and uses the benefits simultaneously. This is determined based on the completion of the milestones set in the contract that approximate the percentage of completion of the contract. When there is no milestones basis in the contract, the basis used is the actual labour hours spent relative to the total expected labour hours.

#### Deferred income

Deferred income consists of sales of services based on contracts, and relates to services that were incurred in the period after the year end. Deferred income is included in trade and other payables.

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Cost of sales

Cost of sales is presented after the deduction of rebates from suppliers and provisions for slow moving stock. Trade suppliers usually provide discounts ("rebates") to the Company and its subsidiaries.

Rebates are usually issued in the form of credit notes and can relate to specific discounts for specified order, to specific item for a period of time or could form a discount in the form of a permanent diminution in value for specific items in stock.

A supplier could also set targets to Group companies and if these are met then rebates could be generated in the form of credit notes.

# Other income

Other income includes dividend income, commissions receivable, profit from disposal of property, plant and equipment, profit from revaluation of shares, marketing funds and other sundry income. Other income is recognised when it is considered as receivable. The income from dividend is recognized at the date the right to receive payment is established from the Group.

#### Finance income and finance costs

The Group's finance income and finance costs include interest income, interest expense, the foreign currency gain or loss on financial assets and financial liabilities and hedge ineffectiveness recognised in profit or loss.

Interest income or expense is recognised using the effective interest method. The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

-the gross carrying amount of the financial asset; or

-the amortised cost of the financial liability.

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability. However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

#### Property, plant and equipment

Items of property, plant and equipment are stated at cost, which includes the capitalised borrowing cost, less accumulated depreciation and accumulated impairment losses except in the case of land and buildings which are stated at fair value. Cost includes expenditure that is directly attributable to the acquisition of the asset. If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items of property, plant and equipment. Any gain or loss on disposal of an item of property, plant and equipment is recognised in profit or loss as 'Other income/expense'. When revalued assets are sold, the relating amounts included in the revaluation reserve are transferred to the retained earnings.

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the Group.

Depreciation is calculated to write off the cost of items of property, plant and equipment less their estimated residual values using the straight-line method over their estimated useful economic lives, as follows:

	%
Buildings	4-5
Furniture and fittings	10
Computers	20-33,3
Motor vehicles	20

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Property, plant and equipment (continued)

Land is not depreciated.

Depreciation is calculated on a daily basis from the date of acquisition of the property, plant and equipment, and up to the date of their disposal.

Depreciation methods, estimated useful economic lives and estimated residual values of all property, plant and equipment are reviewed at the reporting date of the accounts.

#### Revaluation and provision for impairment of parts of property, plant and equipment

Approximately every three years, or earlier if necessary, assessments are performed to estimate the net values of land and buildings. If it is determined that the net recoverable amount of a part is significantly lower than its net value as it appears in the books of the Company and this difference is considered to be permanent, then the book value is reduced to the net recoverable amount. The revaluation is made by professional independent valuers.

# Inventories

Inventories are stated at cost which includes the cost of purchase, transportation costs to the warehouse and freight charges, less any provision for a decrease in the inventory value. The cost of inventories is assigned by using the first-in-first-out method. In calculating the provision for decrease in the value of inventories, the cost is compared to the net realisable value. In the case where the net realisable value is lower than the cost, a provision for the decrease in the value of inventories is recognised.

The net realisable value is the estimated selling price in which the inventories can be sold in the ordinary course of business, less costs to sell.

#### Financial instruments

#### i. Recognition and initial measurement

Trade receivables and debt securities issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Group becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

#### ii. Classification and subsequent measurement

#### Financial assets

On initial recognition, a financial asset is classified as measured at:

- amortised cost
- FVOCI debt investment
- FVOCI equity investment
- or FVTPL

Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

# Financial instruments (continued)

#### ii. Classification and subsequent measurement (continued)

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

#### Financial assets - Business model assessment

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Group's continuing recognition of the assets.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

## Financial instruments (continued)

ii. Classification and subsequent measurement (continued)

#### Financial assets - Assessment whether contractual cash flows are solely payments of principal and interest:

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable-rate features;
- prepayment and extension features; and
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

#### Financial assets - Subsequent measurement and gains and losses:

#### Financial assets at FVTPL

These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.

#### Financial assets at amortised cost

These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

#### Debt investments at FVOCI

These assets are subsequently measured at fair value. Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

#### Equity investments at FVOCI

These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI and are never reclassified to profit or loss.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Financial instruments (continued)

#### Financial liabilities - Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss. Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

#### iii. Derecognition

#### Financial assets

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Group enters into transactions whereby it transfers assets recognised in its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets. In these cases, the transferred assets are not derecognised.

#### Financial liabilities

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire. The Group also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognised at fair value.

On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognised in profit or loss.

#### iv. Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

#### v. Derivative financial instruments and hedge accounting

#### Derivative financial instruments and hedge accounting

The Group holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures. Embedded derivatives are separated from the host contract and accounted for separately if the host contract is not a financial asset and certain criteria are met.

Derivatives are initially measured at fair value. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are generally recognised in profit or loss.

The Group designates certain derivatives as hedging instruments to hedge the variability in cash flows associated with highly probable forecast transactions arising from changes in foreign exchange rates and interest rates and certain derivatives and non-derivative financial liabilities as hedges of foreign exchange risk on a net investment in a foreign operation.

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

# Financial instruments (continued)

#### v. Derivative financial instruments and hedge accounting (continued)

At inception of designated hedging relationships, the Group documents the risk management objective and strategy for undertaking the hedge. The Group also documents the economic relationship between the hedged item and the hedging instrument, including whether the changes in cash flows of the hedged item and hedging instrument are expected to offset each other.

#### Net investment hedges

When a derivative instrument or a non-derivative financial liability is designated as the hedging instrument in a hedge of a net investment in a foreign operation, the effective portion of, for a derivative, changes in the fair value of the hedging instrument or, for a non-derivative, foreign exchange gains and losses is recognised in OCI and presented in the translation reserve within equity. Any ineffective portion of the changes in the fair value of the derivative or foreign exchange gains and losses on the non-derivative is recognised immediately in profit or loss. The amount recognised in OCI is reclassified to profit or loss as a reclassification adjustment on disposal of the foreign operation.

# **Impairment**

# i. Non-derivative financial assets

# Financial instruments and contract assets

The Group recognises loss allowances for ECLs on:

- financial assets measured at amortised cost;
- debt investments measured at FVOCI; and
- contract assets.

The Group measures loss allowances at an amount equal to lifetime ECLs, except for the following, which are measured at 12-month ECLs:

- debt securities that are determined to have low credit risk at the reporting date; and
- other debt securities and bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.

Loss allowances for trade receivables and contract assets are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and including forward-looking information.

The Group assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due.

The Group considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held); or
- financial asset is more than 90 days past initial recognition.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument.

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Impairment (continued)

#### i. Non-derivative financial assets (continued)

12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 month after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months).

The maximum period considered when estimating ECLs is the maximum contractual period over the Group is exposed to credit risk.

# Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive).

ECLs are discounted at the effective interest rate of the financial asset.

#### Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt securities at FVOCI are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or being more than 90 days past due;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- it is probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

# Presentation of allowance for ECL in the statement of financial position

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

For debt securities at FVOCI, the loss allowance is charged to profit or loss and is recognised in OCI.

#### Write-off

The gross carrying amount of a financial asset is written off when the Group has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof. For trade receivables, the Group has a policy of writing off the gross carrying amount only when there are legal assurances that the Group have exercised all its legal rights and the financial assets cannot be recovered or the Group has entered in to an agreement for partial settlement of the financial asset and the remaining amount can be written off.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Impairment (continued)

### ii. Non-financial assets

At each reporting date, the Group reviews the carrying amounts of its non financial assets (other than biological assets, investment property, inventories and deferred tax assets) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Goodwill is tested annually for impairment.

For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs. Goodwill arising from a business combination is allocated to CGUs or groups of CGUs that are expected to benefit from the synergies of the combination.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

An impairment loss is recognised if the carrying amount of an asset or CGU exceeds its recoverable amount.

Impairment losses are recognised in profit or loss. They are allocated first to reduce the carrying amount of any goodwill allocated to the CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro rata basis.

An impairment loss in respect of goodwill is not reversed. For other assets, an impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### Measurement at fair value

Fair value is the amount that could be recovered from the sale of an asset or paid to transfer a liability in a current transaction between participants in the principal or, failing this, in the most advantageous market in which the Group has access at the measurement date. The fair value of the liability reflects the risk of a failure.

The Group measures the fair value of an element using the values presented in an active market where these are available. A market is considered active if the transactions for the asset or liability are presented with sufficient frequency and volume to provide values on a continuous basis.

If there is no quoted price in an active market, the Group uses valuation techniques that maximize the use of data in the markets and minimize the use of unobservable inputs. The valuation technique used incorporates all the main parameters that market participants would consider in pricing a transaction. The best evidence of fair value of a financial instrument on initial recognition is normally the transaction price, which is the fair value of the consideration paid or received.

Based on the Group's judgment on whether the fair value on the initial recognition differs from the transaction price and the fair value is not established by the quoted market price in an active market for similar assets or liabilities, and it is not based on a valuation technique that uses only data extracted from the markets then, the financial asset is measured initially at fair value, adjusted so that the difference between the fair value at initial recognition and transaction value is presented as deferred income / expense. Then, the difference is recognised to the profit or loss throughout the life of the instrument using appropriate apportionment methodology, but not later than when the valuation is entirely supported by data extracted exclusively from the markets or the transaction has been completed.

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Impairment (continued)

#### ii. Non-financial assets (continued)

If an asset or a liability measured at fair value has a bid price and an ask price, the Group measures its assets at bid price and liabilities at an ask price.

The Group recognises transfers between levels of the fair value hierarchy at the end of reporting period in which the change occurs.

#### Cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents comprise cash at bank and in hand and bank overdrafts.

#### Trade and other payables

Trade and other payables are initially recognized at fair value plus any attributable transaction costs and subsequently these are stated at amortized cost using the effective interest method less any impairment losses.

# Interest bearing borrowings

Borrowings are recorded initially at the proceeds received net of transaction costs incurred. Borrowings are subsequently stated at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the borrowings using the effective interest method.

#### Promissory notes

Promissory notes comprise of Company's and Group's liabilities towards financial institutions that undertake the financing of invoices issued from certain suppliers. The financing of invoices by the subject financial institutions decreases the vendors' liabilities and is recognised as borrowings. The promissory notes bear discounting cost which is recognised in finance expenses.

#### Income tax/Taxation

Taxation comprises current and deferred tax. It is recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in OCI.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the end of the year, and any adjustment to tax payable in respect of previous year. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. Current tax also includes any tax arising from dividends. Current tax assets and liabilities are offset only if certain criteria are met.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Taxation (continued)

Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries, associates and joint arrangements to the extent that the Group is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. If the amount of taxable temporary differences is insufficient to recognise a deferred tax asset in full, then future taxable profits, adjusted for reversals of existing temporary differences, are considered, based on the business plans for individual subsidiaries in the Group. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date, and reflects uncertainty related to income taxes, if any.

The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. For this purpose, the carrying amount of investment property measured at fair value is presumed to be recovered through sale, and the Group has not rebutted this presumption.

Deferred tax assets and liabilities are offset only if certain criteria are met.

# Long-term loans representing part of the Group's investment in foreign subsidiaries

All foreign exchange differences arising from long-term loans are recognised in other comprehensive income in the financial statements of the Group and are transferred to the consolidated profit and loss at the time of the sale of the subsidiary.

All foreign exchange differences arising from long-term loans are recognised in the profit or loss of the year in which they occur in the financial statements of the parent company.

Deferred taxation resulting from net foreign exchange differences from long-term loans is transferred to other comprehensive income.

On initial designation of the non-derivative financial instruments as the hedging instruments, the Group formally records the relationship between hedge items and hedging instruments, including the risk management objectives and strategy used for assessing hedging and the methods used to evaluate the effectiveness of hedging.

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Taxation (continued)

The Group makes an assessment, both at the inception of the hedge, as well as, on ongoing basis of whether the hedging instruments are expected to be "highly effective" in offsetting the changes in fair value or cash flows of the respective hedge items attributable to the hedged risk, and whether the actual results of each hedge are within a range between 80 and 125 percent.

#### Foreign currency

#### Foreign currency transactions

Transactions in foreign currencies are translated using the exchange rates enacted at the date of the transaction at the respective functional currency of each company of the Group.

Monetary assets and liabilities denominated in foreign currencies at the end of the year are translated into the functional currency at the exchange rate ruling at that date. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated into the functional currency at the exchange rate when the fair value was determined. Non- monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction. Foreign currency differences are generally recognised in profit or loss and presented within finance costs.

However, foreign currency differences arising from the translation of the following items are recognised in OCI:

- an investment in equity securities designated as at FVOCI (except on impairment, in which case foreign currency differences that have been recognised in OCI are reclassified to profit or loss);
- a financial liability designated as a hedge of the net investment in a foreign operation to the extent that the hedge is effective; and,
- qualifying cash flow hedges to the extent that the hedges are effective.

#### Foreign operations/subsidiaries

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated into euro at the exchange rates at the reporting date. The income and expenses of foreign operations are translated into euro at the exchange rates at the dates of the transactions.

Foreign currency differences are recognised in OCI and accumulated in the translation reserve, except to the extent that the translation difference is allocated to NCI.

#### Intangible assets and goodwill

Goodwill arising on the acquisition of subsidiaries is measured at cost less accumulated impairment losses.

Expenditure on research activities is recognised in profit or loss as incurred.

Development expenditure is capitalised only if the expenditure can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable and the Group intends to and has sufficient resources to complete development and to use or sell the asset. Otherwise, it is recognised in profit or loss as incurred. Subsequent to initial recognition, development expenditure is measured at cost less accumulated amortisation and any accumulated impairment losses.

Other intangible assets, including customer relationships, patents and trademarks, that are acquired by the Group and have finite useful lives are measured at cost less accumulated amortisation and any accumulated impairment losses. Software development and licensing costs for the use and distribution of computer software are capitalized and amortised in profit or loss on a straight-line basis over their useful economic lives.

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

Intangible assets and goodwill (continued)

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in profit or loss as incurred.

Amortisation is calculated to write off the cost of intangible assets less their estimated residual values using the straight-line method over their estimated useful lives, and is generally recognised in profit or loss. Goodwill is not amortised, tested for impairment on an annual basis.

The estimated useful lives for current and comparative periods are as follows:

5 years
2 years
5 years

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

#### **Operating segments**

Operating segments relate to components of the Group which may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Board of Directors to make decisions about the allocation of resources to each segment and assess its performance.

#### Leases

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group uses the definition of a lease in IFRS 16. This policy is applied to contracts entered into, on or after 1 January 2019.

#### *i.* The Group and the Company as lessee

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration of the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property the Group has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate. The Group determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

Lease (continued)

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment. When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Group presents separately in the statement of financial position the right-of-use assets that do not meet the definition of investment property and lease liabilities.

#### Short-term leases and leases of low-value assets

The Group has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases, including IT equipment. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

# ii. The Group and the Company as lessor

At inception or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of their relative standalone prices.

When the Group acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease. To classify each lease, the Group makes an overall assessment of whether the lease transfers substantially all of the risks and rewards incidental to ownership of the underlying asset. If this is the case, then the lease is a finance lease; if not, then it is an operating lease. As part of this assessment, the Group considers certain indicators such as whether the lease is for the major part of the economic life of the asset. If an arrangement contains lease and non-lease components, then the Group applies IFRS 15 to allocate the consideration in the contract.

The Group applies the derecognition and impairment requirements in IFRS 9 to the net investment in the lease. The Group further regularly reviews estimated unguaranteed residual values used in calculating the gross investment in the lease.

The Group recognises lease payments received under operating leases as income on a straight-line basis over the lease term as part of 'other income/revenue'.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Provisions

Provisions are recognised when the Group has a legal or constructive obligation as a result of a past event and it's probable that an outflow of economic benefits will be required to settle the obligation and the amount of the liability to be reliably measured. Provisions are determined by discounting the expected future cash flows at a pre tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. The release of the discount is recognised as financing expense.

#### Warranties

A provision for warranties is recognised when the underlying products or services are sold, based on historical warranty data and a weighting of possible outcomes against their associated probabilities. There is no provision for the warranties provided by the Group on the computer components and the computers, because all the computer components and the computers given.

#### Employee benefits

### Short-term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### Defined contribution plans

Obligations for contributions to defined contribution plans are expensed as the related service is provided. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in future payments is available.

#### Defined benefit plans

The Group's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation of defined benefit obligations is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Group, the recognised asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognised immediately in OCI. The Group determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognised in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in profit or loss. The Group recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.

#### Other long-term employee benefits

The Group's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value. Remeasurements are recognised in profit or loss in the period in which they arise.

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

# 4. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Employee benefits (continued)

#### Termination benefits

Termination benefits are expensed at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognises costs for a restructuring. If benefits are not expected to be settled wholly within 12 months of the reporting date, then they are pre-settled.

#### Deferred expenditure

Deferred expenditure are the expenses that consist of purchases of services based on contracts, and relates to services that were incurred in the period after the year end. Deferred expenditure is included in trade and other receivables.

#### Earnings per share

The Company presents basic and diluted earnings per share that corresponds to the shareholders. The basic earnings per share is calculated by dividing the profit attributable to the shareholders of the Company by the weighted average number of issued shares outstanding during the year. The diluted earnings per share are calculated by adjusting the profit attributable to the shareholders of the Company and the weighted average number of issued shares.

#### Events after the reporting date

Assets and liabilities are adjusted for events that occurred during the period from the year end to the date of approval of the financial statements by the Board of Directors, when these events provide additional information for the valuation of amounts relating to events existing at the year end or imply that the going concern concept in relation to part or the whole of the Group is not appropriate.

#### Share capital

# (i) Ordinary shares

Ordinary shares issued and fully paid are classified as share capital. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of any tax effects.

#### (ii) Dividends

Dividends are recognised as a liability in the year they are declared, according to IAS 10.

#### Comparatives

Where necessary, comparative figures have been adjusted to confirm to changes in presentation in the current year.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **5. OPERATING SEGMENTS**

The Group can be divided into two important segments, the distribution segment and the services segment. The distribution segment that mainly operates in the distribution of high technology products is divided in three main geographical segments as described below. The services segment operates mainly in the provision of solutions and services for networks and telecommunications and the provision of solutions and services for software to customers in Cyprus and abroad. The following summary describes the operations in each of the Group's reportable segments:

- European markets distribution segment This segment operates mainly in the distribution of high technology products in Cyprus, Greece and Italy.
- UAE and Saudi Arabia distribution segment This segment operates mainly in the distribution of high technology products in United Arab Emirates and Saudi Arabia.
- Other markets distribution segment This segment operates mainly in the distribution of high technology products in countries that the Group operates in other than the countries mentioned above.
- Services segment This segment operates mainly in the provision of solutions and services for networks and telecommunications and the provision of solutions and services for software to customers in Cyprus and abroad.

The companies of the Group buy and sell goods and services according to their needs from other group companies. The transactions are made in the context of commercial practices related to intra-group transactions in the relevant sections of operations.

Logicom Public Limited and Logicom FZE charge its subsidiary companies with a fee for administration services and financing cost.

Information regarding the results of each reportable segment is presented below. The information is used for the preparation of the consolidated and separate financial statements. The performance is evaluated based on the profit before taxation of each segment, as presented in the management reports which are examined by the Board of Directors. For this reason, the taxation of each reporting segment is not presented in the note. The profit of each segment is used for the evaluation of the performance since the management believes that the below information are the most appropriate for the evaluation of the results of all segments that are reported. The accounting policies of the operating segments are presented in note 4.

Revenue and total non-current assets are allocated between Cyprus, Greece, UAE and other foreign countries as follows:

	Revenue			rrent assets
	2020 2019		2020	2019
	€	€	€	€
Cyprus	98.834.133	93.385.766	135.092.478	132.283.529
Greece	100.325.030	98.430.699	1.439.588	1.248.624
United Arab Emirates	257.319.479	315.947.648	5.137.553	5.957.664
Other foreign countries	405.538.771	439.033.865	6.332.602	4.860.262
	862.017.413	946.797.978	148.002.221	144.350.079

#### Major Customer

Revenue from one customer of the Group's European Markets Distribution Segment represents approximately €18.400.000 (2019: €17.817.000) of the Group's total revenue.

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## Year ended 31 December 2020

# **5. OPERATING SEGMENTS** (continued)

OPERATING SEGNIEN IS (CO	/					
2020	European	Middle East			Transactions	
	Markets	Markets			between	
	Distribution	Distribution	All other	Services	Operating	
	Segment	Segment	Segments	Segment	Segments	Total
	€	€	€	€	€	€
Revenue from sale of products Revenue from rendering of	184.794.615	533.146.371	83.779.602	48.313.202	-	850.033.790
services			-	11.983.623		11.983.623
Revenue from third parties	184.794.615	533.146.371	83.779.602	60.296.825	-	862.017.413
Intersegment revenue	38.422.473	139.459.065	804.447	1.484.053	(180.170.038)	
Other income	15.975.672	4.210.931	67.890	4.976.962	(23.124.131)	2.107.324
Depreciation and amortisation	899.453	1.110.980	700.266	519.769	-	3.230.468
Impairment of goodwill	-	-	-	280.737	-	280.737
Personnel costs	7.586.516	11.904.297	2.703.237	5.230.706	(242.011)	27.182.745
Travelling expenses	178.086	93.823	18.211	41.101	-	331.221
Provision for doubtful debts	897.766	108.449	2.142.184	23.599	(924.125)	2.247.873
Professional fees	1.295.467	703.618	207.355	360.898	(329.331)	2.238.007
Rent	4.632	220.828	98.763	25.865	(02).001)	350.088
Credit insurance	474.564	1.110.355	75.491	62.170	(276.579)	1.446.001
Transportation expenses	640.644	1.194.813	111.004	12.203		1.958.664
Profit from operations	15.089.602	21.062.674	177.310	9.746.651	(16.788.976)	29.287.261
Net foreign exchange						
profit/(loss)	2.590.414	(109.281)	275.280	138.935	(2.358.817)	536.531
Interest receivable	28.808	1.186.785	594.289	3.350	(1.154.024)	659.208
Interest payable and bank	20.000	11100.700	57 11207	5.550	(1.12 1.02 1)	027.200
charges	(3.663.292)	(3.594.219)	(1.084.658)	(335.932)	2.650.177	(6.027.924)
-	,		<u>,</u>	· · · ·		,
Net finance income/(expenses)	(1.044.070)	(2.516.715)	(215.089)	(193.647)	(862.664)	(4.832.185)
Net share of profit from	(1.044.070)	(2.310.713)	(213.089)	(193.047)	(802.004)	(4.652.165)
associated companies and joint						
ventures after tax	-	-	(195.548)	2.709.416	-	2.513.868
Impairment of investments in			. ,			
subsidiary companies	(375.820)		-		375.820	
Profit/(loss) before tax	13.669.712	18.545.965	(233.327)	12.262.420	(17.275.826)	26.968.944
Acquisition of property, plant						
and equipment	1.383.118	271.330	433.556	226.355	-	2.314.359
Acquisition of right-of-use	1.505.110	2,1.550	1001000	220.323		2.511.507
assets	162.690	63.787	135.252	-	-	361.729
Total assets		220.308.859		138 363 955	(172.948.341)	
Total liabilities		136.805.160	69.699.757		(172.948.341) (111.657.479)	
Net investment assets in	121.790.333	150.005.100	07.079.131	77.00.107	(111.037.77)	212.320.000
associated companies and joint						
ventures	-	_	349.218	79.073.445	-	79.422.663
ventures			5-17.210	· · · · · · · · · · · · · · · · · · ·		17.722.003

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## Year ended 31 December 2020

# **5. OPERATING SEGMENTS** (continued)

2019	European Markets Distribution Segment €	Middle East Markets Distribution Segment €	All other Segments €	Services Segment €	Transactions between Operating Segments €	Total €
Revenue from sale of products Revenue from rendering of	181.621.723	624.704.335	83.427.573	43.325.638	-	933.079.269
services	-	-	-	13.718.709		13.718.709
Revenue from third parties	181.621.723	624.704.335	83.427.573	57.044.347		946.797.978
Intersegment revenue	37.316.906	146.151.987	321.678	3.885.717	(187.676.288)	
Other income	12.585.029	1.328.719	118.619	5.702.459	(18.683.791)	1.051.035
Other expenses	-	-	-	34.376	-	34.376
Depreciation and amortisation	786.831	1.103.536	566.915	533.767	-	2.991.049
Personnel costs	7.518.238	11.014.940	2.875.144	4.916.569	-	26.324.891
Travelling expenses	505.570	235.975	60.852	125.658	-	928.055
Provision for doubtful debts	452.627	1.488.928	205.340	(9.590)	(1.601.335)	535.970
Professional fees	1.225.756	479.496	287.306	430.320	(30.000)	2.392.878
Rent	12.954	335.267	180.323	20.358	-	548.902
Credit insurance	(73.820)	1.024.306	95.515	90.720	-	1.136.721
Transportation expenses	555.205	1.185.246	100.260	38.066	(39.636)	1.839.141
Profit from operations	12.980.789	23.281.473	1.304.029	11.589.068	(18.544.949)	30.610.410
Net foreign exchange profit/(loss) Interest receivable Interest payable and bank charges	(116.576) 4.438 (5.002.958)	27.461 - (3.911.144)	(706.576) 515.083 (1.000.732)	(4.295) 18.263 (300.785)	486.648 - 1.742.870	(313.338) 537.784 (8.472.749)
-			<u>()</u>	(00000,00)		<u></u>
Net finance income/(expenses)	(5.115.096)	(3.883.683)	(1.192.225)	(286.817)	2.229.518	(8.248.303)
Net share of profit from associated companies and joint ventures after tax Impairment of investments in	-	-	31.627	39.789.625	-	39.821.252
subsidiary companies	(1.150.000)			-	1.150.000	
Profit before tax	6.715.693	19.397.790	143.431	51.091.876	(15.165.431)	62.183.359
Acquisition of property, plant and equipment Acquisition of right-of-use	491.917	163.275	8.355.747	632.149	(6.581.168)	3.061.920
assets	73.869	350.635	419.664	-	-	844.168
Total assets	431.766.817			128.458.123	(448.719.663)	
Total liabilities		180.088.378	77.668.705		(386.886.327)	
Net investment assets in	2.0.2.070				(	
associated companies and joint						
ventures	_	-	682.501	76.321.278	-	77.003.779
			0.02.001	,		

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## Year ended 31 December 2020

## 6. REVENUE

## THE GROUP

	2020 €	2019 €
Sales of products Rendering of services	850.033.790 11.983.623	933.079.269 13.718.709
	862.017.413	946.797.978
THE COMPANY	2020 €	2019 €
Sales of products Interest receivable from subsidiary companies (Note 43)	70.599.824 1.440.315	67.297.026 1.739.127
	72.040.139	69.036.153

# 7. COST OF SALES

	THE GROUP		THE COMPANY	
	2020	2019	2020	2019
	€	€	€	€
Cost of goods sold	787.674.515	871.357.772	66.555.004	63.309.811
Staff salaries	2.652.642	2.809.174	-	-
Social insurance	136.914	120.443	-	-
Other personnel costs	202.595	213.928	-	-
Provision for impairment of inventories (Note 23)	65.970	639.341	-	-
Depreciation on leased property, plant and				
equipment	237.111	297.261	_	_
	790.969.747	875.437.919	66.555.004	63.309.811

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **8. OTHER INCOME**

#### THE GROUP

	2020 €	2019 €
Profit from the disposal of property, plant and equipment Loss from revaluation of investments at fair value through other comprehensive	29.706	4.661
income (Note 21)	(6.403)	(1.557)
Sundry operating income	2.084.021	1.047.931
	2.107.324	1.051.035

The Group's Other Income includes an amount of  $\notin$  312.337 which relates to a deduction for discounting the tax liability of a subsidiary in Greece, in the context of the measures announced by the Greek Government to address the negative effects of the pandemic on businesses in the first half of 2020.

During the period of implementation of the restrictive measures, against the spread of the pandemic, by the governments of the countries in which the Group operates, subsidiaries received support packages whose value is not significant.

#### THE COMPANY

	2020 €	2019 €
Profit/(loss) from the disposal of property, plant and equipment	11.911	(13.488)
Dividends receivable (Note 43)	10.949.366	11.911.222
Commissions (Note 43)	-	120.000
Administration services (Note 43)	3.855.758	137.000
Sundry operating income	743.750	197.808
	15.560.785	12.352.542

The sundry operating income for the Group and the Company mainly includes contributions from vendors for the promotion of their products.

## 9. OTHER EXPENSES

### THE GROUP

	2020 €	2019 €
Impairment charge of property, plant and equipment		34.376
		34.376
THE COMPANY	2020 €	2019 €
Impairment charge of investments in subsidiaries (Note 19, 43) Sundry operating expenses	375.820	1.150.000
	378.656	1.150.000

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## Year ended 31 December 2020

## **10. ADMINISTRATIVE EXPENSES**

## THE GROUP

## (a) <u>Personnel expenses</u>

(a) <u>Personnel expenses</u>		
	2020	2019
	€	€
	22 524 179	22.072.077
Staff salaries	22.534.178	22.072.867
Directors fees - Executive directors	447.650	351.250
Social insurance	2.133.821	2.157.306
Other personnel costs	1.557.743	1.225.499
Expenses related to defined benefits plan (Note 29)	509.353	517.969
	27.182.745	26.324.891
The average number of employees during the year was 793 (2019:785).	27.102.718	20132 1107 1
The average number of employees during the year was 755 (2015.705).		
(h) Other administrative evenences		
(b) <u>Other administrative expenses</u>	2020	2010
		2019
	€	€
Depreciation	1.378.469	1.293.619
Depreciation Right-of-use assets	1.612.007	1.452.734
Amortisation of research and development	239.992	244.696
Amortisation of goodwill	280.737	-
Directors fees - Non-executive directors	130.048	65.967
Rent	350.088	548.902
Common expenses	61.832	68.503
Taxes and licences	183.047	184.090
Electricity and water	289.340	322.292
Cleaning	235.924	127.501
Insurance	2.070.240	2.181.561
Adjustment on insurance premiums for previous years	-	(480.000)
Repairs and maintenance	169.732	208.889
Telephone and postage	590.478	573.386
Printing and stationery	72.705	98.684
Subscriptions and donations	349.278	262.694
Staff training expenses	87.496	115.680
Other staff expenses	693.677	630.389
Computer hardware maintenance expenses	253.741	206.009
Auditors' remuneration for the statutory audit of annual accounts	301.915	296.900
Legal fees	346.778	463.477
Other professional fees (Subnote 1)	1.175.641	1.231.076
Advertising	239.671	702.034
Traveling	331.221	928.055
Entertainment	110.898	283.701
Motor vehicles expenses	293.786	406.194
Transportation expenses	1.958.664	1.839.141
Services from third parties	283.623	335.458
Other expenses	346.083	313.815
•		
	14.437.111	14.905.447
Total administrative expenses	41.619.856	41.230.338
1 view waininger werve expenses		11.230.330

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## Year ended 31 December 2020

## **10. ADMINISTRATIVE EXPENSES** (continued)

# THE COMPANY

(a) <u>Personnel expenses</u>

(a) <u>Personnel expenses</u>	2020	2010
	2020 €	2019 €
	ŧ	ŧ
Staff salaries	4.641.258	4.214.664
Directors fees - Executive directors	447.650	351.250
Social insurance	593.630	508.767
Other personnel costs	(790.440)	(378.330)
	4.892.098	4.696.351
The average number of employees during the year was 100 (2019:96).		
(b) <u>Other administrative expenses</u>		
	2020	2019
	€	€
Depreciation	478.950	425.983
Depreciation Right-of-use assets	117.240	117.246
Directors fees - Non-executives directors	130.048	65.967
Rent	-	8.293
Common expenses	2.550	2.550
Taxes and licences	11.496	23.218
Electricity and water	62.387	65.643
Cleaning	22.861	6.796
Insurance	275.947	189.504
Adjustment on insurance premiums for previous years	-	(480.000)
Repairs and maintenance	72.826	81.707
Telephone and postage	114.257	84.434
Printing and stationery	10.498	10.872
Subscriptions and donations	282.626	208.526
Staff training expenses	23.065	9.901
Other staff expenses	169.503	55.193
Computer hardware maintenance expenses	145.538	108.208
Auditors' remuneration for the statutory audit of annual accounts	54.120	62.675
Legal fees	45.001	108.355
Other professional fees (Subnote 1)	564.770	463.568
Advertising	134.153	211.759
Traveling	92.171	362.471
Entertainment	22.136	33.791
Motor vehicles expenses	52.177	74.295
Transportation expenses	442.385	346.301
Services from third parties	264.390	326.977
Other expenses	29.578	51.539
	3.620.673	3.025.772
Total administrative expenses	8.512.771	7.722.123

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## Year ended 31 December 2020

#### **10. ADMINISTRATIVE EXPENSES** (continued)

Subnote 1

The Group's other professional fees that are presented above include fees amounting to  $\notin 29.850$  (2019:  $\notin 12.705$ ) for non-audit services provided by the audit firm of the Company.

The Company's other professional fees that are presented above include fees amounting to  $\notin 28.350$  (2019:  $\notin 2.000$ ) for non-audit services provided by the audit firm of the Company.

As a result of the pandemic, the administration expenses of the Group and the Company have increased by  $\in 686.754$  and  $\in 98.160$  respectively from expenditures on prevention and hygiene measures. These expenses are mainly included in the accounts of Other personnel costs and Cleaning expenses.

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## Year ended 31 December 2020

## **11. NET FINANCE EXPENSES**

THE GROUP

THE GROUP	2020	2010
	2020	2019
E	€	€
<u>Finance income</u> Interest receivable	659.208	537.784
Net foreign exchange profit	2.560.789	
Net foreign exchange profit on derivative financial instruments	-	373.257
	2 210 007	
-	3.219.997	911.041
Finance expenses		
Bank charges	(1.081.874)	(696.405)
Interest payable	(4.626.025)	(7.424.764)
Interest on other obligations	(79.635)	(79.086)
Interest on leases	(240.390)	(272.494)
Net foreign exchange loss	-	(686.595)
Net foreign exchange loss on derivative financial instruments	(2.024.258)	
-	(8.052.182)	(9.159.344)
Net finance expenses	(4.832.185)	(8.248.303)
-	(4.052.105)	(0.240.303)
Net finance expenses recognized in other comprehensive income that are to be reclassified to profit or loss in future periods		
Exchange difference from translation and consolidation of financial statements from		
foreign operations	(8.785.101)	3.619.382
Exchange difference in relation to hedge of net investment in a foreign operation	3.009.015	(671.698)
-	(5.776.086)	2.947.684
THE COMPANY	2020	2019
Finance income	€	€
Interest receivable	-	62
Net foreign exchange profit	2.294.021	-
Net foreign exchange profit on derivative financial instruments		411.837
	2.294.021	411.899
Finance expenses		
Bank charges	(357.137)	(17.965)
Interest payable	(2.508.061)	(3.931.700)
Interest on leases Net foreign exchange loss	(17.084)	(20.433) (26.481)
Net foreign exchange loss on derivative financial instruments	(1.681.020)	(20.481)
		(2.00(.570)
-	(4.563.302)	(3.996.579)
Net finance expenses	(2.269.281)	(3.584.680)

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## Year ended 31 December 2020

## **12. TAXATION**

## THE GROUP

	2020	2019
	€	€
Corporation tax - current year	2.864.803	2.948.122
Corporation tax- adjustment for prior years	(517.235)	(149.335)
Special defence contribution	16	628
Other taxes	301.339	441.390
Deferred tax - charge (Note 35)	1.133.650	267.641
	3.782.573	3.508.446

The subsidiary companies of the Group are taxed in the countries in which they operate as follows:

Company	Country	Tax rate 2020 %	Tax rate 2019 %
Logicom (Overseas) Limited	Cyprus	12,5	12,5
Logicom Solutions Limited	Cyprus	12,5	12,5
Netcom Limited	Cyprus	12,5	12,5
Najada Holdings Limited	Cyprus	12,5	12,5
Logicom (Middle East) SAL	Lebanon	17	17
ENET Solutions - Logicom S.A.	Greece	24	24
Logicom FZE	United Arab Emirates	0	0
Logicom Dubai LLC	United Arab Emirates	0	0
Logicom Jordan LLC	Jordan	20	20
Logicom Italia s.r.l.	Italy	24	24
Logicom IT Distribution Limited	Turkey	22	22
Rehab Technologies Limited	Saudi Arabia	20	20
Logicom Bulgaria EOOD	Bulgaria	10	10
Logicom Information Technology Distribution s.r.l.	Romania	16	16
Verendrya Ventures Ltd	Cyprus	12,5	12,5
Logicom Services Ltd	Cyprus	12,5	12,5
Enet Solutions LLC	United Arab Emirates	0	0
ICT Logicom Solutions SA	Greece	24	24
Logicom Saudi Arabia LLC	Saudi Arabia	20	20
Newcytech Business Solutions Ltd	Cyprus	12,5	12,5
Newcytech Distribution Ltd	Cyprus	12,5	12,5
Logicom Distribution Germany GmbH	Germany	30	30
Logicom LLC	Oman	15	15
Logicom Kuwait for Computer Company W.L.L	Kuwait	15	15
Logicom Trading & Distribution LLC	Qatar	10	10
Cadmus Tech Points S.A.L	Lebanon	17	17
Logicom Bahrain WLL	Bahrain	0	0
Logicom Egypt LLC	Egypt	22,5	22,5
Logicom Distribution Egypt LLC	Egypt	22,5	22,5

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

## **12. TAXATION** (continued)

## THE COMPANY

THE COMPANY	2020 €	2019 €
Special defence contribution Other taxes Deferred tax - charge (Note 35)	15 68.321 583.419	19 50.940 421.985
	651.755	472.944

The Company is subject to corporation tax at 12,5% on all of its profits.

Reconciliation of taxation with the taxation based on accounting profit

## THE GROUP

THE GROUP	2020 €	2019 €
Profit before tax	26.968.944	62.183.359
Effective tax rate	15,14%	15,04%
Tax for the year based on accounting profit Tax effect for:	4.083.098	9.352.377
Depreciation	143.851	153.019
Capital allowances	(102.774)	(125.396)
Income not allowed in computation of taxable income	(2.681.416)	(7.025.278)
Expenses not allowed in computation of taxable income	304.990	362.672
Tax effect of tax losses brought forward	1.117.054	230.728
Special defence contribution	16	628
Other taxes	301.339	441.390
Deferred tax	1.133.650	267.641
Adjustment for prior years	(517.235)	(149.335)
	3.782.573	3.508.446

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **12. TAXATION** (continued)

#### Reconciliation of taxation with the taxation based on accounting profit

#### THE COMPANY

THE COMPANY	2020 €	2019 €
Profit before tax	8.960.867	5.153.242
Effective tax rate	12,50%	12,50%
Tax for the year based on accounting profit Tax effect for:	1.120.108	644.155
Depreciation	59.869	67.904
Capital allowances	(54.008)	(62.576)
Income not allowed in computation of taxable income	(1.667.677)	(1.540.897)
Expenses not allowed in computation of taxable income	(575.346)	660.686
Tax effect of tax losses brought forward	1.117.054	230.728 19
Special defence contribution Other taxes	15 68.321	50.940
Deferred tax	583.419	421.985
	<u>651.755</u>	472.944
Deferred taxation recognized in other comprehensive income		
THE GROUP	2020	2019
	€	€
Revaluation of land and buildings	(591)	(172.877)
Adjustment on remeasurement of obligation	(5.943)	(1.704)
	(6.534)	(174.581)
THE COMPANY		
	2020 €	2019 €
Revaluation of land and buildings	(591)	(172.877)
	(591)	(172.877)
13. DIVIDENDS		
	2020 €	2019 €
Dividends paid	3.703.980	5.185.572
	3.703.980	5.185.572
		0.100.0,2

During the year a final dividend for 2019 of  $\notin 3.703.980$  was paid. This corresponds to  $\notin 0,050$  cent per share. In accordance with IAS 10, dividends are recognised in the year in which they are declared.

The proposed final dividend for 2020 amounting to  $\notin 5.926.368$ , corresponds to  $\notin 0.080$  cent per share and in accordance with IAS 10, it will be recognized during 2021, the year in which it will be declared.

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

## **14. EARNINGS PER SHARE**

## THE GROUP

## Basic and diluted earnings per share

The calculation of basic and diluted earnings per share is based on the profit attributable to the shareholders of the parent Company, the weighted average number of issued shares and the weighted average number of issued shares during the year as follows:

	2020	2019
Earnings attributable to shareholders (€)	23.260.480	58.683.217
Weighted average number of issued shares during the year	74.079.600	74.079.600
Basic earnings per share (cent)	31,40	79,22
Diluted weighted average number of shares	74.079.600	74.079.600
Diluted earnings per share (cent)	31,40	79,22

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## Year ended 31 December 2020

## **15. PROPERTY, PLANT AND EQUIPMENT**

THE GROUP	Land and buildings €	Computers €	Furniture and fittings €	Motor vehicles €	Total €
Cost or revaluation 2019					
<b>Balance at 1 January 2019</b> Additions for the year Disposals and write offs for the year Adjustment on revaluation Impairment charge	17.853.850 868.577 (326.000) 887.830	7.361.222 1.811.921 (994.653) (140.267)	4.119.196 166.412 (718.379)	1.616.123 215.010 (269.687)	30.950.391 3.061.920 (2.308.719) 887.830 (140.267)
Exchange differences	112.877	39.420	23.878	8.881	185.056
Balance at 31 December 2019	19.397.134	8.077.643	3.591.107	1.570.327	32.636.211
2020					
<b>Balance at 1 January 2020</b> Additions for the year Disposals and write offs for the year Exchange differences	19.397.134 303.291 (1.169) (406.417)	8.077.643 1.599.656 (1.397.912) (191.421)	3.591.107 136.107 (321.277) (146.531)	1.570.327 275.305 (90.531) (48.237)	32.636.211 2.314.359 (1.810.889) (792.606)
Balance at 31 December 2020	19.292.839	8.087.966	3.259.406	1.706.864	32.347.075
Depreciation 2019					
<b>Balance at 1 January 2019</b> Charge for the year Disposals and write offs for the year Adjustment on revaluation Impairment charge Exchange differences	959.376 363.272 (50.976) (906.402) 	5.607.138 769.115 (887.357) (105.891) 32.420	2.697.658 314.036 (448.461) 	1.253.574 144.456 (228.959) - - 8.284	10.517.746 1.590.879 (1.615.753) (906.402) (105.891) 68.835
Balance at 31 December 2019	376.729	5.415.425	2.579.905	1.177.355	9.549.414
2020					
<b>Balance at 1 January 2020</b> Charge for the year Disposals and write offs for the year Impairment charge Exchange differences	376.729 371.301 (263) (43.393)	5.415.425 804.513 (482.064) (169.414)	2.579.905 296.273 (169.738) (113.413)	1.177.355 143.493 (83.362) 	9.549.414 1.615.580 (735.427) 
Balance at 31 December 2020	704.374	5.568.460	2.593.027	1.192.919	10.058.780
Net book value					
Balance at 31 December 2019	19.020.405	2.662.218	1.011.202	392.972	23.086.797
Balance at 31 December 2020	18.588.465	2.519.506	666.379	513.945	22.288.295

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

# Year ended 31 December 2020

## 15. PROPERTY, PLANT AND EQUIPMENT (continued)

THE COMPANY	Land and buildings €	Computers €	Furniture and fittings €	Motor vehicles €	Total €
Cost or revaluation 2019					
Balance at 1 January 2019	3.743.000	1.963.402	632.164	575.463	6.914.029
Additions for the year	-	1.110.830	24.491	19.169	1.154.490
Disposals and write offs for the year	(326.000)	(662.996)	(379.283)	(111.000)	(1.479.279)
Adjustment on revaluation	25.111				25.111
Balance at 31 December 2019	3.442.111	2.411.236	277.372	483.632	6.614.351
2020					
Balance at 1 January 2020	3.442.111	2.411.236	277.372	483.632	6.614.351
Additions for the year	1.793	827.538	25.667	41.471	896.469
Disposals and write offs for the year		(884.978)		(39.121)	(924.099)
Balance at 31 December 2020	3.443.904	2.353.796	303.039	485.982	6.586.721
Depreciation 2019					
Balance at 1 January 2019	210.143	1.414.234	540.246	362.091	2.526.714
Charge for the year	97.447	239.051	27.587	61.898	425.983
Disposals and write offs for the year	(50.976)	(586.320)	(382.853)	(89.442)	(1.109.591)
Adjustment on revaluation	(255.987)	-			(255.987)
Balance at 31 December 2019	627	1.066.965	184.980	334.547	1.587.119
2020					
Balance at 1 January 2020	627	1.066.965	184.980	334.547	1.587.119
Charge for the year	68.006	321.506	25.497	63.941	478.950
Disposals and write offs for the year		(1.777)		(39.121)	(40.898)
Balance at 31 December 2020	68.633	1.386.694	210.477	359.367	2.025.171
Net book value					
Balance at 31 December 2019	3.441.484	1.344.271	92.392	149.085	5.027.232
Balance at 31 December 2020	3.375.271	967.102	92.562	126.615	4.561.550

On 31 December 2019 the Group through independent professional appraisers proceeded to a revaluation of land and buildings as follows:

		Surplus∕ (Deficit) €
Logicom Public Ltd	Land and buildings	281.098
Najada Holdings Ltd	Land	2.100.000
Logicom FZE	Buildings	(610.844)
Logicom Jordan LLC	Land and buildings	23.978
		1.794.232

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 15. PROPERTY, PLANT AND EQUIPMENT (continued)

If land and buildings were recognised under historic cost, these would have been as follows:

	THE GF	THE GROUP		PANY
	2020	2020 2019		2019
	€	€	€	€
Cost	14.745.695	14.443.573	1.499.486	1.497.693
Depreciation	(2.811.738)	(2.561.074)	(947.857)	(902.652)
	11.933.957	11.882.499	551.629	595.041

The value of the land which is not depreciated is as follows:

	THE GROUP		THE COMPANY			
	2020 2019		2020 2019 2020		2020	2019
	€	€	€	€		
Balance at 31 December	8.479.091	8.479.091	369.365	369.365		

Approximately every three years, or earlier if required, revaluations are prepared to estimate the fair values of land and buildings.

The revaluations were made on the basis of the comparative method of estimation for the calculation of the market value, using the cost of construction method for the market value of the building under examination as well as the prospects of the properties under examination. Revaluations were made by independent professional valuers.

On 9 February 2018, the company Najada Holdings Limited, a subsidiary company of Logicom Public Limited, acquired all the interests of the immovable property Parcel 1878 Sheet/Plan 30/06E2, area 16 decares and 147 sq.m, at Strovolos Municipality in Nicosia ('The Property'). The purchase price amounted to  $\notin$ 8.125.000. The decision for the acquisition of the Property was taken taking into consideration the present and future premises needs of the Group as well as the opportunities for its commercial development and exploitation.

On 31 December 2019, the property was revalued with a revaluation surplus of  $\notin$ 2.100.000.

On land and buildings, borrowing costs of  $\notin$  349.980 as well as professional and legal costs of  $\notin$  747.543 for the design and licensing of the building under construction of Najada Holdings Limited, have been capitalised (2020: borrowing costs:  $\notin$  168.666, professional and legal costs:  $\notin$  132.833). The cost of the building under construction is not depreciated.

The real right to rent the Larnaca Free Trade Zone as well as the privately-owned buildings with an initial purchase cost of  $\notin$ 130.178 and subsequent additions at a cost of  $\notin$ 29.672 we sold in 2019 from  $\notin$ 330.000. The listed value at the date of the sale was  $\notin$ 289.017.

The land and buildings of Logicom Public Limited were revalued on 31 December 2019 and the surplus from revaluation amounted to €281.098.

The subsidiary company Logicom FZE acquired land in the Free Trade Zone Area in Jebel Ali. The land is leased under an operating lease for 10 years from the 1 August 2007 with an option for renewal. During the year, the subsidiary proceeded with the construction of an office building and a warehouse in the land. The annual lease payment is  $\notin 154.090$ . The land and buildings were revalued on 31 December 2019 and the revaluation loss amounted to  $\notin 610.844$ .

The land and buildings of Logicom Jordan LLC were revalued on 31 December 2019 and the revaluation surplus amounted to €23.978.

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 15. PROPERTY, PLANT AND EQUIPMENT (continued)

The Group's Management estimates that the accounting value of land and buildings is not significantly different from their fair value.

The provision for deferred taxation arising from the revaluation of land and buildings is presented in note 35.

The mortgage on land and buildings of the Group and the Company are presented in note 32.

Land and buildings are classified as Level 3, in the calculation of their fair value, where the valuation technique is performed by independent qualified appraisers using a variety of valuation methods and assumptions based mainly on the market situation at each valuation date. Note 37.5.

The main property of the Group included in the Land and Buildings category are presented below:

Type of property	Assessment method	Non-observable data	Data fluctuation range	2020 €	2019 €
Land and	Comparative		€500/sq.m €1.700/s		
buildings	method	Sale price per sq.m.	q.m.	2.773.271	2.835.000
	Comparative				
Land	method	Sale price per sq.m.	€1.000/sq.m.	602.000	602.000
	Comparative				
	method and				
	development	~	€300/sq.m €800/sq.		
Land	method	Sale price per sq.m.	m.	10.225.000	10.225.000
D 111	Comparative	<b>—</b>	USD 1.720	<b>2 21</b> 1 000	
Buildings	method	Transfer price per sq.m.	(€1.532)/sq.m.	3.211.000	3.507.404

Data Sensitivity: The fair value will increase / (decrease) if the sale or transfer price per sq.m. increase / (decrease).

The remaining properties included in Land and Buildings have been valued from independent professional appraisers in the country in which they are located during the period ended 31 December 2019. This category includes improvements and additions to rental properties for which no assessment has been made.

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## Year ended 31 December 2020

## 16. RIGHT-OF-USE ASSETS

THE GROUP	Right of use land €	Right of use buildings and warehouse €	Right of use motor vehicles €	Total €
Acquisition cost				
2019 Balance at 1 January 2019	1.892.023	5.070.456	234.114	7.196.593
Additions for the year	-	748.382	95.786	844.168
Exchange differences	36.378	18.100	(1.585)	52.893
Balance at 31 December 2019	1.928.401	5.836.938	328.315	8.093.654
2020				
Balance at 1 January 2020	1.928.401	5.836.938	328.315	8.093.654
Additions for the year	-	136.281	225.448	361.729
Exchange differences	(162.966)	(312.876)	(8.163)	(484.005)
Balance at 31 December 2020	1.765.435	5.660.343	545.600	7.971.378
Depreciation 2019				
Balance at 1 January 2019	-	-	-	-
Charge	96.756	1.254.317	101.661	1.452.734
Exchange differences	(336)	(2.665)	(383)	(3.384)
Balance at 31 December 2019	96.420	1.251.652	101.278	1.449.350
2020				
Balance at 1 January 2020	96.420	1.251.652	101.278	1.449.350
Charge	94.833	1.364.391	152.783	1.612.007
Exchange differences	(14.709)	(265.520)	(3.283)	(283.512)
Balance at 31 December 2020	176.544	2.350.523	250.778	2.777.845
Net book value				
Balance at 31 December 2019	1.831.981	4.585.286	227.037	6.644.304
Balance at 31 December 2020	1.588.891	3.309.820	294.822	5.193.533

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 16. RIGHT-OF-USE ASSETS (continued)

THE COMPANY	Right of use buildings and warehouse €
Acquisition cost	C
2019 Balance at 1 January 2019 Additions for the year	703.475
Balance at 31 December 2019	703.475
2020	
Balance at 1 January 2020 Additions for the year	703.475
Balance at 31 December 2020	703.475
Depreciation 2019 Balance at 1 January 2019 Charge	117.246
Balance at 31 December 2019	117.246
2020 Balance at 1 January 2020 Charge for the period Balance at 31 December 2020	117.246 117.240 234.486
Net book value	
Balance at 31 December 2019	586.229
Balance at 31 December 2020	468.989

The Group and the Company used prior knowledge to determine the lease period. The average borrowing cost applied for Europe is 3,17% for land, warehouse and buildings and 3,5% for motor vehicles and for the Middle East is 5,44% for land, warehouse and buildings and 2,95% for motor vehicle.

There were no significant changes in the lease contracts as a result of the Coronavirus pandemic (COVID-19), to the extent that they affect the value of the right-of-use assets, obligations under finance leases and related depreciation.

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## Year ended 31 December 2020

## **17. INTANGIBLE ASSETS AND GOODWILL**

THE GROUP	Development costs €	Licensing costs €	Goodwill €	Distribution rights €	Total €
Cost 2019					
<b>Balance at 1 January 2019</b> Exchange differences Write offs for the year	141.603 - (141.603)	475.666 - (9.814)	9.316.104	1.245.287 (31.113)	11.178.660 (31.113) (151.417)
Balance at 31 December 2019		465.852	9.316.104	1.214.174	10.996.130
2020					
<b>Balance at 1 January 2020</b> Exchange differences Write offs for the year Impairment	- - -	465.852 (465.852)	9.316.104	1.214.174 (21.275)	10.996.130 (21.275) (465.852) (280.737)
Balance at 31 December 2020			9.035.367	1.192.899	10.228.266
Amortisation 2019					
<b>Balance at 1 January 2019</b> Amortisation for the year Exchange differences Write offs for the year	141.603 	475.666 - - (9.814)	653.169 - -	249.057 244.696 (8.151)	1.519.495 244.696 (8.151) (151.417)
Balance at 31 December 2019		465.852	653.169	485.602	1.604.623
2020					
<b>Balance at 1 January 2020</b> Amortisation for the year Exchange differences Write offs for the year	- - -	465.852 - (465.852)	653.169 - -	485.602 239.992 (9.988)	1.604.623 239.992 (9.988) (465.852)
Balance at 31 December 2020		-	653.169	715.606	1.368.775
Net book value					
Balance at 31 December 2019			8.662.935	728.572	9.391.507
Balance at 31 December 2020			8.382.198	477.293	8.859.491

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 17. INTANGIBLE ASSETS AND GOODWILL (continued)

THE COMPANY	Licensing costs €
Cost 2019	
Balance at 1 January 2019	465.852
Balance at 31 December 2019	465.852
2020	
<b>Balance at 1 January 2020</b> Write offs for the year	465.852 (465.852)
Balance at 31 December 2020	<u> </u>
Amortisation 2019	
Balance at 1 January 2019	465.852
Balance at 31 December 2019	465.852
2020	
<b>Balance at 1 January 2020</b> Write offs for the year	465.852 (465.852)
Balance at 31 December 2020	<u> </u>
Net book value	
Balance at 31 December 2019	
Balance at 31 December 2020	

## Goodwill

For the purpose of the impairment testing, each subsidiary company is considered as a separate cash generating unit. The impairment was recognised prior to the application of the revised IAS 38.

#### Logicom Solutions Ltd

Goodwill amounting to  $\pounds 2.343.488$  arose on the acquisition of the subsidiary company Logicom Solutions Ltd on 1 January 2000 which also includes the takeover of Inteli-scape Limited as an active economic unit. The management estimates that there is no need for goodwill impairment on the basis that the recoverable amount exceeds the carrying amount of goodwill. The recoverable amount is equal to the value in use that is estimated as the current value of the expected future cash flows for a period of 3 years and the company's terminal value. For the determination of the terminal value the expected cash flows up to 2022 were used divided by the difference between the weighted average cost of capital and the growth rate. The weighted average cost of capital was calculated at 7,65% and the growth rate to perpetuity to 2%.

The amount of goodwill as at 31 December 2020 is €2.343.488 (2019: €2.343.488).

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 17. INTANGIBLE ASSETS AND GOODWILL (continued)

#### Newcytech Business Solutions Limited

Goodwill amounting to €7.535.670 arose on the acquisition of the subsidiary company Newcytech Business Solutions Limited ("Newcytech") on 30 October 2009. Goodwill includes an amount of €1.213.107 that was recognised from acquisitions of activities, equipment and inventories made by Newcytech prior to the acquisition.

Management estimates that there is no need for impairment of the goodwill, that arose on the acquisition of Newcytech, on the basis that the recoverable amount exceeds the carrying amount of goodwill. The recoverable amount equals the value in use that is calculated as the present value of the estimated expected future cash flows for a period of 3 years and the terminal value of the company. For the determination of the terminal value the cash flows up to 2023 were used divided with the difference of the weighted average cost of capital and the growth rate. The weighted average cost of capital was calculated to 7,65% and the growth rate to perpetuity to 2%.

During the year Newcytech recognised impairment of the goodwill, that was maintained in the Statement of Financial Position, amounting to  $\notin$ 280.737. The indicated amount of goodwill arising from the acquisition of Newcytech Business Solutions on 31 December 2020 including the goodwill in the Statement of Financial Position of Newcytech, is  $\notin$ 6.038.710 (2019:  $\notin$ 6.319.447).

The main assumptions that were used in calculating the present value of the estimated future cash flows as assessed and evaluated by the Management are:

#### Discount rate

The discount rate is calculated at the same level as the weighted average cost of capital of the Group. For the calculation the Credit Default Swaps (CDS), the financing cost after the deduction of tax, the purchase interest rate and the degree of influence of the Company from market changes were taken into account.

#### Growth rate for terminal value

The rate is calculated based on previous experience of the company's growth rate and the Company's segments of operations, and by also taking into account the ongoing technological development, expertise and experience of the company. The rate is compared with the growth rate of the Gross Domestic Product of Cyprus, the country in which the company is operating.

#### Estimated future inflows

The future inflows from the above subsidiaries have been calculated based on the growth rates of the companies in the last years as well as based on the business development plans of the companies:

- The budget for 2021 shows an increase of 4,7% in the turnover of Logicom Solutions Ltd and 8,3% increase in the turnover of Newcytech Business Solutions Ltd, taking into consideration the projects that the companies expect to perform during the year as well as their planned development.
- The growth for 2022 is estimated to be at positive rates at the level of 1% for Logicom Solutions Ltd and 3% for Newcytech Business Solutions Ltd and 1% and 3% increase is also foreseen for 2023 respectively.
- The growth after 2023 is expected to be within the expectations of the Management based on growth data for the country and segment of operations of the Company.

Management does not consider that there will be a considerable change in the above main assumptions that will affect the recoverable amount of goodwill so that it will be lower than the carrying amount.

#### Development/licensing costs

The software development costs and licensing costs arose on the acquisition of the subsidiary company DAP Noesis Business Solutions Limited on 20 March 2002. These costs had been fully depreciated in previous years and were written off in 2019.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 17. INTANGIBLE ASSETS AND GOODWILL (continued)

Licencing costs relate to the acquisition of the distribution rights of Nokia products in Cyprus which have been acquired by Logicom Public Ltd on 11 July 2011 through a distribution contract and which have a duration until the end of 2015 with a right of renewal for a further year. This contract was not renewed. However, a new contract was signed for the distribution of Nokia products.

Licencing costs that have been fully amortised in the year 31 December 2016, have been written off during the year.

#### **Distribution rights**

Costs relating to the distribution of products are capitalised and amortised in profit or loss with equal annual charges over the expected useful economic life for 5 years.

The distribution rights of €1.246.623 arose from the acquisition of the business of Gemini SP S.R.L. in Romania on 5 December 2017, a distributor of high technology products. The distribution rights which relate to the contracts with Hewlett Packard Enterprise N.V., Hewlett Packard Europe N.V. and Dell Distribution (EMEA) Ltd, are capitalised and then amortised to profit or loss.

The consideration transferred was calculated at the date of the acquisition at fair value of  $\notin$ 1.480.874 out of which  $\notin$ 99.650 referred to a contingent consideration. Its stated value is mentioned in Note 28.

The distribution rights' stated amount as at 31 December 2020 is €477.293 (2019: €728.572).

## **18. INVESTMENTS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME**

	2020 €	2019 €
<b>Balance at 1 January</b> Additions Revaluation transferred to equity	3.862.832 3.328.310 (205.182)	223.200 3.426.533 213.099
Balance at 31 December	6.985.960	3.862.832

The investments at fair value through other comprehensive income at 31.12.2020 and 31.12.2019 relate to an investment of the subsidiary Logicom Services Limited in Hellenic Bank Public Limited. The investment is valued based on its market value at the reporting date. The market value of the shares in Hellenic Bank Public Limited held by the Group on 31 December 2020, amounted to  $\notin$ 7.004.295 on 15 April 2021.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **19. INVESTMENTS IN SUBSIDIARY COMPANIES**

The Company has the following investments in subsidiary companies:

Company	Country of incorporation	2020 Holding	2019 Holding	2020	2019
		%	%	€	€
Logicom (Overseas) Limited	Cyprus	100	100	-	-
Logicom (Middle East) SAL	Lebanon	100	100	-	375.820
ENET Solutions - Logicom S.A.	Greece	100	100	1.205.400	1.205.400
Logicom FZE	United Arab	100	100	18.693.825	18.693.825
-	Emirates				
Logicom Trading & Distribution	Qatar	100	100	46.313	46.313
LLC					
Logicom Jordan LLC	Jordan	100	100	78.372	78.372
Logicom Italia s.r.l.	Italy	100	100	3.569.544	3.569.544
Rehab Technologies Limited	Saudi Arabia	100	100	-	-
Logicom Information Technology	Romania	100	100	2.200.063	2.200.063
Distribution s.r.l.					
Logicom Bulgaria EOOD	Bulgaria	100	100	-	-
Logicom Services Ltd	Cyprus	100	100	24.010.000	24.010.000
Verendrya Ventures Ltd	Cyprus	60	60	600	600
Logicom Distribution Germany	Germany	100	100	27.000	27.000
GmbH					
Cadmus Tech Points S.A.L	Lebanon	100	100	-	-
Najada Holdings Limited	Cyprus	100	100	3.500.100	3.500.100
				53.331.217	53.707.037

The value of the investments as listed above consists of the share capital and the contribution from the parent company to its subsidiaries.

The Company owns indirectly, through the subsidiary company Logicom Services Limited, the 100% of Logicom Solutions Ltd in Cyprus with share capital of  $\notin$ 11.115.

The Company owns indirectly, through the subsidiary companies Enet Solutions Logicom S.A. and Logicom FZE, the 100% of Logicom IT Distribution Ltd in Turkey with share capital of €11.343.372.

The Company owns indirectly, through the subsidiary company Verendrya Ventures Limited, the 60% of the subsidiary Netcom Limited in Cyprus with share capital  $\in$ 17.100.

The Company owns indirectly, through the subsidiary company Logicom FZE, the 100% of the subsidiary Logicom Saudi Arabia LLC in Saudi Arabia with share capital of  $\notin$ 4.960.896.

The Company owns indirectly, through the subsidiary company Logicom FZE, the 100% of the subsidiary Logicom Dubai LLC in United Arab Emirates, with share capital of €92.129.

The Company owns indirectly, through the subsidiary company Logicom Services Limited, the 100% of Newcytech Business Solutions Limited in Cyprus with share capital of €756.776.

The Company owns indirectly, through the subsidiary company Logicom Services Limited, the 100% of Newcytech Distribution Limited in Cyprus with share capital of €8.550.

The Company owns indirectly, through the subsidiary company Logicom Services Limited, the 100% of the subsidiary Enet Solutions LLC in the United Arab Emirates with share capital of €56.589.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **19. INVESTMENTS IN SUBSIDIARY COMPANIES** (continued)

The Company owns indirectly, through the subsidiary company Logicom Services Limited, the 100% of the subsidiary ICT Logicom Solutions SA in Greece, with share capital of €100.000.

The Company owns indirectly, through the subsidiaries Logicom FZE and Logicom Dubai LLC, the 100% of Logicom LLC in Oman, with share capital of €41.086.

The Company owns indirectly, through its subsidiary Logicom FZE, the 100% of Logicom Kuwait for Computer Company WLL in Kuwait, with share capital of €50.997.

The Company owns indirectly, through its subsidiary Logicom FZE, the 100% of Logicom Bahrain W.L.L. in Bahrain, with share capital of €11.676.

The Company owns indirectly through its subsidiary Logicom FZE and Logicom (Overseas) Limited the 100% of Logicom Egypt LLC in Egypt, with share capital of €56. The share capital has not been paid.

The Company owns indirectly through its subsidiary Logicom FZE and Logicom (Overseas) Limited the 100% of Logicom Distribution Egypt LLC in Egypt, with share capital of €105.225. The share capital has not been paid.

The increase in the value of the investment in Logicom FZE relates to the contribution from the Company amounting to €1.148.450 in 2019.

The reduction in the value of the investment in Logicom (Middle East) S.A.L. relates to an impairment of the investment amounting to  $\notin$  375.820 (2019:  $\notin$ 1.150.000).

As at 31 December 2020, the Company made an impairment assessment on the value of the investments in subsidiary companies by comparing the net asset value of each investment with the carrying amount as stated in the Company's books. There was no indication for impairment in the value of the investments in subsidiaries, except for Logicom Information Technology Distribution s.r.l, Logicom (Middle East) SAL, and Logicom Italia s.r.l, according to the comparison mentioned above. The value of the investment in Logicom (Middle East) SAL has suffered additional impairment of  $\notin$ 375.820 (2019:  $\notin$ 1.150.000) which is presented in the other expenses of the Company, and was calculated based on the net position of the company and the ominous forecasts regarding the development of the company in the unstable political and economic environment in which is operating. The value of the investments in the companies Logicom Information Technology Distribution s.r.l. and Logicom Italia srl were not impaired based on the calculation of the expected future cash flows of these companies for the years 2021-2023 divided by the weighted average cost of capital that was calculated at 7,65%, with growth rate to perpetuity of 2% and based on the fact that the discounted future cash flows exceed the value of these investments. Impairments on the values of the investment of Profit or Loss.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **19. INVESTMENTS IN SUBSIDIARY COMPANIES** (continued)

The following table presents the dates of acquisition, the nominal values and the number of shares of the main subsidiary companies:

Company	Date of acquisition/ incorporation	Nominal Value	Number of shares
Logicom (Overseas) Limited	01/01/1999	EUR 1,71	10.000
Logicom Solutions Limited	01/01/1999	EUR 1,71	6.500
Netcom Limited	27/04/2000	EUR 1,71	10.000
Logicom (Middle East) SAL	25/07/2000	LBP 15.000	20.000
ENET Solutions - Logicom S.A.	21/02/2001	EUR 2,94	410.000
Logicom Jordan LLC	07/08/2001	JOD 1	50.000
Logicom FZE	03/10/2001	AED 1 εκ.	1
Logicom Dubai LLC	07/11/2001	AED 100	3.000
Logicom Italia s.r.l.	14/06/2005	EUR 10.000	1
Logicom IT Distribution Limited	01/12/2005	YTL 25	920.000
Rehab Technologies Limited	01/08/2006	SAR 500	1.000
Logicom Information Technology Distribution s.r.l.	19/03/2007	RON 200	1
Logicom Bulgaria EOOD	12/04/2007	BGN 20.000	1
Verendrya Ventures Ltd	30/01/2009	EUR 1	1.000
Logicom Services Ltd	06/05/2009	EUR 1	10.000
Enet Solutions LLC	16/08/2009	AED 1.000	300
ICT Logicom Solutions SA	03/11/2009	EUR 1	100.000
Logicom Saudi Arabia LLC	29/09/2009	SAR 10	2.680.000
Newcytech Business Solutions Ltd	30/10/2009	EUR 1,71	442.559
Newcytech Distribution Ltd	30/10/2009	EUR 1,71	5.000
Logicom Distribution Germany GmbH	29/09/2010	EUR 1	25.000
Logicom LLC	02/09/2012	OMR 1	20.000
Cadmus Tech Points S.A.L	01/10/2013	LBP10.000	3.000
Logicom Kuwait for Computer Company W.L.L	13/03/2014	KWD200	100
Logicom Trading & Distribution LLC	23/03/2014	QAR1.000	200
Najada Holdings Limited	23/05/2017	EUR 1	100
Logicom Bahrain WLL	06/09/2018	BD50	100
Logicom Egypt LLC	07/11/2019	LE10	100
Logicom Distribution Egypt LLC	02/09/2020	LE10	200.000

#### 20. INVESTMENTS IN ASSOCIATED COMPANIES AND JOINT VENTURES

The Group participates in the consortium M.N Limassol Water Co. Limited and M.N. E.P.C Water Co. (partnership) with 50% holding through its subsidiary company Verendrya Ventures Limited. The above consortiums have undertaken the construction and operation of the desalination plant in Episkopi.

During 2012, the Group has also acquired a 50% holding through its subsidiary company Verendrya Ventures Limited, in the joint venture M.N Larnaca Desalination Co. Limited for the renovation and operation of the existing desalination unit in Larnaca.

On 15 March 2018, the Group increased its total shareholding held in Demetra Holdings Plc to 29,62%, resulting in having significant influence.

The Group recognizes the above investments using the equity method.

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## Year ended 31 December 2020

## 20. INVESTMENTS IN ASSOCIATED COMPANIES AND JOINT VENTURES (continued)

THE GROUP

	2020 €	2019 €
M.N. Limassol Water Co. Ltd M.N. E.P.C Water Co. M.N. Larnaca Desalination Co. Ltd	349.218	682.501 - -
Demetra Holdings Plc	79.073.445	76.321.278
	79.422.663	77.003.779

	M.N. Larnaca Desalination Co. Ltd €	M.N. E.P.C Water Co. €	M.N. Limassol Water Co. Ltd €	Demetra Holdings Plc €	Total €
Balance at 1 January 2019	-	-	796.289	36.660.224	37.456.513
Dividend	-	-	(419.160)	-	(419.160)
Reclassification of loss from investments in					
joint ventures after tax	273.249	496			273.745
Share of profit from investments in joint					
ventures after tax	(273.249)	(496)	305.372	-	31.627
Net share of profit from associated					
companies after tax	-	-	-	39.789.625	39.789.625
Share of loss through other comprehensive					
income	-	-	-	(64.907)	(64.907)
Share of other transactions with owners		-		(63.664)	(63.664)
Balance at 31 December 2019			682.501	76.321.278	77.003.779

	M.N. Larnaca Desalination Co. Ltd €	M.N. E.P.C Water Co. €	M.N. Limassol Water Co. Ltd €	Demetra Holdings Plc €	Total €
Balance at 1 January 2020 Dividend	-	-	682.501 (419.160)	76.321.278	77.003.779 (419.160)
Reclassification of loss from investments in joint ventures after tax	280.855	570			281.425
Share of profit from investments in joint ventures after tax Net share of profit from associated	(280.855)	(570)	85.877	-	(195.548)
companies after tax Share of loss through other comprehensive	-	-	-	2.709.416	2.709.416
income Share of other transactions with owners	-	-		147.738 (104.987)	147.738 (104.987)
Balance at 31 December 2020			349.218	79.073.445	79.422.663

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 20. INVESTMENTS IN ASSOCIATED COMPANIES AND JOINT VENTURES (continued)

The profit that resulted from M.N. Limassol Water Co. Limited of €85.877 (2019: €305.372) was debited to the amount of investment in Verendrya Ventures Limited in M.N. Limassol Water Co. Limited.

The loss that resulted from M.N. Larnaca Desalination Co. Ltd of €280.855 was credited to the loan granted from Verendrya Ventures Limited to M.N. Larnaca Desalination Co. Ltd.

The loss that resulted from M.N.E.P.C. Water Co. of €570 (2019: €496) was credited to the loan granted from Verendrya Ventures Limited to M.N. Limassol Water Co. Limited.

According to the Bank Loan Agreement between M.N. Limassol Water Co. Ltd and Hellenic Bank Public Limited (ex. Cyprus Cooperative Bank), a restriction with regards to the dividend distribution exists if any of the below applies:

- Based on the instructions issued by the Water Development Department, the production of the desalinated water is restricted below the minimum quantities as specified in the contract.
- The Water Development Department instructs the company to operate in a stand-by mode.
- The economic position or the future cash flows of M.N. Limassol Water Co. Limited are not in a position to warrant the distribution of dividends.

Regarding the investment in the desalination unit of Larnaca, M.N. Larnaca Desalination Co's Limited management has prepared its financial statements for the year ended 31 December 2020 using estimates, assumptions and evidence that include the legal opinion in relation to the validity of claims in favor and against the company and an opinion from its consultants in respect of the level of compensation that the company is expected to be entitled to. Judgement has also been applied in the allocation of the expected compensation in the financial model of the company between financial and intangible asset. In accordance with the provisions of the paragraph 92 of IAS 37 'Provisions, contingent liabilities and contingent assets' no further information is disclosed in relation to the subject matter on the grounds that it may prejudice the position of the company in a dispute with other parties.

The desalination unit of M.N Limassol Water Co. Limited has been instructed to a restriction of 50% of the agreed production from 8 March 2019 and then operate in stand-by mode from 10 October 2019.

The desalination unit of M.N. Larnaca Desalination Co. Limited has been instructed to a restriction of 50% of the agreed production from 10 January 2020.

The recognition of investment in M.N. Larnaca Desalination Co. Ltd during 2018, arose from the decrease of the conventional interest of the loan receivable to 0% from 4,5% and in consequence the fair value of the rejected cash flows discounted at the effective interest was recognised as increase in the investment.

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## Year ended 31 December 2020

## 20. INVESTMENTS IN ASSOCIATED COMPANIES AND JOINT VENTURES (continued)

Significant total amounts of investments accounted for using the equity method:

2020 Percentage Reporting date	M.N. Larnaca Desalination Co. Limited 50% 31/12/2020 €	M.N. E.P.C. Water Co. 50% 31/12/2020 €	M.N. Limassol Water Co. Limited 50% 31/12/2020 €	Total €
Non-current assets Cash and cash equivalents Current assets	17.797.863 2.033.065 4.205.483	- 787 <u>1.926</u>	34.100.840 2.617.618 6.960.424	51.898.703 4.651.470 11.167.833
Total assets	24.036.411	2.713	43.678.882	67.718.006
Current liabilities Short-term borrowing Long-term loans	(955.417) (35.242.229)	(31.879)	(5.009.146) (3.126.000) (35.471.779)	(5.996.442) (38.368.229) (35.471.779)
Total liabilities	(36.197.646)	(31.879)	(43.606.925)	(79.836.450)
Net assets	(12.161.235)	(29.166)	71.957	(12.118.444)
Revenue Interest receivable Expenses Depreciation and amortisation Interest payable Tax	5.187.038 814.759 (6.470.613) (92.402) (491)	(1.140)	$\begin{array}{c} 1.114.186\\ 2.331.273\\ (1.164.663)\\ (656.502)\\ (1.437.935)\\ (14.606)\end{array}$	$\begin{array}{c} 6.301.224\\ 3.146.032\\ (7.636.416)\\ (748.904)\\ (1.438.426)\\ (14.606)\end{array}$
(Loss)/profit	(561.709)	(1.140)	171.753	(391.096)
Group's share in net assets	(6.080.618)	(14.583)	35.979	(6.059.222)
Group's share in (loss)/profit	(280.855)	(570)	85.877	(195.548)

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

## 20. INVESTMENTS IN ASSOCIATED COMPANIES AND JOINT VENTURES (continued)

2019 Percentage Reporting date	M.N. Larnaca Desalination Co. Limited 50% 31/12/2019	M.N. E.P.C. Water Co. 50% 31/12/2019	M.N. Limassol Water Co. Limited 50% 31/12/2019	Total
	€	€	€	€
Non-current assets	18.444.236	-	36.632.486	55.076.722
Cash and cash equivalents	2.330.372	836	3.503.523	5.834.731
Current assets	4.145.128	1.727	6.767.817	10.914.672
Total assets	24.919.736	2.563	46.903.826	71.826.125
Current liabilities	(1.277.039)	(1.000)	(4.314.493)	(5.592.532)
Short-term borrowing	(35.242.228)	-	(3.126.000)	(38.368.228)
Long-term loans		(29.589)	(38.723.127)	(38.752.716)
Total liabilities	(36.519.267)	(30.589)	(46.163.620)	(82.713.476)
Net assets	(11.599.531)	(28.026)	740.206	(10.887.351)
Revenue	11.762.208	-	5.909.254	17.671.462
Interest receivable	16.042	-	2.449.505	2.465.547
Expenses	(12.231.883)	(992)	(5.472.355)	(17.705.230)
Depreciation and amortisation	(92.864)	-	(653.357)	(746.221)
Interest payable	-	-	(1.545.312)	(1.545.312)
Tax	<u> </u>		(76.992)	(76.992)
(Loss)/profit	(546.497)	(992)	610.743	63.254
Group's share in net assets	(5.799.766)	(14.013)	370.103	(5.443.676)
Group's share in (loss)/profit	(273.249)	(496)	305.372	31.627

The balances and transactions between the joint ventures are presented in note 44.

The Group holds 59.232.100 shares corresponding to 29,62% of the total share capital of Demetra Holdings Plc and exercises significant influence.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 20. INVESTMENTS IN ASSOCIATED COMPANIES AND JOINT VENTURES (continued)

Percentage Reporting date	2020 29,62% €	2019 29,62% €
Non-current assets Cash and cash equivalents Current assets	254.904.633 970.572 23.569.278	244.852.155 3.379.329 22.935.375
Total assets	279.444.483	271.166.859
Current liabilities Short-term borrowing Long-term loans	(3.327.009) (1.841.226) (7.316.612)	(3.113.226) (483.410) (9.902.172)
Total liabilities	(12.484.847)	(13.498.808)
Net assets	266.959.636	257.668.051
Revenue Interest receivable Expenses Depreciation and amortisation Interest payable Tax	13.300.806 201.636 (3.959.412) (87.262) (367.385) 58.868	137.104.757 233.697 (1.951.664) (82.409) (254.579) (716.160)
Profit	9.147.251	134.333.642
Group's share in net assets	79.073.444	76.321.277
Group's share in profit for the year	2.709.416	39.789.625

The balances and transactions between the joint ventures are presented in note 44.

During 2019, Demetra Holdings Plc (the "company") acquired additional 66.771.716 shares in Hellenic Bank Public Company Limited (the "Bank"), thus increasing the total number of shares held to 86.725.772 which corresponds to 21,01% of the Bank's share capital. After examining the provisions of the International Financial Reporting Standards, the Management of the Company decided that the group Demetra Holdings Plc exercises significant influence on the Bank commencing on 28 August 2019. Therefore, the company conducted an exercise to calculate the fair value of the Bank's identifiable assets and liabilities. For practical purposes and as permitted by International Financial Reporting Standards, the fair value was calculated on 30 September 2019, a date that is considered to be close to date that the company acquired significant influence over the Bank, and given that there were no significant intervening events during the period from 28 August 2019 until 30 September 2019. The fair value of the company's share in the Bank amounted to €195.474.939 compared to the total cost acquiring the shares, €75.624.873, resulted in a negative goodwill of €119.850.066 that was written off in the results of Demetra Holdings Plc.

The market value of the investment in Demetra Holdings PLC at the reporting date amounted to  $\notin 23.811.304$  (2019:  $\notin 28.431.408$ ) and on 15 April 2021 amounts to  $\notin 23.455.912$ .

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

## 21. INVESTMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

	THE GROUP		THE COM	PANY
	2020 €	2019 €	2020 €	2019 €
Balance at 1 January Change in fair value	19.284 (6.403)	20.841 (1.557)	9.594 (2.836)	9.594
Balance at 31 December	12.881	19.284	6.758	9.594
THE GROUP			2020 €	2019 €
Shares of the companies listed in CSE Other investments		_	7.755 5.126	10.741 8.543
		_	12.881	19.284
THE COMPANY				
			2020 €	2019 €
Shares of the companies listed in CSE Other investments		_	1.633 5.125	1.051 8.543
		=	6.758	9.594

As at the date of the approval of the financial statements, 15 April 2021, the value of the shares traded in the CSE was  $\notin 9.568$ .

### 22. DERIVATIVE FINANCIAL INSTRUMENTS

	THE GR	OUP	THE COMPANY		
	2020 2019		2020	2019	
	€	€	€	€	
Derivative financial instruments- liabilities	2.733.095	946.831	2.351.275	908.251	

The derivative financial instruments of the Group and the Company refer to contracts of exchange of foreign currency for the hedging of the fluctuations in foreign currencies. The Group and the Company's management follow a policy to minimize the risk arising from the fluctuation of foreign exchange differences, as stated in the significant accounting policies.

The loss from the change in fair value of derivative financial instruments for the year, that was recognised in Group's and Company's results amounted to  $\notin 2.024.259$  (2019 profit:  $\notin 373.257$ ) and  $\notin 1.681.020$  (2019 profit:  $\notin 411.837$ ) respectively.

The exposure of the Group and the Company to foreign exchange risk is presented in note 37.2.2 of the consolidated and separate financial statements.

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **23. INVENTORIES**

THE GROUP	2020 €	2019 €
Net value of inventories at 31 December	51.046.991	67.969.900
During the year inventories in the amount of €787.977.595 (2019: €871.357.772) we	re recognised in th	e cost of sales.
THE COMPANY	2020 €	2019 €
Net value of inventories at 31 December	988.735	1.789.537

During the year inventories in the amount of €66.555.004 (2019: €63.309.811) were recognised in the cost of sales.

Inventories consist of finished goods for sale. Inventories are stated net of any provision for slow moving stock determined as obsolete and which it is possible that they cannot be sold.

Movement in provision for slow moving stocks:

THE GROUP		
	2020	2019
	€	€
Balance at 1 January	1.554.159	906.997
Provision recognised for the decrease in the value of inventories	169.026	704.982
Reversal of provision	(103.056)	(65.641)
Exchange differences	(106.928)	7.821
Balance at 31 December	1.513.201	1.554.159
THE COMPANY		
	2020	2019
	€	€
Balance at 1 January	4.065	4.065
Balance at 31 December	4.065	4.065

For the determination of the provision for slow moving stock, the characteristics of the country in which the inventories are held, the age and the type of inventories, their marketability as well as the Group's option for stock returns and price protection from the vendors, were taken into consideration.

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 24. TRADE AND OTHER RECEIVABLES

THE GROUP

	2020	2019
	€	€
Trade receivables	181.745.619	203.097.920
Other receivables	1.955.835	3.067.759
Prepayments	3.460.572	975.249
Receivables from joint ventures (Note 44)	22.861.617	22.161.599
Contract asset	5.063.147	2.305.648
	215.086.790	231.608.175
Non-current receivables		
Receivables from joint ventures (Note 44)	22.861.617	22.161.599
Trade debtors	1.193.609	254.572
	24.055.226	22.416.171
Current receivables	191.031.564	209.192.004
	215.086.790	231.608.175
THE COMPANY		
THE COMPANY	2020	2019
	€	€
	C	
Trade receivables	9.045.372	10.480.638
Other receivables	9.070.467	9.891.296
Prepayments	9.650	24.650
Receivables from related companies (Note 43)		455
	18.125.489	20.397.039

Trade and other receivables are stated net of any provision for doubtful debts. The provision for doubtful debts amounted to  $\notin 2.973.480 (2019: \notin 3.160.949)$  for the Group and to  $\notin 115.869 (2019: \notin 116.082)$  for the Company. (Note 37.1).

There was no amount (2019: €1.405.715) of trade debtors of Logicom FZE and Logicom Dubai LLC that has been settled through factoring agreement without recourse.

The Group has recognized a loss of  $\in 88.786$  (2019:  $\in 535.970$ ) for the impairment of its trade receivables during the year ended 31 December 2020. The loss has been included separately in the Statement of Profit or Loss and Other Comprehensive Income.

Part of the trade receivables of Logicom Public Ltd in Cyprus and Malta and the subsidiary companies Enet Solutions Logicom S.A. in Greece and Logicom FZE in United Arab Emirates have been settled through the factoring agreement with recourse. The total amount of trade receivables that were settled as at 31 December amounted to  $\notin$ 25.064.546 (2019:  $\notin$ 19.951.850).

The Group's trade receivables include an amount receivable of €1.980.970 which concerns an amount of VAT that have been invoiced from the subsidiary company Logicom Saudi Arabia LLC to their vendors Cisco Systems and HPI.

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2020

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 24. TRADE AND OTHER RECEIVABLES (continued)

The subsidiary company Logicom Saudi Arabia LLC submitted a letter for a tax ruling to the General Authority of Zakat and Tax ("GAZT") for a decision regarding the handling of VAT that may be imposed on various discounts ("Rebates") provided by foreign manufacturers / vendors. Some types of deductions were considered by the General Authority of Zakat and Tax ("GAZT") to be subject to VAT with the interpretation that they relate to the provision of services. Based on this interpretation, the company decided to pay VAT for the period January 2018 to August 2020, amounting to £1.980.970 (SAR9,1 million), to avoid any fines as there was a tax amnesty that expired on 30 September 2020. According to the company's decision, relevant invoices have been issued to the vendors affected to charge the corresponding amount of VAT.

The Management has also sent further clarification letters with additional information to the tax authorities to support its position. The company has received the final position of the tax authority by letter dated 13 April 20201, which has accepted the position of the company.

The Management of the company considers that the paid VAT is fully recoverable, based on the final opinion of the tax authority and will proceed to the issuance of credit notes to the vendors affected for cancellation of these invoices, resulting in the full recovery of VAT, within one year, through future declarations and corresponding VAT debts to the tax authority.

The Company's other receivables mainly include trade receivable balances of the subsidiary company Logicom FZE that were settled through the factoring agreement with recourse.

The comparative information has been adjusted to present separately the Contract assets arising from subsidiaries of the Group, which in 2019 were included in "Other Receivables", "Prepayments", "Deferred Income" and "Accrued Expenses".

The risks in relation to trade and other receivables as well as the information relevant to the provision for doubtful debts are presented in note 37.1.

#### 25. CASH AND CASH EQUIVALENTS

## THE GROUP

	2020	2019
	€	€
Cash in hand	49.318	45.145
Current accounts with banks	57.753.625	29.716.642
	57.802.943	29.761.787
Expected credit losses (Note37.1)	(2.159.087)	-
	55.643.856	29.761.787

The expected credit losses relate to a provision for impairment of cash and cash equivalents which derived entirely from the subsidiary company Logicom (Middle East) SAL in Lebanon, as a result of the prolonged political and economic instability that had a severe impact on the country as well as cash flow restrictions.

#### THE COMPANY

	2020 €	2019 €
Cash in hand Current accounts with banks	32.484 <u>4.162.206</u>	26.919 2.114.998
	4.194.690	2.141.917

The deposit interest rates for 2020 amounts to 0% - 1,0% per annum (2019: 0% - 1,0%).

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

## 25. CASH AND CASH EQUIVALENTS (continued)

For cash flow statement purposes, cash and cash equivalents include:

## THE GROUP

THE GROUP			2020 €	2019 €
Cash at bank and in hand Bank overdrafts (Note 32)			55.643.856 (36.026.311)	29.761.787 (50.873.720)
		=	19.617.545	(21.111.933)
THE COMPANY			2020 €	2019 €
Cash at bank and in hand Bank overdrafts (Note 32)			4.194.690 (22.710.003)	2.141.917 (30.258.843)
		=	(18.515.313)	(28.116.926)
26. SHARE CAPITAL				
	2020	2020	2019	2019
	Number of shares	€	Number of shares	€
Authorised				
Ordinary shares of €0,34 each	100.000.000	34.000.000	100.000.000	34.000.000
<b>Issued and fully paid</b> Balance at 1 January	74.079.600	25.187.064	74.079.600	25.187.064
Balance at 31 December	74.079.600	25.187.064	74.079.600	25.187.064

All the shares are listed and traded in the Cyprus Stock Exchange, they have the same and equal rights and have no limitations in their transfer.

## NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## Year ended 31 December 2020

### 27. RESERVES

THE GROUP	Difference arising on the conversion the share capital to Euro €	Share Premium €	Retained earnings €	Revaluation Reserve €	Translation reserve ∃	Hedge reserve €	Statutory reserve €	Total €	Non- controlling interest €	Total €
Balance at 1 January 2019	116.818	10.443.375	76.193.168	4.764.386	(4.271.676)	(9.019.199)	1.872.251	80.099.123	(1.989.007)	78.110.116
Profit for the year	-	-	58.683.217	-	-	-	-	58.683.217	(8.304)	58.674.913
Exchange differences in relation to foreign operations	-	-	-	-	3.619.382	(671.698)	-	2.947.684	-	2.947.684
Surplus on revaluation of land and buildings	-	-	-	1.794.232	-	-	-	1.794.232	-	1.794.232
Deferred tax on revaluation of land and buildings (note 35)	-	-	-	(172.787)	-	-	-	(172.787)	-	(172.787)
Surplus arising from the revaluation of investments at fair value										
through other comprehensive income	-	-	213.099	-	-	-	-	213.099	-	213.099
Adjustment for remeasurement of obligation (note 29)	-	-	(483.103)	-	-	-	-	(483.103)	-	(483.103)
Deferred tax from the administrative expenses (note 35)	-	-	(1.704)	-	-	-	-	(1.704)	-	(1.704)
Share of loss from associated company		-	(64.907)	-		-	-	(64.907)	-	(64.907)
Total comprehensive income		-	58.346.602	1.621.445	3.619.382	(671.698)		62.915.731	(8.304)	62.907.427
Proposed dividend for 2018 that was paid in 2019 (note 13)	_	-	(5.185.572)	-	-	-	-	(5.185.572)	-	(5.185.572)
Transfer to retained earnings	-	-	(137.363)	-	-	-	563.306	425.943	(425.943)	-
Share of other transactions with owners from associated company	-	-	(63.662)	-	-	-	-	(63.662)	-	(63.662)
- ·· - ·· · · · · · · · · · · · · · · ·	-	-	(5.386.597)	-	-	-	563.306	(4.823.291)	(425.943)	(5.249.234)
Balance at 31 December 2019	116.818	10.443.375	129.153.173	6.385.831	(652.294)	(9.690.897)	2.435.557	138.191.563	(2.423.254)	135.768.309

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

### Year ended 31 December 2020

# 27. RESERVES (continued)

27. RESERVES (commuca)										
THE GROUP	Difference arising on the conversion the								Non-	
	share capital	Share	Retained	Revaluation			Statutory		controlling	
	to Euro	Premium	earnings	Reserve	Translation reserve	Hedge reserve	reserve	Total	interest	Total
	€	€	€	€	€	€	€	€	€	€
Balance at 1 January 2020	116.818	10.443.375	129.153.173	6.385.831	(652.294)	(9.690.897)	2.435.557	138.191.563	(2.423.254)	135.768.309
Profit for the year	-	-	23.260.480	-	-	-	-	23.260.480	(74.109)	23.186.371
Exchange differences in relation to foreign operations	-	-	-	-	(8.785.101)	3.009.015	-	(5.776.086)	-	(5.776.086)
Deferred tax on revaluation of land and buildings (note 35)	-	-	-	(591)	-	-	-	(591)	-	(591)
Deficit arising from the revaluation of investments at fair value										
through other comprehensive income	-	-	(205.182)	-	-	-	-	(205.182)	-	(205.182)
Adjustment from remeasurement of obligation (note 29)	-	-	(271.163)	-	-	-	-	(271.163)	-	(271.163)
Deferred tax from administrative expenses (note 35)	-	-	5.943	-	-	-	-	5.943	-	5.943
Share of loss from associated company	-	-	147.738	-				147.738		147.738
Total comprehensive income		-	22.937.816	(591)	(8.785.101)	3.009.015		17.161.139	(74.109)	17.087.030
Proposed dividend for 2019 that was paid in 2020 (note 13)	-	-	(3.703.980)	-	-	-	-	(3.703.980)	-	(3.703.980)
Transfer to retained earnings	-	-	(338.720)	-	-	-	338.720	-	-	-
Share of other transactions with owners from associated company	-	-	(104.987)	-	<u> </u>			(104.987)	-	(104.987)
			(4.147.687)	-			338.720	(3.808.967)		(3.808.967)
Balance at 31 December 2020	116.818	10.443.375	147.943.302	6.385.240	(9.437.395)	(6.681.882)	2.774.277	151.543.735	(2.497.363)	149.046.372

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 27. RESERVES (continued)

THE COMPANY	Difference arising on the conversion the share capital to		Retained	Revaluation	<b>T</b> . 1
	Euro	Share Premium	earnings	Reserve	Total
	€	€	€	€	€
Balance at 1 January 2019	116.818	10.443.375	5.390.341	2.200.068	18.150.602
Profit for the year	-	-	4.680.298	-	4.680.298
Surplus arising from the revaluation of investments in					
available for sale shares	-	-	-	281.098	281.098
Deferred tax on revaluation of land and buildings				(152 505)	
(note 35)	-		-	(172.787)	(172.787)
Total comprehensive income			4.680.298	108.311	4.788.609
Proposed dividend for 2018 that was paid in 2019					
(note 13)	-	_	(5.185.572)	-	(5.185.572)
(note 15)	-		(5.185.572)		(5.185.572)
Balance at 1 January 2020	116.818	10.443.375	4.885.067	2.308.379	17.753.639
Profit for the year	-	-	8.309.112	-	8.309.112
Deferred tax on revaluation of land and buildings					
(note 35)				(591)	(591)
Total comprehensive income	-		8.309.112	(591)	8.308.521
Proposed dividend for 2019 that was paid in 2020					
(note 13)	-	-	(3.703.980)	-	(3.703.980)
	-	-	(3.703.980)	-	(3.703.980)
Balance at 31 December 2020	116.818	10.443.375	9.490.199	2.307.788	22.358.180

#### Retained earnings

Retained earnings include accumulated profits or losses of the Company.

#### Share premium

Share premium consists of amounts incurred from the issue of shares at prices higher than the nominal value.

#### Reserve arising from the change of the nominal value of the shares

Reserve arising from the change of the nominal value of the shares consists of the difference arising from the change of the nominal value of the shares, following the adoption of the Euro as the official currency of the Republic of Cyprus.

#### Revaluation reserve

Revaluation reserve consists of the accumulated amounts of revaluations of land and buildings and the deferred taxation arising from the revaluations.

#### Fair value reserve

Fair value reserve consists of the accumulated amounts of revaluations of the available for sale investments recognised at their fair value.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 27. RESERVES (continued)

#### Translation Reserve

Translation reserve consists of the accumulated exchange differences that arise on the translation of the equity of the foreign subsidiary companies and the exchange differences that arise from the long-term loans of the parent company to the foreign subsidiary companies.

Exchange differences that arise from the long-term loans to foreign subsidiary companies are transferred to other comprehensive income and presented in the translation reserve in the financial statements of the Group. Exchange differences are transferred to profit and loss on the disposal of the subsidiary company. Deferred taxation arising from net exchange differences from the translation of the long-term loans is transferred to other comprehensive income and is presented in the translation reserve.

Exchange differences arising from long-term loans to foreign subsidiary companies are recognised in profit and loss in the year they are incurred and are recognised in the financial statements of the parent Company.

#### Hedging Reserve

Hedging Reserve consists of the accumulated amounts of the hedging of the net investment in foreign subsidiary companies with the Group's liabilities at a foreign currency.

### Statutory reserve in Group subsidiary companies

This reserve consists of amounts transferred every year from retained earnings, according to the statutory requirements applicable in certain countries.

#### Non-controlling interests

The significant non-controlling interest from the subsidiaries of the Group are analysed in the table below before the adjustments for the transactions within the Group:

VERENDRYA VENTURES LIMITED	2020	2019
	€	€
Non-controlling interest	40%	40%
Non-current assets	22.013.233	22.069.544
Current assets	1.215.794	790.914
Non-current liabilities	(29.096.064)	(28.595.101)
Current liabilities	(376.372)	(323.494)
Net assets	(6.243.409)	(6.058.137)
Net assets related to non-controlling interest	(2.497.364)	(2.423.255)
Revenue		
(Loss)/Profit	(185.273)	20.761
Other comprehensive income		
Total comprehensive (expenses)/income	(185.273)	20.761
(Loss)/Profit attributable to non-controlling interest	(74.109)	8.304
Other comprehensive income attributable to non-controlling interest	-	
Cash flows from operating activities	1.000	(100)
Cash flows from investing activities	-	-
Cash flow from financing activities (dividend paid to non-controlling		
interest: zero)		
Net increase (decrease) in cash and cash equivalents	1.000	(100)

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

### 28. PROVISIONS FOR OTHER LIABILITIES

THE GROUP	Contingencies from the acquisition of operations €
<b>Balance at 1 January 2019</b>	179.543
Payments during the year	(40.000)
Exchange differences	(2.487)
<b>Balance at 1 January 2020</b>	137.056
Payments during the year	(40.000)
Exchange differences	(1.700)
Balance at 31 December 2020	95.356

#### Contingencies from acquisition of operations

The contingencies from the acquisition of operations refer to:

1. Amount of  $\notin$ 40.000 relates to a balance payable on 31 December 2019 to the previous owner of Inteli-scape Ltd as this was adjusted due to payments and revised agreements. The amount is payable in equal instalments of  $\notin$ 40.000 per annum. The obligation was fully repaid in 2020.

2. Amount of  $\notin$ 95.356 (2019:  $\notin$ 97.056) refers to a balance payable to Gemini SP S.r.l. relating to the acquisition of business from the Group's subsidiary company Logicom IT Distribution S.r.l (note 17). The amount is payable provided that no liabilities occur that will burden Logicom IT Distribution S.r.l. and so long as Gemini SP S.R.L and its owners do not undertake competitive operations to those acquired by Logicom IT Distribution S.r.l. The lump sum amount is payable in 2022.

The amounts included in the consolidated statement of financial position include the following:

	THE GR	OUP
	2020	2019
	€	€
Provisions to be used after more than twelve months	95.356	97.056
Provisions to be used within twelve months		40.000

#### 29. PROVISION FOR EMPLOYEES END OF SERVICE BENEFITS

	THE GROUP	
	2020	2019
	€	€
Balance at 1 January	2.993.992	2.416.574
Charged to profit or loss	588.988	597.055
Adjustment from remeasurement of defined benefit obligation after tax	(7.021)	96.750
Financial assumptions	272.242	388.057
Utilised during the year	(446.534)	(535.794)
Exchange differences	(228.192)	31.350
Balance at 31 December	3.173.475	2.993.992

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

# Year ended 31 December 2020

### 29. PROVISION FOR EMPLOYEES END OF SERVICE BENEFITS (continued)

The amounts included in the consolidated statement of financial position include the following:

	THE GRO 2020	DUP 2019
	€	€
Provisions to be used after more than twelve months Provisions to be used within twelve months	3.173.475	2.993.723 269
	3.173.475	2.993.992
	THE GRO	
	2020	2019
	€	€
Net defined benefit liability	3.173.475	2.993.992
Total employee benefit liability	3.173.475	2.993.992
THE GROUP	Defined benef 2020	it obligation 2019
	€	€
Balance at 1 January	2.993.992	2.416.574
Included in profit or loss Current service cost	509.353	517.969
Interest cost	79.635	79.086
Included in OCI	588.988	597.055
Remeasurement loss:		
Actuarial loss arising from:		
Financial assumptions	272.242	388.057
Experience adjustments	<u>(7.021)</u> 265.221	<u>96.750</u> 484.807
Other		
Contributions paid by the employer	(31.297)	(28.193)
Benefits paid	<u>(415.237)</u> (446.534)	(510.208) (538.401)
Effect of movements in exchange rates	(228.192)	33.957
Balance at 31 December	3.173.475	2.993.992
	THE GRO	OUP
	2020	2019
Actuarial assumptions	%	%
Discount rate	2,13	2,80
Future salary growth	2,74	2,78
Duration of defined benefit obligation (in years)	15,24	15,59

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **29. PROVISION FOR EMPLOYEES END OF SERVICE BENEFITS** (continued)

<b>THE GROUP</b> Sensitivity analysis:	2020 %	2019 %	2020 %	2019 %
0,5% movement	Incre	ease	Decre	ease
Discount rate	(7,2)	(7,0)	8,1	8,0
Future salary growth	7,4	7,3	(6,7)	(6,5)

The Group contributes to a defined benefit retirement plan in subsidiary companies on the basis of the local legislation. The contributions refer to the subsidiary companies in Greece, Italy, Lebanon, Kuwait, Oman, Qatar, Bahrain and Turkey however, the significant amounts relate to the subsidiary companies in United Arab Emirates and Saudi Arabia.

### **30. TRADE AND OTHER PAYABLES**

### THE GROUP

	2020	2019
	€	€
Trade payables	111.117.083	102.764.619
Contract liabilities	7.265.732	2.509.567
Accrued expenses	7.575.822	7.684.974
Other payables and loans payable to associated companies	22.878.402	19.587.345
Deferred income	4.560.687	3.430.298
	153.397.726	135.976.803
Non-current payables		
Loans payable to associated companies (Note 44)	11.638.755	11.438.040
Other payables	52.174	3.659
	11.690.929	11.441.699
Current payables	141.706.797	124.535.104
	153.397.726	135.976.803

The loans payable to associated companies in the non-current liabilities relate to a loan balance between the subsidiary company Verendrya Ventures Limited and Demetra Holdings Plc in relation to the latter's participation in the desalination plants in Episkopi and Larnaca.

The comparative information has been adjusted to present separately the Contract Liabilities arising from subsidiaries of the Group, which in 2019 were included in "Other Receivables", "Prepayments", "Deferred Income" and "Accrued Expenses".

#### THE COMPANY

	2020 €	2019 €
Trade payables	21.123.124	19.586.881
Accrued expenses Other payables	982.872 2.068.675	- 891.047 1.981.482
	24.174.671	22.459.410

The risks in relation to trade and other payables are presented in note 37.

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

# Year ended 31 December 2020

# **31. CURRENT TAX ASSETS AND LIABILITIES**

THE GROUP		
	2020 €	2019 €
Current tax assets	822.003	855.102
Current tax liabilities	1.176.917	1.460.282
THE COMPANY	2020 €	2019 €
Current tax liabilities	3.001	3.026
32. LOANS AND BANK OVERDRAFTS		
THE GROUP	2020 €	2019 €
Long-term loans Short term loans Bank overdrafts (Note 25)	17.348.558 50.268.209 36.026.311	25.048.466 66.551.100 50.873.720
	103.643.078	142.473.286
The long-term loans of the Group are repayable as follows:		
THE GROUP	2020 €	2019 €
Within one year Between two and five years	3.506.157 13.842.401	8.289.819 16.758.647
	17.348.558	25.048.466
THE COMPANY		
	2020 €	2019 €
Long-term loans Short term loans Bank overdrafts (Note 25)	11.321.586 27.372.729 22.710.003	17.390.331 36.333.646 30.258.843
	61.404.318	83.982.820

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 32. LOANS AND BANK OVERDRAFTS (continued)

The long-term loans of the Company are repayable as follows:

#### THE COMPANY

	2020 €	2019 €
Within one year Between two and five years	2.718.412 8.603.174	6.490.353 10.899.978
		17.390.331

The long-term loans of the Group and the Company consist of:

Loan in Euro repayable in fourteen years, with 168 equal monthly instalments of  $\notin$ 47.901. The interest rate is equal to 6-month EURIBOR + 3,15% annually and the first instalment was paid on 27 July 2017.

Loan in Euro repayable in eight years, with 32 equal quarterly instalments of  $\notin$ 516.488. The interest rate is equal to 3-month EURIBOR + 3,25% annually and the first instalment was paid on 13 June 2018.

Loan in Euro repayable in five years, with 20 equal quarterly instalments of  $\in 163.144$ . The interest rate is equal to 3-month EURIBOR + 3,25% annually and the first instalment was paid on 22 April 2018.

Loan in Euro repayable in five years, in 60 equal monthly instalments of €19.768 plus interest. The interest rate is equal to 3-month EURIBOR +3% annually and the first instalment was paid in January 2020.

The weighted average cost of borrowing and bank overdrafts and the interest rate are analysed below:

The weighted average cost of the bank overdraft is 3,46% annually (2019: 4,6%). The bank overdrafts are repayable on demand by the respective banks.

The interest rate of short-term loans is equal to 3-month USD LIBOR plus 2,60% - 2,80% annually (2019: 3-month USD LIBOR plus 2,60% - 2,80% annually). Short-term loans are repayable within three months from the day that they are signed.

Undrawn balance of the bank overdrafts:

The undrawn balance of the bank overdrafts of the Group at 31 December 2020 amounted to  $\notin$ 133 million (2019:  $\notin$ 109 million) and of the Company to  $\notin$ 24 million (2019:  $\notin$ 8 million).

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

### Year ended 31 December 2020

# 32. LOANS AND BANK OVERDRAFTS (continued)

# Reconciliation of liabilities arising from financing activities:

THE GROUP	Bank loans €	Bank overdrafts €	Retained Earnings €	Total €
Balance at 1 January 2019	89.873.313	49.530.095	76.193.168	215.596.576
Changes from financing cash flows: Proceeds from borrowings Repayment of principal Dividends paid Repayment of interest	100.162.006 (98.862.517) (4.617.097)	(1.318.334)	(5.185.572)	100.162.006 (98.862.517) (5.185.572) (5.935.431)
Total changes from financing cash flows	(3.317.608)	(1.318.334)	(5.185.572)	(9.821.514)
The effect of changes in foreign exchange	426.764			426.764
<i>Other changes:</i> Interest payable Changes in the bank overdrafts	4.617.097	1.318.334 1.343.625	-	5.935.431 1.343.625
Total liability-related other changes	4.617.097	2.661.959	_	7.279.056
Total equity-related other changes			58.145.577	58.145.577
Balance at 1 January 2020	91.599.566	50.873.720	129.153.173	271.626.459
Changes from financing cash flows: Proceeds from borrowings Repayment of principal Dividends paid Repayment of interest <b>Total changes from financing cash flows</b>	53.774.366 (77.757.165) (3.656.613) (27.639.412)	 (760.893) (760.893)	(3.703.980) (3.703.980)	53.774.366 (77.757.165) (3.703.980) (4.417.506) (32.104.285)
The effect of changes in foreign exchange	-			-
<i>Other changes:</i> Interest payable Changes in the bank overdrafts	3.656.613	760.893 (14.847.409)	-	4.417.506 (14.847.409)
Total liability-related other changes	3.656.613	(14.086.516)		(10.429.903)
Total equity-related other changes			22.494.109	22.494.109
Balance at 31 December 2020 =	67.616.767	36.026.311	147.943.302	251.586.380

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

# Year ended 31 December 2020

# 32. LOANS AND BANK OVERDRAFTS (continued)

THE COMPANY	Bank loans €	Bank overdrafts €	Retained Earnings €	Total €
Balance at 1 January 2019	57.199.251	29.933.854	5.390.401	92.523.506
Changes from financing cash flows: Proceeds from borrowings Repayment of principal Dividends paid Repayment of interest	50.018.998 (53.494.272) - (2.037.826)	(1.288.814)	(5.185.572)	50.018.998 (53.494.272) (5.185.572) (3.326.640)
Total changes from financing cash flows	(5.513.100)	(1.288.814)	(5.185.572)	(11.987.486)
Other changes: Interest payable Changes in the bank overdrafts <b>Total liability-related other changes</b>	2.037.826 - 2.037.826	1.288.814 324.989 <b>1.613.803</b>	-	3.326.640 324.989 <b>3.651.629</b>
Total equity-related other changes	-		4.680.237	4.680.237
Balance at 1 January 2020	53.723.977	30.258.843	4.885.066	88.867.886
Changes from financing cash flows: Proceeds from borrowings Repayment of principal Dividends paid	<b>53.723.977</b> 30.091.141 (45.120.803) (1.798.342)	<b>30.258.843</b>	<b>4.885.066</b> (3.703.980)	<b>88.867.886</b> 30.091.141 (45.120.803) (3.703.980) (2.508.062)
Changes from financing cash flows: Proceeds from borrowings Repayment of principal	30.091.141 (45.120.803)	- - -	-	30.091.141 (45.120.803) (3.703.980)
Changes from financing cash flows: Proceeds from borrowings Repayment of principal Dividends paid Repayment of interest	30.091.141 (45.120.803) - (1.798.342)	(709.720)	(3.703.980)	30.091.141 (45.120.803) (3.703.980) (2.508.062)
Changes from financing cash flows: Proceeds from borrowings Repayment of principal Dividends paid Repayment of interest <b>Total changes from financing cash flows</b> <b>The effect of changes in foreign exchange</b> <b>rates</b> Other changes: Interest payable Changes in the bank overdrafts	30.091.141 (45.120.803) (1.798.342) (16.828.004) - 1.798.342	- (709.720) (709.720) - 709.720 (7.548.840)	(3.703.980)	30.091.141 (45.120.803) (3.703.980) (2.508.062) (21.241.704) - 2.508.062 (7.548.840)
Changes from financing cash flows: Proceeds from borrowings Repayment of principal Dividends paid Repayment of interest <b>Total changes from financing cash flows</b> <b>The effect of changes in foreign exchange</b> <b>rates</b> Other changes: Interest payable Changes in the bank overdrafts <b>Total liability-related other changes</b>	30.091.141 (45.120.803) (1.798.342) (16.828.004)		(3.703.980) (3.703.980) 	30.091.141 (45.120.803) (3.703.980) (2.508.062) (21.241.704) - 2.508.062 (7.548.840) (5.040.778)
Changes from financing cash flows: Proceeds from borrowings Repayment of principal Dividends paid Repayment of interest <b>Total changes from financing cash flows</b> <b>The effect of changes in foreign exchange</b> <b>rates</b> Other changes: Interest payable Changes in the bank overdrafts	30.091.141 (45.120.803) (1.798.342) (16.828.004) - 1.798.342	- (709.720) (709.720) - 709.720 (7.548.840)	(3.703.980)	30.091.141 (45.120.803) (3.703.980) (2.508.062) (21.241.704) - 2.508.062 (7.548.840)

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 32. LOANS AND BANK OVERDRAFTS (continued)

The banking facilities are secured by:

- 1. The guarantee of Logicom Solutions Ltd for \$6.600.000, €30.416.000 and €528.672.
- First mortgage with registration number Y1858/99 amounts to €598.010, second mortgage with registration number Y3404/99 amounts to €256.290 and third mortgage with registration number Y3405/99 amounts to €170.860 on building with registration number N1664 at Ayia Paraskevi owned by Logicom Public Limited.
- 3. First mortgage with registration number Y1953/99 dated 9 March 1999 for plot with registration number N1665 in Nicosia (Ayia Paraskevi area, Strovolos) for €133.270, owned by Logicom Public Limited.
- 4. Second mortgage with registration number Y5753/00 dated 21 July 2000 on plot with registration number N1665 in Nicosia (Ayia Paraskevi area, Strovolos) for €136.688, owned by Logicom Public Limited.
- 5. First mortgage with registration number Y791/18 dated 16 February 2018 on plot with registration number 10/2003 in Nicosia (Apostolos Varnavas area Agios Makarios (Strovolos municipality)) for €6.500.000 owned by the company Najada Holdings Limited.
- 6. Assignment of receivables of Logicom Public Ltd for the amount of \$9.658.203 and €1845.558.
- 7. Corporate guarantee of Logicom Public Limited with no amount restriction.
- 8. Corporate guarantee of Logicom Public Limited of \$40.000.000, \$36.000.000, €1.500.000, €1.500.000, AED 19.000.000, \$16.000.000, €6.000.000, \$10.000.000, €4.800.000, \$500.000, €216.000, €6.500.000, €59.000, €356.500, €495.000, €14.731.698 and €6.103.000.
- 9. Fire safety guarantee of €1.500.000.
- 10. Pledge of Demetra Holdings Plc listed securities owned by Logicom Services Limited.

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **33. OBLIGATIONS UNDER FINANCE LEASES**

	THE GROUP		THE COM	PANY
	2020	2019	2020	2019
	€	€	€	€
Balance at 1 January	6.587.301	7.164.750	598.658	703.475
Additions	300.730	828.209	-	-
Repayments	(1.609.684)	(1.521.472)	(125.088)	(125.250)
Interest	240.390	272.494	17.084	20.433
Exchange differences	(259.705)	(156.680)		
Balance at 31 December	5.259.032	6.587.301	490.654	598.658

THE GROUP	-	The present value of minimum lease payments		
	2020	2019		
	€	€		
Not later than 1 year	1.114.669	1.187.701		
Later than 1 year and not later than 5 years	2.375.671	3.247.243		
Later than 5 years	1.768.692	2.152.357		
	5.259.032	6.587.301		
Present value of finance lease liabilities	5.259.032	6.587.301		
THE COMPANY	The present value	of minimum		

	lease pay	ments
	2020	2019
	€	€
Not later than 1 year	115.272	108.440
Later than 1 year and not later than 5 years	119.425	115.272
Later than 5 years	255.957	374.946
	490.654	598.658
Present value of finance lease liabilities	490.654	598.658

The Group leases land, warehouses, buildings and vehicles under leases. The average lease term is 44 months. For the year ended 31 December 2020, the average effective borrowing rate for the European markets was 3,17% for the leases of land, buildings and warehouses and 3,50% for the leases of vehicles. For Middle East markets the average effective borrowing rate was 5,44% for the leases of land, buildings and warehouses and 2,95% for the leases of vehicles. Interest rates are fixed at the contract date, and thus expose the Group to fair value interest rate risk. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

All lease obligations are denominated in Euro.

The fair values of lease obligations approximate to their carrying amounts as presented above.

The Group's obligations under leases are secured for the lessors' by title to the leased assets.

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **34. PROMISSORY NOTES**

	THE GROUP		THE COMPANY	
	2020 2019		2020	2019
	€	€	€	€
Liabilities	1.939.027	130.549	1.939.027	130.549

The Company has signed an agreement, with FIMBank Plc, for the financing of invoices issued from certain suppliers, with a limit of  $\notin 2.0m$  (2019:  $\notin 4.0m$ ). The Company uses this facility to settle the invoices issued by foreign vendors.

The exposure of the Group and the Company to liquidity risk is presented in note 37 of the consolidated and separate financial statements.

### **35. DEFERRED TAX**

#### Liabilities/Assets of deferred taxation

				Transfer to			
	Liabilities 2020 €	Assets 2020 €	Transfer to Reserves €	Statement of Comprehensive Income €	Exchange difference €	Liabilities 2019 €	Assets 2019 €
THE GROUP Deferred taxation arising from:							
Temporary differences arising from differences between depreciation and capital							
allowances Temporary differences arising	(24.966)	1.734	-	156	-	(44.548)	21.160
from loss for the year Revaluation of land and buildings	(442.726)	474.980	(591)	(582.552)	(2.160)	(442.135)	1.059.692
Temporary differences arising from administrative expenses Temporary differences arising	-	710.000	5.943	(78.942)	(33.879)	-	816.878
from unrealised exchange difference	(440.682)	10.339		(484.198)	6.896		46.959
-	(908.374)	1.197.053	5.352	(1.145.536)	(29.143)	(486.683)	1.944.689
THE COMPANY							
Deferred taxation arising from: Temporary differences arising from differences between depreciation and capital							
allowances Temporary differences arising	(23.680)	-	-	18.548	-	(42.228)	-
from loss for the year	-	277.310	-	(601.967)	-	-	879.277
Revaluation of land and buildings	(442.636)		(591)			(442.045)	
-	(466.316)	277.310	(591)	(583.419)		(484.273)	879.277

Deferred tax assets and liabilities are offset if there is a legal enforceable right to offset current tax assets and liabilities and when the deferred taxes relate to the same tax authority.

Deferred tax asset recognised relates to unused tax losses and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reviewed at the end of the year and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

### **35. DEFERRED TAX** (continued)

Deferred tax asset mainly relates to the Company's and subsidiary companies tax losses in Romania and Italy, as well as, from temporary differences arising from the administration expenses of the subsidiary companies in Greece and Saudi Arabia. The Companies are expected to generate tax profits in the coming years based on the overall tax planning prepared in relation to their operations. Deferred tax on tax losses is considered recoverable.

### **36. CONTINGENCIES AND LITIGATIONS**

The most important guarantees are as follows:

- (1) The Company has provided a bank guarantee of up to USD 3.600.000 (€2.933.746) to a foreign supplier for providing a trading credit facility. This guarantee is valid from 18 August 2020 until 18 February 2021. The guarantee was renewed until 18 August 2021.
- (2) The Company has provided a second bank guarantee of up to USD 400.000 (€325.972) to a second foreign supplier for providing a trading credit facility. This guarantee is valid from 18 August 2020 until 18 August 2021.
- (3) The Company has provided a third bank guarantee of up to €1.500.000 to a third foreign supplier for providing a trading credit facility. This guarantee is valid from 12 August 2020. until 11 February 2021. The guarantee was renewed until 11 August 2021.
- (4) The Company has provided a fourth bank guarantee of up to €450.000 to a fourth foreign supplier for providing a trading credit facility. This guarantee is valid from 12 August 2020 until 11 August 2021.
- (5) The Company has provided a fifth bank guarantee of up to USD 800.000 (€651.943) to a fifth foreign supplier for providing a trading credit facility. This guarantee is valid from 12 April 2020 until 12 April 2021.
- (6) The Company has provided a sixth bank guarantee of up to USD 2.000.000 (€1.629.859) to a sixth foreign supplier for providing a trading credit facility. This guarantee is valid from 16 April 2020 until 16 April 2021.
- (7) Companies of the Group have provided bank guarantees in order to participate to government projects and private sector projects.
- (8) Verendrya Ventures Ltd committed not to request repayment of the loan receivable from M.N. Larnaca Desalination Co. Ltd for the following 12 months or until it becomes possible without affecting the company's ability to continue to operate as a going concern.
- (9) The Company committed to provide financial and other assistance to Verendrya Ventures Ltd, to the extent of its participation in the company, which will enable it to continue its activities and meets its obligation as they fall due. As part of the financial assistance provided, the Company has also committed not to claim repayment of the amounts due from Verendrya Ventures Ltd, until the company has the necessary liquidity.

In December 2018, the subsidiary company Logicom Saudi Arabia LLC in Saudi Arabia ("the company"), received notice of Zakat and Income tax assessments from the General Authority of Zakat and Tax ("GAZT") relating to the years 2010 - 2014. The total claim is additional tax and Zakat of  $\notin$ 2,4m (SAR10,3 m), plus additional penalties to be computed when the tax is settled. In February 2019 the company has filed an objection in response to the claim and in September 2019 received a negative response. In November 2019 the Company contacted the General Secretariat of Tax Affairs ('GSTC') and expects a response on this matter.

In October 2020 the General Secretariat of Tax Affairs ('GSTC') asked the company to resubmit its position in writing, which the company did. The General Secretariat of Tax Affairs ('GSTC') should have submitted its assessment, however, the company has not received any response on the matter. As there was a tax amnesty, to avoid fines and other charges, the Company paid the corporate tax on 31 March 2021 in protest. At the moment the company considers that it is possible to recover the amount and for this reason did not recognise any provision.

The company has submitted the Zakat and Income tax forms up to 2019 and is expecting the assessment of the local authorities.

Apart from the tax liabilities that have already been accounted for in the consolidated and separate financial statements, based on the existing information, it is possible that additional tax liabilities may arise during the examination of the tax and other affairs of the companies of the Group.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **37. RISK MANAGEMENT**

The main financial assets held by the Group and the Company are cash and cash equivalents, investments and trade and other receivables. The main financial liabilities of the Group and the Company are bank overdrafts and loans and trade and other payables. The Group and the Company took all necessary actions during the year to reconsider, review and strengthen the internal management policies, procedures and strategy, where necessary, to reflect and address the unforeseen adverse effects of the Coronavirus pandemic (COVID-19). The Management of the Group and the Company and in particular the Risk Management Committee monitor the risks to which the Company and the Group are exposed by their financial assets and liabilities and take the appropriate measures. These risks are analysed below:

### 37.1 <u>Credit risk</u>

Credit risk is the risk of default by counter parties to transactions mainly from trade receivables of the Group and the Company. The Group and the Company ensure the application of appropriate mechanisms and ensure the maintenance of related monitoring procedures and controls over credits. Credit risk is monitored on an ongoing basis.

The Group entered into an agreement with Atradius Credit Insurance N.V. ('Insurance Company') for the credit insurance that the Group offers to its customers. The issuance of such insurance agreement is considered to be the most appropriate method for hedging against credit risk. The insurance company was evaluated in February 2020 by the rating agency Moody's as A2 with negative prospects. The Group also signed an agreement in March 2020 for additional insurance beyond the credit limits provided by Atradius with Cooper Gay SA.

The insurance agreements for the trade receivables and the procedures required under these agreements, have significantly improved the monitoring and control of trade receivables, mainly in the approval of credit limits, which is done in cooperation with the credit insurance company as the latest has the resources for a better evaluation of the credibility of each debtor. It should be noted that the credit insurance covers all trade receivables other than governmental or semi-governmental organizations as well as natural persons.

The carrying value of investments represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date of the consolidated and separate financial statements was:

#### THE GROUP

	2020 €	2019 €
Receivables from joint ventures	22.861.617	22.161.599
Trade and other receivables	188.764.601	208.886.364
Cash and cash equivalents	55.594.538	29.716.642
	267.220.756	260.764.605
THE COMPANY		
	2020	2019
	€	€
Long-term loans to subsidiary companies	26.390.617	27.989.970
Trade and other receivables	18.115.839	20.372.390
Cash and cash equivalents	4.162.206	2.114.998
Balances with subsidiary companies	30.029.151	38.979.858
	78.697.813	89.457.216

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 37. RISK MANAGEMENT (continued)

#### 37.1 <u>Credit risk</u> (continued)

### Cash and cash equivalents

The Group held cash and cash equivalents amounting to  $\notin 55.594.538$  (2019:  $\notin 29.716.642$ ), which represent the maximum credit risk exposure, after trade and other receivables from whom any risk has been limited as explained above. Cash and cash equivalents are deposited in banks and financial institutions, which are valuated according to Moody's rating as shown below:

## THE GROUP

31 December 2020	Number of		Expected credit	NT . 1 1
	banks	Balance	losses	Net balance
		€		€
A1	6	15.571.589	-	15.571.589
A3	4	23.335.194	-	23.335.194
Aa3	1	613.947	-	613.947
B2	1	17.491	-	17.491
B3	4	6.288.309	-	6.288.309
Ba2	3	2.801.575	-	2.801.575
Baa1	1	1.869.919	-	1.869.919
Caal	3	1.917.590	-	1.917.590
Caa2	1	181.870	-	181.870
Caa3	1	2.647.276	(1.372.831)	1.274.445
Unrated	7	2.213.129	(786.256)	1.426.873
Withdrawn	1	295.736		295.736
Total	33	57.753.625	(2.159.087)	54.594.538

The maximum exposure to credit risk of the Group, for trade receivables by geographic region, is as follows:

2020	Europe	Middle East	Total
	€	€	€
Cash and cash equivalents	13.536.849	42.057.689	55.594.538
Receivables from joint ventures	22.861.617	-	22.861.617
Trade and other receivables	90.290.466	98.474.135	188.764.601
	126.688.932	140.531.824	267.220.756
2019	Europe	Middle East	Total
	€	€	€
Cash and cash equivalents	11.073.281	18.643.361	29.716.642
Receivables from joint ventures	22.161.599	-	22.161.599
Trade and other receivables	81.947.036	126.939.328	208.886.364
	115.181.916	145.582.689	260.764.605

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

### **37. RISK MANAGEMENT** (continued)

### 37.1 <u>Credit risk</u> (continued)

The maximum exposure to credit risk of the Group, for trade receivables by geographic region, is as follows:

### THE GROUP

	2020	2019
	€	€
Europe	77.308.392	66.245.780
Middle East	104.437.227	136.852.140
	181.745.619	203.097.920
THE COMPANY		
	2020 €	2019 €
Europe	9.045.372	10.480.638
	9.045.372	10.480.638

In accordance to the above analysis, 43% of the Group's trade receivables (2019: 33%) originates from Europe and 57% (2019: 67%) of the Group's trade receivables originates from the Middle East.

The ageing of the remaining trade receivables which are not impaired is as follows:

## THE GROUP

	2020	2019
	€	€
0 until 90 days	169.048.500	192.162.913
91 until 180 days	7.720.070	5.795.437
more than 180 days	4.977.049	5.139.570
	181.745.619	203.097.920
THE COMPANY		
	2020	2019
	€	€
0 until 90 days	8.752.981	10.059.487
91 until 180 days	301.505	141.813
more than 180 days	(9.114)	279.338
	9.045.372	10.480.638

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **37. RISK MANAGEMENT** (continued)

#### 37.1 <u>Credit risk</u> (continued)

The ageing of the balances, the characteristics of the customers and the countries in which the Group operates were considered in determining the provision for doubtful debts.

The provision for doubtful debts for the year shows an increase compared to the corresponding provision in 2019. The Management of the Group estimates that the credit insurance of the trade receivables has significantly decrease the risk for doubtful debtors.

The ageing of the receivable from subsidiary companies in the Company's books is presented as follows:

#### THE COMPANY

	2020 €	2019 €
0 until 180 days more than 180 days	30.029.151 26.390.617	38.979.858 27.989.970
	<u>56.419.768</u>	66.969.828

The expected credit losses recognised during the year are analysed as follows:

# THE GROUP

	2020	2019
	€	€
Trade receivables	147.898	488.776
Loans payable to associated companies and joint ventures	(59.112)	47.194
Cash and cash equivalents (Note25)	2.159.087	
At 31 December	2.247.873	535.970
THE COMPANY		
	2020	2019
	€	€
Trade receivables	169.198	(4.051)
Long-term loans to subsidiary companies	894.666	371.396
Receivables from subsidiary companies	(139.519)	101.494
At 31 December	924.345	468.839

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

### Year ended 31 December 2020

# **37. RISK MANAGEMENT** (continued)

# 37.1 <u>Credit risk</u> (continued)

The provision for doubtful debts is analysed as follows:

# THE GROUP

THE GROUP	_			
	Loans receivable			
	Trade	from joint		
	receivables	ventures	Total	
	€	€	€	
	C	C	C	
Balance at 1 January 2019	2.866.943	445.734	3.312.677	
Expected credit losses	(2.358)	47.194	44.836	
Provision for doubtful debts	491.134	-	491.134	
Exchange differences	(194.770)		(194.770)	
Delense et 1 January 2020	3.160.949	492.928	3.653.877	
Balance at 1 January 2020		.,,		
Expected credit losses	147.898	(59.112)	88.786	
Provision for doubtful debts	(112.014)	-	(112.014)	
Exchange differences	(223.353)	-	(223.353)	
Balance at 31 December 2020	2.973.480	433.816	3.407.296	

### THE COMPANY

	Trade receivables €	Long-term loans to subsidiary companies €	Receivables from subsidiary companies €	Total €
<b>Balance at 1 January 2019</b>	120.133	773.417	1.328.545	2.222.095
Expected credit losses	(4.051)	285.252	87.317	368.518
Decrease in provision for doubtful debts			(1.050.000)	(1.050.000)
Balance at 1 January 2020	116.082	1.058.669	365.862	1.540.613
Expected credit losses	(213)	894.666	(139.519)	754.934
Balance at 31 December 2020	115.869	1.953.335	226.343	2.295.547

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **37. RISK MANAGEMENT** (continued)

#### 37.1 <u>Credit risk</u> (continued)

The Group estimates that the fair value of other receivables is not significantly different from their carrying value as recognised in the financial statements, as the average repayment period of other receivables is less than 6 months.

The Group estimates expected credit losses for trade receivables using a provision matrix based on each company's ageing reports. The Group calculates the average credit loss rates using the roll rate method, in the probability that a trade receivable will gradually move to the default of the repayment obligation until the write-off. The average credit loss rates are calculated separately for each company of the Group in order to have common geographical and macroeconomic data in each grouping. The Group, depending on the differentiation of its customer base, uses the appropriate groupings, i.e. by country/geographical region. The average credit losses rates are adjusted based on the macroeconomic position of each company of the Group.

Expected credit losses on contract assets are calculated on the basis of the internal assessment of the creditworthiness of each customer. Expected credit losses on contract assets have not been recognised, as no substantial amounts have been incurred.

The probability of default as well as the assumptions and estimations for credit losses in the case of default is estimated, for loans to subsidiaries or associated companies. The significant increase of the credit risk is also estimated on the basis of the decrease in the credibility of the counterparty's country as this is measured by the credit rating institution Moody's.

The total expected credit losses are presented below:

	THE GRO	THE GROUP		PANY	
	2020	2019	2020	2019	
	€	€	€	€	
Specific provision for bad debts	2.157.496	2.796.220	115.209	115.208	
Expected credit losses	815.984	364.729	660	874	
-	2.973.480	3.160.949	115.869	116.082	

When there is a breach of payment terms by a specific trade debtor, the Group assesses the recoverability of each balance based on the creditworthiness of each debtor. The assessment takes into consideration the coverage and the percentage of coverage by the credit insurance company, the financial position of the debtor and any guarantees that have been received by the company. In case that the recovery of an amount is deemed remote, then the Management registers a specific provision for bad debts.

The following table provides information about the exposure to credit risk and expected credit losses for trade debtors.

### THE GROUP

	Weighted average loss rate 2020 %	Gross carrying amount 2020 €	Impairment loss allowance 2020 €	Weighted average loss rate 2019 %	Gross carrying amount 2019 €	Impairment loss allowance 2019 €
Balances not impaired 1 to 90 days 91 to 180 days More than 180 days	0,0475 0,4220 1,2355 17,8027	150.361.740 25.812.740 3.714.663 3.313.073	71.350 108.921 45.895 589.818	0,0372 0,3090 0,8809 3,8981	170.488.502 25.430.790 5.976.827 4.362.747	63.423 78.592 52.647 170.064
2		183.202.216	815.984		206.258.866	364.726

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 37. RISK MANAGEMENT (continued)

#### 37.1 <u>Credit risk</u> (continued)

#### THE COMPANY

	Weighted average loss rate 2020 %	Gross carrying amount 2020 €	Impairment loss allowance 2020 €	Weighted average loss rate 2019 %	Gross carrying amount 2019 €	Impairment loss allowance 2019 €
Balances not impaired	0,0010	8.027.254	76	0,0022	9.161.460	204
1 to 90 days	0,0152	1.020.526	155	0,0179	1.089.887	195
91 to 180 days	-	(3.182)	-	0,1620	220.944	358
More than 180 days	0,3681	116.643	429	0,0940	124.429	117
		9.161.241	660		10.596.720	874

#### 37.2 Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's revenue or the value of its holdings of financial instruments.

The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

#### 37.2.1 Interest rate risk

Interest rate risk is the risk of fluctuations in the value of financial instruments due to movements in market interest rates. Income and cash flows from operations of the Group and the Company are dependent on changes of market interest rates, since the Group and the Company have material assets which bear interest. The Group and the Company are exposed to interest rate risk on borrowings. Borrowing in variable interest rates exposes the Group and the Company in interest rate risk that affects cash flows. Borrowing in fixed interest rates exposes the Group and the Company in interest rate risk that affects the fair value. The management of the Group and the Company and more specifically the Risk Management Committee is monitoring the fluctuations of interest rates on an ongoing basis and ensures that the necessary actions are taken.

The interest rates and repayment dates applicable for loans and bank facilities are stated in note 32.

### Sensitivity analysis on interest rates

A possible increase of the interest rates by 1% in relation to the weighted average interest rates of the year, would have decrease the profit for the year. The analysis below assumes that all other parameters remain constant:

### THE GROUP

	2020 €	2019 €
Long-term loans	(173.486)	(250.485)
Short term loans	(502.682)	(665.511)
Bank overdrafts	(360.263)	(508.737)
Promissory notes	(19.390)	(1.305)
Cash and cash equivalents	556.439	297.618
	(499.382)	(1.128.420)

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 37. RISK MANAGEMENT (continued)

#### 37.2.1 <u>Interest rate risk</u> (continued)

#### THE COMPANY

	2020 €	2019 €
Long-term loans	(113.216)	(173.903)
Short term loans	(273.727)	(363.336)
Bank overdrafts	(227.100)	(302.588)
Promissory notes	(19.390)	(1.305)
Cash and cash equivalents	41.947	21.419
	(591.486)	(819.713)

A possible decrease of the interest rates by the same percentage would have an equal but opposite effect on the profit for the year.

#### 37.2.2 Foreign exchange risk

This risk arises from adverse movements in foreign exchange rates.

The Company and the Group are subject to foreign exchange risk on sales, purchases and loans in currencies other than the Company's and subsidiary companies' functional currency, and on the long-term loans to foreign subsidiaries. Management is aware of foreign exchange risk and is examining alternative methods to hedge the risk.

The hedging of foreign exchange risk is managed by the Group Chief Financial Officer together with the Executive Directors. This issue is discussed and examined at the Board of Directors' meetings due to the fact that management has assessed that the Company is materially affected from the movements in foreign currencies against the Euro.

Until today, the hedging methods that have been used against foreign exchange risk are the following:

- 1. Natural Hedging. The Company maintains to the maximum extent, assets (investments in foreign subsidiaries) and liabilities (bank overdrafts, short and long term loans) at the same currency, mainly the United States Dollars (USD). In this way any gain or loss in assets is hedged by the corresponding loss or gain in liabilities.
- 2. The percentage of sales in foreign currency on total turnover is approximately the same with the percentage of bank borrowings in foreign currency in relation to the total borrowings of the Group.
- 3. The bank borrowings are usually made in the currency that the suppliers invoice the Company.
- 4. In cases of projects were the total cost of completion of the project is known from the time of the validation of the tender, then forward contracts are used, for the period required to complete the project and for the specific amount in foreign currency that the Company will be invoiced.
- 5. In addition, the Company enters into forward exchange contracts based on turnover at regular intervals e.g. weekly, for covering the payments to suppliers based on the credit period that they give to the Company. In this way the purchase of foreign currency for payments to suppliers in future periods is secured with the receipts from trade receivables.

#### Hedging of net investment in foreign operation

The Group applies hedge accounting to decrease foreign exchange risk.

Specifically, the equity and long-term loans that are part of the net investment in subsidiary companies Logicom FZE, Logicom Dubai LLC, Logicom Jordan LLC and Logicom Saudi Arabia LLC, where the functional currency is the USD are hedged with the bank borrowings of the Group in USD. Hedging is determined on a quarterly basis and the amount is adjusted accordingly. The hedge effectiveness is assessed on a monthly basis and to the extent the hedging is ineffective, the exchange differences are recognized in statement of profit or loss and other comprehensive income.

As at 31 December 2020 the amounts that were hedged were USD 40.000.000 of net investment in the above foreign companies and USD 40.000.000 of bank borrowings.

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

### **37. RISK MANAGEMENT** (continued)

#### 37.2.2 <u>Foreign exchange risk</u> (continued)

The carrying value of financial assets and liabilities of the Group denominated in foreign currency as at the date of the consolidated and separate financial statements is as follows:

THE GROUP	USD	
	2020 €	2019 €
Trade and other receivables Cash and cash equivalents Trade and other payables Short term loans Bank overdrafts	11.020.028 551.181 (43.972.683) (32.168.549) (20.859.821)	14.272.431 3.158.912 (48.860.933) (36.333.646) (26.761.964)
	(85.429.844)	(94.525.200)
THE COMPANY	US	D
	2020 €	2019 €
Trade and other receivables Cash and cash equivalents Trade and other payables Short term loans Bank overdrafts Balances with subsidiary companies	584.766 87.637 (15.139.785) (27.372.729) (20.859.821) 39.307.933 (23.391.999)	9.851.770 326.045 (16.268.678) (36.333.646) (26.761.964) 48.771.921 (20.414.552)

The following foreign exchange rates were used in the preparation of the consolidated and separate financial statements:

	Average Rate		Rate as at reporting date	
	2020 €	2019 €	2020 €	2019 €
USD 1	0,8755	0,8933	0,8149	0,8902

### Sensitivity analysis on fluctuations of foreign exchange rates

A possible strengthening of the Euro against the US Dollar and the other currencies by 10% as at 31 December 2020 would have increased/decreased respectively the profit for the year and the shareholders' funds. The analysis below assumes that all other parameters and mainly interest rates remain constant:

#### THE GROUP

	Effect on the sh	areholders'		
	funds	3	Effect on prot	fit or loss
	2020	2019	2020	2019
	€	€	€	€
USD	1.986.733	1.269.374	7.054.892	7.137.631

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **37. RISK MANAGEMENT** (continued)

#### 37.2.2 <u>Foreign exchange risk</u> (continued)

THE COMPANY	Effect on the shareholders'			
	funds	S	Effect on pro	fit or loss
	2020	2019	2020	2019
	€	€	€	€
USD	2.339.200	2.041.455	2.339.200	2.041.455

A possible weakening of the Euro against the above currencies by 10% would have equal but opposite effect, if all other parameters remain constant.

#### 37.3 Other marker price risks

The Company and the Group are exposed to financial risks arising from changes in share prices. The Company and the Group monitor the spread of their portfolio and maintain long-term investments for strategic purposes, in order to mitigate their exposure to these financial risks. The Group's main investments are classified as investments at fair value through other comprehensive income.

#### 37.4 Liquidity risk

Liquidity risk is the risk that arises when the expiry date of assets and liabilities does not concur. When expiries do not concur, the performance can increase but at the same time the risk for losses can also increase. The Group has procedures in place to minimize such losses, such as retaining sufficient amounts in cash and other highly liquid assets and retaining sufficient amounts in secured credit facilities in order to cover liabilities when they fall due.

The management estimates that the ability of the Group to receive in advance its trade receivables through the factoring agreement with recourse in Cyprus, Greece and the United Arab Emirates, reduces even further the liquidity risk.

Bank loans and overdrafts of the Group and the Company are presented in note 32.

The expected cash outflows based on the information included in the consolidated and separate financial statements are presented below:

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

# Year ended 31 December 2020

# **37. RISK MANAGEMENT** (continued)

# *37.4 <u>Liquidity risk</u> (continued)*

# THE GROUP

Liquidity Risk		Cas	sh outflows aris	sing from cont	ractual liabilit	ties
		6 months or	6 - 12	1 - 2	2 - 5	More than
	Balance	less	months	years	years	5 years
	C	C	C	C	C	C
<u>31 December 2020</u>	€	€	€	€	€	€
Long-term loans	17.348.558	1.752.315	1.753.842	3.512.621	8.069.254	2.260.526
Short term loans	50.268.209	50.268.209	-	-	-	-
Trade and other payables	153.397.726	141.706.797	-	-	-	11.690.929
Bank overdrafts	36.026.311	36.026.311	-	-	-	-
Provision for other liabilities	95.356	-	-	95.356	-	-
Promissory notes	1.939.027	1.939.027	-	-	-	-
Obligations under leases	5.259.032	565.800	548.868	770.773	1.604.899	1.768.692
	264 334 210	232.258.459	2.302.710	4.378.750	9.674.153	15.720.147
	204.334.213	232.238.439	2.302.710	4.378.730	9.074.133	13./20.14/
21 D 1 2010						
<u>31 December 2019</u>	25.040.466	4 104 401	4 105 225	2 506 154	0.000.056	2 0 (2 4 4 0
Long-term loans	25.048.466	4.184.491	4.105.325	3.506.154	9.290.056	3.962.440
Short term loans	66.551.100	66.551.100	-	-	-	-
Trade and other payables	135.976.803	117.209.079	7.329.684	-	-	11.438.040
Bank overdrafts	50.873.720	50.873.720	-	-	-	-
Provision for other liabilities	137.056	-	40.000	-	97.056	-
Promissory notes	130.549	130.549	-	-	-	-
Obligations under leases	6.587.301	594.732	592.970	1.230.503	2.016.739	2.152.357
	285.304.995	239.543.671	12.067.979	4.736.657	11.403.851	17.552.837

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

### **37. RISK MANAGEMENT** (continued)

### 37.4 <u>Liquidity risk</u> (continued)

## THE COMPANY

Liquidity Risk	Cash outflows arising from contractual liabilities					
		6 months or	6 - 12	1 - 2	2 - 5	More than
	Balance	less	months	years	years	5 years
	€	€	€	€	€	€
<u>31 December 2020</u>	C	C	C	C	C	C
Long-term loans	11.321.586	1.359.205	1.359.207	2.718.408	5.884.766	-
Short term loans	27.372.729	27.372.729	-	-	-	-
Trade and other payables	24.174.671	24.174.671	-	-	-	-
Bank overdrafts	22.710.003	22.710.003	-	-	-	-
Promissory notes	1.939.027	1.939.027	-	-	-	-
Obligations under finance						
leases	490.654	57.180	58.092	119.425	255.957	
	88.008.670	77.612.815	1.417.299	2.837.833	6.140.723	_
		//.012.015	1.417.299	2.037.033	0.140.725	
31 December 2019						
Long-term loans	17.390.331	3.284.410	3.205.940	2.718.408	6.885.852	1.295.721
Short term loans	36.333.646	36.333.646	-		-	-
Trade and other payables	22.459.410	22.459.410	-	-	-	-
Bank overdrafts	30.258.843	30.258.843	-	-	-	_
Promissory notes	130.549	130.549	-	-	-	-
Obligations under finance						
leases	598.658	53.582	54.858	115.272	374.946	-
						1 00 5 501
	107.171.437	92.520.440	3.260.798	2.833.680	7.260.798	1.295.721

## 37.5 <u>Fair Value</u>

Items of the assets and liabilities of the Group and the Company, as these are classified in amortised cost or fair value, are presented below:

Assets and liabilities in amortised cost:

### THE GROUP

	2020 €	2019 €
Trade and other receivables	215.086.790	231.608.175
Cash and cash equivalents	55.643.856	29.761.787
Long-term loans	(17.348.558)	(25.048.466)
Short term loans	(50.268.209)	(66.551.100)
Bank overdrafts	(36.026.311)	(50.873.720)
Provisions for other liabilities	(95.356)	(137.056)
Trade and other payables	(153.397.726)	(135.976.803)
Promissory notes	(1.939.027)	(130.549)
	11.655.459	(17.347.732)

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 37. RISK MANAGEMENT (continued)

#### 37.5 <u>Fair Value</u> (continued)

THE COMPANY

	2020 €	2019 €
Long-term loans to subsidiary companies	26.390.617	29.048.640
Balances with subsidiary companies	30.029.151	37.921.188
Trade and other receivables	18.125.489	20.397.039
Cash and cash equivalents	4.194.690	2.141.917
Long-term loans	(11.321.586)	(17.390.331)
Short term loans	(27.372.729)	(36.333.646)
Bank overdrafts	(22.710.003)	(30.258.843)
Trade and other payables	(24.174.671)	(22.459.410)
Promissory notes	(1.939.027)	(130.549)
	(8.778.069)	(17.063.995)

The fair values of the financial assets and liabilities of the Group and the Company are approximately the same as the amounts reported in the consolidated and separate financial statements at the end of year.

Assets and liabilities at fair value:

# THE GROUP

	2020 €	2019 €
Investments at fair value through profit and loss	12.881	19.284
Investments at fair value through other comprehensive income	6.985.960	3.862.832
Land and buildings	18.588.465	19.020.405
Derivative financial instruments	(2.733.095)	(946.831)
	22.854.211	21.955.690
THE COMPANY		
	2020	2019
	€	€
Investments at fair value through profit and loss	6.758	9.594
Land and buildings	3.375.271	3.441.484
Derivative financial instruments	(2.351.275)	(908.251)
	1.030.754	2.542.827

The table below analyses financial assets carried at fair value, based on the valuation method used to determine their value. The different levels have been defined as follows:

- Level 1: investments measured at fair value using quoted prices in active markets.
- Level 2: investments measured at fair value based on valuation models in which all significant inputs that affect significantly the fair value are based on observable market data.
- Level 3: investments measured at fair value based on valuation models in which all significant inputs that affect significantly the fair value are not based on observable market data.

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 37. RISK MANAGEMENT (continued)

#### *37.5 <u>Fair Value</u> (continued)*

### THE GROUP

31 December 2020	Level 1	Level 2	Level 3	Total
	€	€	€	€
Investments at fair value through profit and loss	12.881	-	-	12.881
Investments at fair value through other				
comprehensive income	6.985.960	-	-	6.985.960
Land and buildings	-	-	18.588.465	18.588.465
Derivative financial instruments		(2.733.095)		(2.733.095)
	6.998.841	(2.733.095)	18.588.465	22.854.211
31 December 2019	Level 1	Level 2	Level 3	Total
	€	€	€	€
Investments at fair value through profit and loss	19.284	-	-	19.284
Investments at fair value through other				
comprehensive income	3.862.832	-	-	3.862.832
Land and buildings	-	-	19.020.405	19.020.405
Derivative financial instruments		(946.831)		(946.831)
	2 992 116	(0.4(, 9.2.1))	10.000.405	21.055.000
	3.882.116	(946.831)	19.020.405	21.955.690

During 2020 there were no transfers between the three levels reported above.

The fair value of investments at fair value through profit and loss and through other comprehensive income is based on the stock exchange prices at the reporting date.

The determination of the fair value of the land and buildings is made with the assistance of independent qualified appraisers using various valuation methods and assumptions which are mainly based on market conditions at each valuation date.

The determination of the fair value of the derivative financial instruments is based on tools to monitor the active markets for foreign currencies. The Company enters into derivate contracts for the purchase of foreign exchange at pre-specified prices for future delivery in order to reduce foreign exchange risk, using derivative financial instruments such as fixed forward contracts, flexible forward contracts and open-ended contracts.

### THE COMPANY

31 December 2020	Level 1 €	Level 2 €	Level 3 €	Total €
Investments at fair value through profit and loss Land and buildings Derivative financial instruments	6.758	(2.351.275)	3.375.271	6.758 3.375.271 (2.351.275)
	6.758	(2.351.275)	3.375.271	1.030.754

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

### 37. RISK MANAGEMENT (continued)

#### 37.5 <u>Fair Value</u> (continued)

31 December 2019	Level 1 €	Level 2 €	Level 3 €	Total €
Investments at fair value through profit and loss Land and buildings	9.594	-		9.594 3.441.484
Derivative financial instruments		(908.251)		(908.251)
	9.594	(908.251)	3.441.484	2.542.827

#### 37.6 Capital Management

The Group's and the Company's management has as a principle the maintenance of a strong capital base for the support of the credibility and trust of the investors and creditors as well as the market as a whole. Management monitors continuously the return on equity.

In order to maintain or change the share capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue new shares.

The Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings minus cash and cash equivalents. Total capital is calculated as "equity" as shown in the consolidated statement of financial position plus net debt.

The gearing ratio is as follows:

	THE GROUP		THE COMPANY	
	2020 2019		2020	2019
	€	€	€	€
Total borrowings (Note 32,34)	105.582.105	142.603.835	63.343.345	84.113.369
Less: Cash and cash equivalents (Note 25)	(55.643.856)	(29.761.787)	(4.194.690)	(2.141.917)
Net debt	49.938.249	112.842.048	59.148.655	81.971.452
Total equity	174.233.436	160.955.373	47.545.244	42.940.703
Gearing ratio	0,29	0,70	1,24	1,91

#### **38. OPERATING ENVIRONMENT OF THE GROUP**

The Group operates in Cyprus, in the geographical area of Southeast Europe and Middle East with significant presence in the wider area of the Gulf.

In the Gulf region, political instability has been observed in recent years, resulting in economic instability. Despite the current situation, the Group has managed to expand its presence in the region. Lebanon is experiencing intense political instability with a consequent economic crisis with restrictions in the movement of cash in banks and a devaluation of the domestic currency.

The Greek economy has been tested in recent years to a large extend with ongoing memoranda to return to a good position the public financing between the Greek Government, the European Commission, the European Central Bank and the International Monetary Fund. The Greek economy has now entered into a phase of recovery and the economic environment is improved. The Group has managed to maintain and strengthen its presence in the country without any particular problems.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **38. OPERATING ENVIRONMENT OF THE GROUP** (continued)

The Cyprus economy has achieved a significant recovery after the economic crisis of 2013 as it continued to improve for twenty consecutive quarters since 2014. The economic recovery accelerated in 2017, with the actual GDP increasing by 4,2% on an annual basis. Due to the Coronavirus pandemic (COVID-19), a fiscal deficit of 5% is observed compared to a surplus of 1,5% in 2019.

The macroeconomic prospects of the Cyprus economy are positive. As mentioned above, the Group also operates in the geographical area of Southeastern Europe where the economies of the countries and especially the economy of Greece are emerging from a prolong period of economic recession, as well as in the Middle East with a significant presence in the wider Gulf region where there is political instability resulting in financial instability.

On 11 March 2020, the World Health Organisation declared the outbreak of the Coronavirus COVID-19 as a pandemic, recognising its rapid spread in the entire world. Since then, the governments of most countries and of all the countries in which the Group operates, have taken strict measures to contribute to the restraining of its spread. These measures have slowed down the economies, as well as, the global economy and are likely to have a wider impact on the respective economies, as the measures remain in place for a long time with variations from country to country and period by period.

The Cyprus Government is making an effort, by participating in the European Union vaccination program, to vaccinate a significant percentage of the population. However, the estimates for significant losses in revenues from important sectors of the economy such as tourism, for the second consecutive year, as well as the announced support measures by the State for both companies and employees that are affected by the restrictive measures, are expected to further burden the economic climate.

The Company's Management, having already managed the developments in relation to the pandemic during 2020, has taken and is taking all the necessary measures to address any problems that may arise regarding the Group's operations and the management of the relevant risks. The Management, as it is not able to predict all the developments that could negatively affect the economies of the countries in which the Group operates, takes all the necessary measures to deal with any problems that may arise due to external factors, in order to maintain the viability of the Group and the expansion of its operations in the present business and economic environment.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### **39. DIRECTORS' INTEREST**

The percentage of the share capital of the Company that was held by each member of the Board of Directors, directly or indirectly, is as follows:

	31/12/2020 Fully paid Shares %	15/04/2021 Fully paid Shares %
Varnavas Irinarchos <sup>1</sup>	51,55	51,55
Takis Klerides <sup>2</sup>	0,55	0,55
Giorgos Papaioannou <sup>3</sup>	1,09	1,09
Anthoulis Papachristoforou	0,65	0,72
Anastasios Athanasiades	0,07	0,07
Andreas Constantinides	-	-
Christoforos Hadjikyprianou	-	-

- 1. The indirect ownership of Mr. Varnavas Irinarchos as at 15 April 2021 of 51,55% arises from the participation of the company Edcrane Ltd.
- 2. The direct ownership of Mr. Takis Klerides as at 15 April 2021 is 0,28% and the indirect ownership which arises from the participation of his daughter Mrs. Pamela Klerides, is 0,27%.
- 3. The direct ownership of Mr. George Papaioannou as at 15 April 2021 is 1,08% and his indirect ownership that arises from the participation of his sons Mr. Christos Papaioannou is 0,0034% and Mr. Alexandros Papaioannou is 0,0034%.

### **40. SHAREHOLDERS' INTEREST**

The shareholders who held, directly or indirectly, more than 5% of the share capital of the Company were as follows:

	31/12/2020 %	15/04/2021 %
Varnavas Irinarchos <sup>1</sup>	51,55	51,55
Demetra Holdings Plc	10,28	10,28

1. The indirect ownership of Mr. Varnavas Irinarchos as at 15 April 2021 arises through the company Ederane Ltd. The ultimate parent company of the Group is Takero Limited which holds 100% of Ederane's Ltd shares.

#### 41. DIRECTORS' CONTRACTS

No important contract exists or existed at the end of the financial year and at the date of issuing the financial statements in which the members of management, their spouses or their underage children have or had direct or indirect significant interest, except from the employment contracts of Mr. Varnavas Irinarchos and Mr. Anthoulis Papachristoforou.

#### (1) Contract of Mr. Varnavas Irinarchos, Managing Director

Employment contract as Managing Director of the Company for two years from 1 January 2005, with annual salary (13 months) of  $\notin$ 93.973 which will be increasing at a proportion equal to the annual rate of inflation, as determined by the annual index on 31 January each year or at a rate equal to 4% over his last salary, whichever is higher. For 2020 the annual salary of the Managing Director was  $\notin$ 151.650. The Company will also pay annually (12 months) for entertainment expenses an amount of  $\notin$ 25.629, that will be increasing in every following annual period at a proportion equal to the rate of inflation, as determined by the annual index on 31 January each year or at a rate equal to 4%, whichever is higher. For 2020 the allowance for entertainment expenses amounted to  $\notin$ 25.000.

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 41. DIRECTORS' CONTRACTS (continued)

In addition, the Company provides to the Director an appropriate vehicle and covers all related expenses. The contract was renewed for one year from 1 January 2021, with an annual salary (13 months) of €150.000. The Company will also pay annually (12 months), for entertainment expenses the amount of €25.000. Mr. Varnavas Irinarchos is committed not to form, assist or take part in any way in the incorporation of a company or business, which performs operations similar or competitive to the operations of the Company during his employment and for at least five years after his departure from the Company. Mr. Varnavas Irinarchos accepts that this constraint is by no means in contrast with the general principle of Restraint of Trade, and that it is considered reasonable as the employee benefited from the bonus issue of shares during the listing of the Company in the CSE.

#### (2) Contract of Mr Anthoulis Papachristoforou, Group Chief Financial Officer

In 2020 the annual salary of Mr. Anthoulis Papachristoforou amounted to  $\notin$ 197.000, plus bonus of  $\notin$ 50.000 and the allowance for entertainment expenses amounted to  $\notin$ 24.000. The remuneration of Mr. Anthoulis Papachristoforou for 2021 will be the same as 2020. The Company provides to the Director an appropriate vehicle and covers all related expenses.

### 42. REMUNERATION OF NON-EXECUTIVE DIRECTORS

The remuneration of non-executive directors is analysed as follows:

	2020 €	2019 €
Takis Klerides	43.500	26.667
George Papaioannou	21.400	11.950
Nicos Michaelas	23.934	12.300
Anastasios Athanasiades	24.200	15.050
Christoforos Hadjikyprianou	8.707	-
Andreas Constantinides	8.307	-
	130.048	65.967

### 43. RELATED PARTY TRANSACTIONS

The companies of the Group buy and sell goods and services according to their needs from other Group companies. Transactions are made in the context of commercial practices related to intragroup transactions in the relevant operating activities.

Logicom Public Limited and Logicom FZE charge their subsidiary companies with a fee for administration services and financing cost.

#### i. Transactions and balances between Group companies:

The impairments made by Logicom Public Limited in relation to balances and investments in subsidiaries were as follows:

	2020 €	2019 €
Impairment of subsidiaries balances Enet Solutions LLC	169.244	101.494
Impairment of investment in subsidiary Logicom (Middle East) S.A.L.	375.820	1.150.000

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

### Year ended 31 December 2020

### 43. RELATED PARTY TRANSACTIONS (continued)

The amounts charged by Logicom Public Limited to its subsidiary companies for administration services were as follows:

### **Administration services**

	2020 €	2019 €
	C	C
Logicom Solutions Limited	166.543	257.000
Newcytech Business Solutions Ltd	183.067	-
ENET Solutions - Logicom S.A.	515.720	-
Logicom Saudi Arabia LLC	938.822	-
Logicom FZE	1.514.993	-
ICT Logicom Solutions SA	26.610	-
Logicom Information Technology Distribution s.r.l.	340.582	-
Logicom Italia s.r.l.	169.421	-
	3.855.758	257.000

The amounts charged by Logicom Public Ltd to its subsidiary companies for interest were as follows:

### Interest

	2020	2019
	€	€
Logicom Saudi Arabia LLC	737.566	977.527
Logicom Information Technology Distribution s.r.l.	280.000	274.015
Logicom Italia s.r.l.	122.500	192.500
Verendrya Ventures Ltd	300.249	295.085
	1.440.315	1.739.127

The sales made by Logicom Public Ltd to its subsidiary companies were as follows:

	2020	2019
	€	€
Logicom Solutions Limited	2.669.709	1.766.423
Newcytech Business Solutions Ltd	4.819.833	4.952.835
ENET Solutions - Logicom S.A.	12.207.246	9.252.869
Logicom Jordan LLC	3.055.898	2.496.880
Logicom (Middle East) SAL	(133.595)	46.552
Logicom FZE	25.352	1.021
Logicom Italia s.r.l.	51.167	32.818
Logicom Information Technology Distribution s.r.l.	7.185.769	6.982.686
Logicom Saudi Arabia LLC	35.582	20.149

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

#### 43. RELATED PARTY TRANSACTIONS (continued)

The balances between Logicom Public Ltd and its subsidiary companies in the books of the parent company were as follows:

#### Long-term loans to subsidiary companies

	2020 €	2019 €
ENET Solutions - Logicom S.A.	2.087.849	2.280.577
Logicom (Middle East) SAL	3.892.348	4.251.647
Logicom FZE	2.415.940	2.638.953
Logicom Jordan LLC	2.490.506	2.720.402
Verendrya Ventures Ltd	17.457.310	17.157.061
	28.343.953	29.048.640
Expected credit losses	(1.953.336)	(1.058.670)
	26.390.617	27.989.970

There is no written agreement between the parent and the subsidiary companies, regarding the long-term loans receivable from the subsidiary companies. The loans bear no interest and there is no fixed repayment date. The loans are recognised according to the provisions of IAS 21.

The long-term loan with the subsidiary company Verendrya Ventures Limited, relates to a contract for the financing of the operations of the desalination units in Larnaka and Episkopi. The loan bears an annual interest of 1,75% (2019: 1,75%) and has no fixed repayment date.

Taking into consideration the expected future cash flows of the subsidiary company, which consists of the expected future cash flows of the desalination company in Larnaca as well as those of the company that has undertaken the same project of the desalination unit in Limassol no impairment has been recognised for the loan with the subsidiary company Verendrya Ventures Limited. The determination of the expected future cash flows is based on estimates, judgements and assumptions that were applied by the management of Verendrya Ventures Limited (Note 20).

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

### Year ended 31 December 2020

# 43. RELATED PARTY TRANSACTIONS (continued)

### Balances with subsidiary companies

		2020	2019
		€	€
	Nature	Debit/ (Credit)	Debit/ (Credit)
Logicom (Overseas) Limited	Other	(245.737)	(307.442)
Netcom Limited	Other	124.505	123.908
Logicom Solutions Limited	Trade	(1.544.274)	(697.054)
Logicom Services Ltd	Financing	23.849.986	21.256.111
Newcytech Business Solutions Ltd	Trade	1.900.957	1.767.387
ENET Solutions - Logicom S.A.	Trade	470.684	(3.976.879)
ICT Logicom Solutions SA	Other	(171.369)	(194.989)
Logicom Jordan LLC	Trade	341.648	2.179.644
Logicom (Middle East) SAL	Trade/Financing	320.683	1.755.557
Logicom FZE	Trade/Financing	(18.120.512)	(18.418.786)
Enet Solutions LLC	Other	-	90.529
Logicom Dubai LLC	Trade/Financing	-	(12.259.735)
Logicom Italia s.r.l.	Trade/Financing	2.995.330	3.875.332
Rehab Technologies Limited	Financing	465.727	-
Logicom Saudi Arabia LLC	Trade/Financing	7.339.763	29.808.620
Logicom Information Technology Distribution s.r.l.	Trade/Financing	11.050.827	9.700.202
Logicom Trading & Distribution LLC	Other	814.930	4.750.248
Logicom Distribution Germany GmbH	Other	(576.133)	(505.921)
Najada Holdings Limited	Financing	1.109.761	291.761
Verendrya Ventures Ltd	Financing	128.718	106.539
Logicom Egypt LLC	Other		688
		30.255.494	39.345.720
Expected credit losses from subsidiary companies		(226.343)	(365.862)
		30.029.151	38.979.858

The above balances are repayable according to the nature of each transaction.

### **Balances with associated companies**

	2020 €	2019 €
	Debit/ (Credit)	Debit/ (Credit)
M.N. E.P.C Water Co.	(350)	(350)
M.N. Larnaca Desalination Co Ltd	(14.851)	-
M.N. Limassol Water Co. Ltd	(12.105)	105
	(27.306)	(245)

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

### 43. RELATED PARTY TRANSACTIONS (continued)

The sales made by Logicom FZE to Group companies were as follows:

# Sales

	2020 €	2019 €
Logicom Public Limited	7.804	101.219
Logicom Jordan LLC	1.694.084	1.265.496
Logicom (Middle East) SAL	632.153	1.801.901
Logicom Dubai LLC	90.785.078	115.743.919
ENET Solutions - Logicom S.A.	-	1.161
Logicom Bahrain WLL	1.602.726	456.022
Logicom Saudi Arabia LLC	11.270.412	12.163.980
Logicom Kuwait for Computer Company W.L.L	13.243.698	7.107.878
Logicom Trading & Distribution LLC	5.719.487	4.629.037
Logicom LLC	14.369.879	2.810.416

The amounts charged by Logicom FZE to Group companies for administration services were as follows:

#### **Administration services**

	2020	2019
	€	€
Logicom Public Limited	1.133.425	-
Logicom Dubai LLC	821.201	-
Logicom Kuwait for Computer Company W.L.L	557.021	-
Logicom Trading & Distribution LLC	570.901	-
Logicom LLC	291.535	-
Logicom Saudi Arabia LLC	59.953	
	3.434.036	

The amounts charged by Logicom FZE to Group companies for interest were as follows:

# Interest

	2020 €	2019 €
Logicom Dubai LLC	752.486	-
Logicom Kuwait for Computer Company W.L.L	206.271	-
Logicom LLC	128.639	-
Logicom Trading & Distribution LLC	66.628	_
	1.154.024	

The sales made by Logicom Jordan LLC to Group companies were as follows:

	2020 €	2019 €
Logicom FZE ENET Solutions - Logicom S.A.	216.869 961	-

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

### 43. RELATED PARTY TRANSACTIONS (continued)

The sales made by ENET Solutions - Logicom S.A. to Group companies were as follows:

# Sales

	2020 €	2019 €
Logicom Public Limited	6.385.091	9.248.771
ICT Logicom Solutions SA	49.580	205.389
Logicom Italia s.r.l.	-	520
Logicom Information Technology Distribution s.r.l.	474.129	314.412
Logicom FZE	-	654
Logicom Solutions Limited	6.090	20.784
Logicom LLC	56.795	

The sales made by Logicom Solutions Ltd to Group companies were as follows:

#### Sales

	2020 €	2019 €
Logicom Public Limited	56.257	82.866
Newcytech Business Solutions Ltd	220.646	174.758
ICT Logicom Solutions SA	808.690	2.037.061

The sales made by Logicom (Middle East) SAL to Group companies were as follows:

### Sales

	2020 €	2019 €
Logicom FZE	527.045	168.125
Logicom Kuwait for Computer Company W.L.L	-	7.460
Logicom Saudi Arabia LLC	301	

The sales made by Logicom IT Distribution s.r.l. to Group companies were as follows:

	2020	2019
	€	€
Logicom Public Limited	716	-
ENET Solutions - Logicom S.A.	52.075	63.246
Logicom Italia s.r.l.	6.292	-
Logicom Solutions Limited	188	

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

### 43. RELATED PARTY TRANSACTIONS (continued)

The sales made by Logicom Saudi Arabia LLC to Group companies were as follows:

### Sales

	2020 €	2019 €
Logicom FZE Logicom (Middle East) SAL	61.702	4.381

The sales made by Newcytech Business Solutions Limited to Group companies were as follows:

#### Sales

	2020 €	2019 €
Logicom Public Limited	16.667	674.669
Logicom Solutions Limited	261.334	258.864
Newcytech Distribution Ltd	71.793	224.552

The sales made by Logicom IT Distribution Limited to Group companies were as follows:

### Sales

	2020 €	2019 €
ENET Solutions - Logicom S.A.		82.847

The sales made by ICT Logicom Solutions S.A. to Group companies were as follows:

### Sales

	2020 €	2019 €
Logicom Solutions Limited	48.666	432.946

The sales made by Logicom Distribution Germany Gmbh to Group companies were as follows:

	2020 €	2019 €
Logicom Italia s.r.l.	197.551	234.874

### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

### 43. RELATED PARTY TRANSACTIONS (continued)

The sales made by Logicom Dubai LLC to Group companies were as follows:

### Sales

	2020 €	2019 €
Logicom Bahrain WLL Newcytech Business Solutions Ltd	-	6.736 <u>3.434</u>

The balances between Group companies and the parent Company are presented below:

		2020	2019
		€	€
	Nature	Debit/	Debit/
		(Credit)	(Credit)
Logicom (Overseas) Limited	Other	245.737	307.442
Netcom Limited	Other	(124.505)	(123.908)
Logicom Solutions Limited	Trade	1.544.274	697.054
Logicom Services Ltd	Financing	(23.849.986)	(21.256.111)
Newcytech Business Solutions Ltd	Trade	(1.900.957)	(1.767.387)
ENET Solutions - Logicom S.A.	Trade/Financing	(2.558.533)	1.696.302
ICT Logicom Solutions SA	Other	171.369	194.989
Logicom Jordan LLC	Trade/Financing	(2.832.154)	(4.900.046)
Logicom (Middle East) SAL	Trade/Financing	(4.213.031)	(6.007.204)
Logicom FZE	Trade/Financing	15.704.572	15.779.833
Logicom Dubai LLC	Trade/Financing	-	12.259.735
Enet Solutions LLC	Other	-	(90.529)
Logicom Italia s.r.l.	Trade/Financing	(2.995.330)	(3.875.332)
Rehab Technologies Limited	Financing	(465.727)	-
Logicom Saudi Arabia LLC	Trade/Financing	(7.339.763)	(29.808.620)
Logicom Information Technology Distribution s.r.l.	Trade/Financing	(11.050.827)	(9.700.202)
Logicom Trading & Distribution LLC	Other	(814.930)	(4.750.248)
Logicom Distribution Germany GmbH	Other	576.133	505.921
Najada Holdings Limited	Financing	(1.109.761)	(291.761)
Verendrya Ventures Ltd	Financing	(17.586.027)	(17.263.600)
Logicom Egypt LLC	Other		(688)

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

#### Year ended 31 December 2020

### 43. RELATED PARTY TRANSACTIONS (continued)

During the year the companies of the Group paid dividends to the Company, as follows:

#### Dividend

	2020 €	2019 €
Logicom FZE	6.519.436	6.008.545
Logicom Trading & Distribution LLC	814.930	-
Logicom (Overseas) Limited	15.000	-
Logicom Services Ltd	3.600.000	5.902.677
	10.949.366	11.911.222

#### ii. Transactions and balances between related parties:

There were no significant transactions and balances with related parties, including the Directors, during the year ended 31 December 2020.

### 44. BALANCES WITH ASSOCIATED COMPANIES AND JOINT VENTURES

The balances with the joint ventures, relate to the financing of the construction, maintenance, renovation and operation of the desalination plants in Cyprus through its subsidiary company Verendrya Ventures Limited.

The balances with jointly ventures were as follows:

#### **Balances with joint ventures**

	2020 €	2019 €
	Debit	Debit
M.N. Larnaca Desalination Co Limited	10.443.300	10.724.152
M.N. Limassol Water Co. Limited	12.852.133	11.930.375
	23.295.433	22.654.527
Expected credit losses	(433.816)	(492.928)
	22.861.617	22.161.599

The amounts receivable from joint ventures are presented after the deduction of the accumulated impairments and loss in addition to the value of the investment. The net value of the balances as at 31 December 2020 is considered recoverable based on the expected discounted future cash flows from these companies. As mentioned in note 20, for the calculation of the expected future cash flows of the M.N. Larnaca Desalination Co. Ltd estimates, assumptions, judgements and evidence which include the legal opinion in relation to the validity of claims in favor and against the company and an opinion from its consultants in respect of the level of compensation that the company is expected to be entitled to, have been made. The Group considers that there was no evidence for impairment of the amount receivable from joint venture M.N. Limassol Water Co..

The loan with M.N. Limassol Water Co. Ltd is non-current, bearing interest of 4,5% per annum and does not have a specified repayment date. The M.N. Larnaca Desalination Co. Ltd is non-current, interest free and has no specified repayment date.

Interest receivable for 2020 amounts to €503.170 (2019: €501.796) and is included in note 11.

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

### Year ended 31 December 2020

The balances with the associated companies, relate to a loan that the subsidiary Verendrya Ventures Limited entered into with Demetra Holdings Plc in relation to the latter's participation in the desalination plants in Episkopi and Larnaca.

The balances with associated companies were as follows:

### **Balances with associated companies**

	2020 €	2019 €
Demetra Holdings Plc	Credit <u>11.638.755</u>	Credit 11.438.040

The long-term loan of the subsidiary company Verendrya Ventures Limited, with Demetra Holdings Plc, relates to the financing of the desalination projects in Larnaca and Limassol. The loan bears an interest rate of 1,75% (2019: 1,75%) per annum and does not have a specified repayment date.

## 45. EVENTS AFTER THE REPORTING PERIOD

There were no significant events after the reporting date that have a bearing on the understanding of the consolidated and separate financial statements.